

# GSETA Minutes

1.12.22

Local Area/Contact	V	P	I
Atlantic			
Fran Kuhn	X		
Marian Woodson (ALT)			
Bergen			
Tammy Molinelli	X		
Carol Polack (ALT)			
Lynda Wolf	X		
Robert Espinosa	X		
Burlington			
Zahirah Sabir	X		
Barbara Weir	X		
Kelly West	X		
Camden			
Frank Cirii	X		
Nidia Sinclair (ALT)			
Jeff Swartz	X		
Leslie Williams	X		
Cumberland/Salem/Cape May			
Terri Bryan (ALT)			
Jamie Gomez (ALT)			
Tom Halligan (ALT)			
Kathy Lockbaum	X		
Allison Spinelli	X		
Amy Ronketty (ALT)			
Essex			
Julius Montford	X		
Jobi Odeneye (ALT)	X		
Janine Schaeffer (ALT)			
Josette VanDyke (ALT)			
Howard Weiss	X		
Gloucester			
Tom Bianco			
Eileen Gallo (ALT)	X		
Michelle Shirley	X		
Greater Raritan			
Paul Grzella	X		
Monica Mulligan	X		
Christopher Peake (ALT)			
Hudson			
Leidy Ramirez	X		
Deanine Muniz (ALT)	X		
Timothy Sheridan	X		
Keri Sullivan			
Jersey City			
Katrice Thomas			

Local Area/Contact	V	P	I
Mercer County			
Kendra Lee	X		
Virgen Velez	X		
Middlesex County			
Claudia Dorsch (ALT)			
Kevin Kurdziel	X		
Diane Seavers	X		
Monmouth County			
Lawrence Sternbach	X		
Yolanda Taylor	X		
Morris/Sussex/Warren			
Jane Armstrong			
Victoria Bollhardt	X		
Diane Jainarine (ALT)			
Kelly O'Neill McGuire (ALT)			
Beth Rodgers (ALT)			
Manuela Schuster (ALT)			
Newark			
Eva Anochi (ALT)	X		
Karen Gaylord	X		
Catresa McGhee for Orlando Mingo (ALT)	X		
Davetta Lane Thurman	X		
Ocean			
Candy Fortier	X		
Patricia Leahey	X		
Kim Liguori (ALT)	X		
Cheryl Meyer	X		
Leandra Santos (ALT)			
Passaic County			
Davidene Alpart		X	
Duwan Bogert	X		
Chrystal Cleaves (ALT)			
Sofia Comas-Phillips (ALT)			
Lauren Murphy			
Velanae Rojas (ALT)			
Union			
Perle Almeida	X		
Debbie-Ann Anderson (ALT)			
Antonio Rivera			
Guests			
Chris Anderson, USWA	X		
Kelly Finzer, LinkedIn	X		
Jake Hirsch-Allen	X		

P = Attended by phone; V = Attended virtually

I = Attended in person; Blank= Not present

## **Welcome and Introductions**

Kevin Kurdziel called the virtual meeting to order at 10:04AM and welcomed the membership to the January meeting.

Attendance was taken via the chat feature of Zoom by Monica Mulligan.

## **Correspondence**

Monica Mulligan reported on two pieces of correspondence:

Yolanda Taylor sent a thank you note for the donation GSETA made in honor of her mother (attached). The note was read aloud to the group.

GSETA received notification from the Atlantic County Prosecutor's Office that indicated Rhonda Lowery had been placed into the Pre-Trial Intervention (PTI) program (see attached). The letter was read aloud to the group. Kevin Kurdziel indicated that GSETA officially objected to this sentence prior to the disposition, but the Judge felt it was the appropriate outcome. She has been ordered to pay \$25.00 restitution per month. If she completes the terms of PTI, the charges will be dismissed. There was robust discussion among members about this outcome and the length of time it will take her to pay back the stolen funds. There are options to garnish wages once she starts to receive her pension. There may also be a civil judgement filed if she does not pay her restitution as ordered. Kevin and/or Allison Spinelli will follow up with the Atlantic County Victim-Witness Unit to discuss these options.

## **Approval of the December 8, 2021 Minutes**

The minutes of the December 8<sup>th</sup> GSETA meeting were presented by Monica Mulligan.

Fran Kuhn made a motion approve the December minutes as presented. Larry Sternbach seconded the motion. There were no objections or abstentions. The motion was approved.

## **Treasurer's Report – December**

Leslie Williams presented the December Treasurer's Report (attached). She indicated that the bank reconciliations and bank statements have been provided to the Executive Committee. Leslie reported that as of December 31, 2021, there was an outstanding Accounts Receivable (A/R) balance of \$61,188.00. The A/R Aging report shows it is still outstanding as of December 31<sup>st</sup>. Leslie indicated that she did receive a check from NJDOL for conference registration in the amount of \$21,150 which would decrease the outstanding balance.

Jeff Swartz made a motion approve the December Treasurer's Reports as presented. Howard Weiss seconded the motion. There were no objections or abstentions. The motion was approved.

## **Guest Speaker**

Kevin Kurdziel indicated that he was going to move the agenda around to allow our guest speaker to present. Kevin introduced Chris Anderson, Executive Director of USWA. Kevin indicated that this presentation from Chris will help us to better understand how what is happening at the national level will impact us at the state and local level.

Chris Anderson indicated that USWA was started about six or seven years ago and brings together about 20 states to work collectively on federal level policy that impacts workforce development and workforce development associations. Chris indicated that he is a non-partisan lobbyist who worked in Washington DC during WIOA reauthorization. He feels that local workforce development boards and associations have the most insight on what is happening "on the streets" and information from this association would be invaluable.

Chris reported that the Build Back Better Act had a proposal for an historic investment in workforce development. The original bill was for a total of \$1.7T with \$100B earmarked for workforce development. This has now been negotiated down to \$40B but has still not been approved. His organization will continue to work with the White House and other leadership on moving this forward. Senator Menendez and Senator Booker have both been strong supporters of this investment. Issues in the act such as funding for childcare, universal pre-K and free community college connect with workforce development. Chris suggested that there should be a focus on connecting with the NJ delegation to ensure that investment in workforce development remains in the package. This includes letters of support from local elected officials, associations like GSETA and letters to those sitting on the appropriations committee. Chris indicates that the federal government is funded through February 18<sup>th</sup> and that we are still operating under a temporary federal budget. There seems to still be an increase in funding for workforce development in the budget right now. USWA has been very involved in meetings with elected officials, though there have been many changes in staff in these offices, creating some challenges. He hopes to make more progress in 2023 when WIOA will likely be up for reauthorization - after midterm elections. A new director of ETA should be confirmed in the next few months.

Kevin Kurdziel indicated that the affiliation between USWA and GSETA is timely because GSETA is looking to shift the organization in a policy focused direction.

Kevin Kurdziel asked about how local areas can advocate for bringing rescue plan money to their local areas. Chris indicated that best practices are difficult to gauge right now because funding took time almost a year to trickle down to the local level and many areas are still in the process of getting programs up and running. As a result, best practices are still evolving. Once area to watch would be Prince Georges County in Maryland that has invested \$175M from the rescue plan into its workforce development system. New York did something similar. Those that have been most successful with securing funds have been those that have direct lines to state officials who will allocate these funds into WIOA programs.

Kevin Kurdziel indicated that staying connected with USWA will help GSETA set the tone for GSETA and help membership understand how federal legislation impacts us locally.

Jake Hirsch, who runs workforce development for LinkedIn across North America asked about how ARP is being rolled out across the country and how this information may help this group. Chris indicated that there was a very inconsistent and disjointed rollout of these funds across state lines. There is no national story about how these rescue dollars are being used. In the President's original plan, infrastructure and workforce development were together hand in hand. However, in the Senate, these two things were separated. So now that there is a plan for infrastructure. Now that physical infrastructure funding is in place, the question of the workforce connection – who will build this infrastructure? – comes in. Renewable energy and green jobs are plentiful, but we need the fiscal investment to support economic recovery. Sector partnerships are important. On the workforce development side, partnerships already exist. Funding is needed to accelerate this work on the local level. Jake asked if there are other states that are successfully leveraging these funds. Chris indicated he will gather this information and pass it along to Kevin to share with membership.

Pat Leahy asked about our role and where can we have the biggest impact. Chris indicated that there must be some simplification. There is over 550 workforce development boards across the nation. There is no unified message. Chris indicated that we need to identify our role in this ecosystem. Community colleges, employers and Chamber of Commerce all indicate that they work on workforce development. Workforce Development Boards bring these entities together but are not always recognized this way. He suggests developing a unified message about what workforce development boards do and the value that they bring.

Virgen Velez asked on whom should we focus our energies. Chris indicated that in New Jersey, Donald Norcross and Mickey Sherrill are on Education and Labor committees and that gives them a better base of knowledge of what we do. They also have staff focused on these issues. Efforts to connect with them would be beneficial. Ms. Coleman on the Appropriation Committee and is another elected official we should be connected to.

Tammy Molinelli asked to what extent can there be national outreach to employers to direct them to workforce development boards as a trusted advisor in the community. Chris indicated working with local chambers of commerce members is very important, as they have connection to local businesses as well as the national chamber. Chris also suggested inviting local House members and/or their staff to board meetings and job centers so that they can see what is happening locally. Chris indicated that it would also be helpful if workforce development boards had measurements for performance on its business engagement to use to promote itself.

Kevin thanked Chris for this presentation and indicated that this information will be helpful in strategic planning. Kevin indicated that knowing what is happening at the federal level helps inform local impacts.

### **President's Report**

Kevin Kurdziel spoke to membership about the impacts of covid over the last two years including the current surge in cases we are experiencing. He indicated that we have been through a time of record high unemployment and the great resignation. The needs of both employers and job seekers have changed. He gives credit to everyone for the switch to virtual platforms. He indicated that GSETA is well positioned to share best practices with local areas and to look at data to see what is really happening with the workforce.

Kevin talked to the group about taking GSETA in a new direction by developing an updated strategic plan for GSETA. The organization will be focused on emerging trends and provide unified, solution-based responses to issues as they arise. While there may never be full agreement between members, he hopes to build consensus.

Kevin informed the group that he signed the MOU with New Jersey Consortium of Community Colleges (NJCCC) to enhance relationships with community colleges at the local level as well as to better collaborate with NJCCC in addressing the needs of businesses and job seekers. He will provide this document to Monica Mulligan to send out to the membership. This document does not indicate that community colleges will be a preferred provider. This agreement speaks to leveraging funds when appropriate to do so. Kevin will be meeting with the presidents of the community colleges soon to explain what we can offer to them.

Kevin reported that on Monday, 1/10/22, he met with John Donnadio, Executive Director of NJAC, to talk about GSETA and what it does as an organization and what local boards do at the local level. John explained more about what his organizations does. Kevin indicated that he was invited to present at an upcoming NJAC workshop on the value of workforce development boards.

Kevin let membership know that on February 3<sup>rd</sup>, the Executive Committee will be meeting virtually with Robert Asaro-Angelo and his team to re-institute quarterly meeting with NJDOL. Kevin wants to discuss with him with the lack of statewide branding of the One Stops/American Job Centers. Kevin indicates that having consistent messaging will help engage businesses and job seekers.

Tammy suggested that working with a large employer and walking them through the OJT process could be a big win and a way to showcase what our system can successfully do for businesses and job seekers. Kevin indicated that RWJ may be an employer to work with on this type of an initiative.

### **NJDOL OJT Training**

Kevin reported that each local area will be receiving an allocation of OJT funds from NJDOL. NJDOL has hired EDSI to do training on the use of these funds and the GSETA Institute will be the vehicle through which these trainings are coordinated. This shows that the state is looking at GSETA as the premiere training provider when it comes to workforce development.



### **Virtual Conference**

Kevin Kurdziel reported that the 2022 virtual GSETA conference was very successful in terms of programming and profit. The Conference Committee has had significant conversations about how to move forward for next year given the current health climate due to COVID-19: virtual vs. in person event. There were committee members on both sides. As GSETA President, Kevin indicated that from a risk perspective, it seems more appropriate to have the 2022 conference held virtually. He does not want GSETA to lose money in the form of a deposit if an in-person event needs to be cancelled or to loss of revenue from lack of registrants. The income from the conference will allow us to further build out the GSETA Institute as well as potentially hire and Executive Director. Kevin is making the recommendation to the Conference Committee that the event remain virtual for 2022. There was a consensus from the membership based upon on-screen “thumbs up” and absence of comments after Kevin asked for feedback from membership. Karen Gaylord asked that the date for the GSETA Conference not conflict with the League of Municipalities conference, as it conflicted in 2021. Kevin indicated the date will likely be in September or October and not November, when the League has its conference.

### **Strategic Plan**

Kevin indicated that the Executive Committee is going to start shaping the GSETA Strategic Plan at its monthly meetings. Kevin asked membership to volunteer for one of the subcommittees that will be set up to work on the strategic plan. Some of the areas to focus on will be public policy/advocacy, organizational operations, marketing and branding, fundraising and fiscal sustainability and identifying internal and external stakeholders. Kevin hopes to have these committees hammered out in the next month. Once that is completed, Monica Mulligan will send out information about the committees with an ask for volunteers. While there is no definite timeline set, Kevin is hoping that this planning process will be completed by the end of 2022.

### **Committee Updates:**

**Executive Committee** - Kevin Kurdziel reported that this committee is meeting monthly on the Wednesday before each full GSETA membership meeting.

**Monitoring Committee** – Yolanda Taylor reported that the next meeting is scheduled for January 20, 2022 at 10AM.

**MIS Committee** – Kevin Kurdziel indicated that Diane Seavers is on vacation today and that then next meeting is scheduled for January 26, 2022 at 10AM.

**Operations Committee** - Fran Kuhn reported that the committee met on January 4, 2022. The committee talked about TEGL 19-16 on Adult eligibility and incumbent worker training. The NJDOL technical assistance labs were held on January 11, 2022. John Biccica spoke to the committee about registered apprenticeship. The committee also spoke about how in-house CDL training is no longer allowable. The committee talked about the great resignation and how the changing needs of job seekers are impacting employers. Fran suggested an ad-hoc committee be formed to look at how we can work with employers to assist them in drawing in more candidates for open positions. Fran promoted the professional development opportunities coming up through the GSETA Institute including a new series of workshops entitled Wellness Wednesdays. The next meeting is scheduled for February 7, 2022 at 10AM.

**Fiscal Committee:** Allison Spinelli reported that the next meeting date will be established shortly.

**Youth Committee:** Kendra Lee reported that the next meeting is scheduled for February 7, 2022 at 3PM. She also shared that the Summer Youth Employment Program RFP is now available. Proposals are due on February 4, 2022. There is \$3.9M available. The wage for youth is \$13.50 per hour.

**Professional Development:** Kevin indicated Fran Kuhn promoted the programming of the GSETA Institute and reminded everyone that they will also be involved in the OJT Training.

**Open Discussion**

Kevin Kurdziel reported NJ Anchor is looking to hire a project manager to manage a new grant working with a healthcare provider. Kevin indicated that if anyone knows someone looking for this type of contracting work (\$40,000 for 20 -30 hours a week) to please send the name to him and he will forward that information to Assemblyman Chris DePhillips office.

Fran Kuhn indicated that NJ OJT allocations are now available in SAGE.

**Adjournment:**

Allison Spinelli made the motion to adjourn the meeting. Leslie Williams seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 12:03PM.

The next GSETA meeting is scheduled for February 9, 2022 at 10:00AM via Zoom.



2021

GSETA Members.

I am very grateful  
because you were  
very thoughtful.

Thank you all for thinking of  
me and my family during  
difficult time. Your kindness  
was felt. Your donation will  
help many others like my mom.  
Love Yolanda



# OFFICE OF THE PROSECUTOR

County of Atlantic



MARIO C. FORMICA  
*Deputy First Assistant Prosecutor*

CARY S. SHILL  
Acting Atlantic County Prosecutor  
4997 Unami Boulevard, Suite 2  
P.O. Box 2002  
Mays Landing, NJ 08330  
Office of Victim Witness Advocacy  
609-909-7860 - Fax 609-909-7874



BRUCE K. DESHIELDS  
*Chief of County Detectives*

August 18, 2021

GARDEN STATE EMPLOYMENT & TRAINING ASSOC.  
CENTER FOR WORKFORCE & ECONOMIC DEVELOPMENT  
C/O ALLISON SPINELLI, 3322 COLLEGE DR  
VINELAND, NJ 08360

State vs. RHONDA LOWERY  
RE: RHONDA LOWERY  
Prosecutor File Number: 21000347  
Indictment Number: 21-05-00447-A

Dear GARDEN STATE EMPLOYMENT & TRAINING ASSOC.:

After a thorough review of this matter, the court admitted the defendant into the Pre-Trial Intervention Program (PTI). The probation department will closely monitor this defendant for a period of 36 months. If the conditions of the supervision are fulfilled, the charges against the defendant will be dismissed. If the defendant fails to fulfill those conditions, the defendant will be terminated from the program and the case will be prosecuted by this office.

Your continued cooperation is appreciated. If you have any questions or concerns, please call the Office of Victim Witness Advocacy at (609) 909-7860.

Very truly yours,

Cary Shill  
Acting Atlantic County Prosecutor

Raymond G. Royster  
Victim Witness Coordinator (Letter 07A)

*Si tiene cualquier pregunta, por favor llame a la Oficina de Víctimas y Testigos del Condado de Atlantic al (609) 909-7792.*



Garden State Employment and Training Association  
Notes to Financial Statements  
For the period ending December 31, 2021  
(For meeting date January 12, 2022)

**The Statement of Financial Position (or Balance Sheet)** shows our total assets of \$287,661.89 which has been reconciled to the bank statement balance of \$234,908.77

Bank Balance as of 12/31/2021	\$234,908.77
Less uncleared transactions	(\$ 8,434.88)
Plus Accts. Receivable*	<u>\$ 61,188.00</u>
Total Assets	\$287,661.89

*\*Outstanding Membership Dues*

The bank reconciliation along with the December Statement has been provided to the Executive Committee.

**Other Reports Included**

- Statement of Activity for July-December 2021. Revenue and Expenses
- Statement of Activity Detail for December 2021 only.
- A/R Aging Summary as of December 31, 2021,
- A/R Aging Detail through January 11, 2022.
- GSETA Conference Activity through January 11, 2022.



# Garden State Employment and Training Association, Inc.

## Statement of Financial Position

As of December 31, 2021

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Main Operating Account	226,473.89
<b>Total Bank Accounts</b>	<b>\$226,473.89</b>
Accounts Receivable	
Accounts Receivable (A/R)	61,188.00
<b>Total Accounts Receivable</b>	<b>\$61,188.00</b>
<b>Total Current Assets</b>	<b>\$287,661.89</b>
<b>TOTAL ASSETS</b>	<b>\$287,661.89</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
<b>Total Accounts Payable</b>	<b>\$0.00</b>
<b>Total Current Liabilities</b>	<b>\$0.00</b>
<b>Total Liabilities</b>	<b>\$0.00</b>
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	40,632.14
Net Revenue	90,085.60
<b>Total Equity</b>	<b>\$287,661.89</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$287,661.89</b>



# Garden State Employment and Training Association, Inc.

## Statement of Activity

July - December, 2021

	TOTAL
Revenue	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,875.00
<b>Total GSETA Annual Conf Registration Fees</b>	<b>79,875.00</b>
GSETA Annual Conference Other Income	4,500.00
GSETA Conference Sponsorships	
2021 Conference	8,000.00
<b>Total GSETA Conference Sponsorships</b>	<b>8,000.00</b>
GSETA Institute Registrations	
Wellness and Mental Health	5,609.00
<b>Total GSETA Institute Registrations</b>	<b>5,609.00</b>
Membership Dues	
2021-2022 Membership Dues	27,300.00
<b>Total Membership Dues</b>	<b>27,300.00</b>
Sales	0.00
<b>Total Revenue</b>	<b>\$125,284.00</b>
GROSS PROFIT	<b>\$125,284.00</b>
Expenditures	
Bank Charges & Fees	90.00
Charitable Contributions	100.00
GSETA Conference	9,675.00
Workshop Vendor	5,250.00
<b>Total GSETA Conference</b>	<b>14,925.00</b>
Legal & Professional Services	
Consulting Services	9,000.00
Website Maintenance	6,931.88
<b>Total Legal &amp; Professional Services</b>	<b>15,931.88</b>
Meeting Expense	74.29
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	1,964.61
Postage	48.45
<b>Total Office/General Administrative Expenses</b>	<b>2,013.06</b>
Other Business Expenses	33.00
Printing	2,031.17
<b>Total Expenditures</b>	<b>\$35,198.40</b>
NET OPERATING REVENUE	<b>\$90,085.60</b>
NET REVENUE	<b>\$90,085.60</b>



# Garden State Employment and Training Association, Inc.

## Statement of Activity Detail

December 2021

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
GSETA Annual Conf Registration Fees								
2021 Registration Fees								
12/06/2021	Pledge	1255	Eva Anochi	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech	Accounts Receivable (A/R)	225.00	225.00
12/06/2021	Pledge	1254	Patricia Leahey	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech	Accounts Receivable (A/R)	225.00	450.00
12/06/2021	Pledge	1253	Alisha Capicchioni	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech	Accounts Receivable (A/R)	225.00	675.00
<b>Total for 2021 Registration Fees</b>							<b>\$675.00</b>	
<b>Total for GSETA Annual Conf Registration Fees</b>							<b>\$675.00</b>	
GSETA Annual Conference Other Income								
12/09/2021	Refund	1256	Bergen Community College	Conference	Refund of 2021 Virtual Conference Sponsorship as Company Logo never received.	Main Operating Account	-500.00	-500.00
<b>Total for GSETA Annual Conference Other Income</b>							<b>\$ -500.00</b>	
GSETA Conference Sponsorships								
2021 Conference								
12/06/2021	Deposit	15202537	Edison Job Corp Center	Conference	2021 Conference Sponsor	Main Operating Account	500.00	500.00
<b>Total for 2021 Conference</b>							<b>\$500.00</b>	
<b>Total for GSETA Conference Sponsorships</b>							<b>\$500.00</b>	
<b>Total for Revenue</b>							<b>\$675.00</b>	
Expenditures								
Bank Charges & Fees								
12/01/2021	Check	SVCCHRG				Main Operating Account	90.00	90.00
<b>Total for Bank Charges &amp; Fees</b>							<b>\$90.00</b>	
GSETA Conference								
Workshop Vendor								
12/03/2021	Bill	000179	Menifield & Associates	Conference	GSETA Conference Workshop-Five Skills That Give You An Extra Edge	Accounts Payable (A/P)	500.00	500.00
12/03/2021	Bill	000179	Menifield & Associates	Conference	GSETA Conference Workshop-Understanding the Difference Between Feedback and Criticism	Accounts Payable (A/P)	500.00	1,000.00
12/07/2021	Bill	99730	Darrell Andrews Enterprises	Conference	Diversity from the Inside Out	Accounts Payable (A/P)	500.00	1,500.00
12/09/2021	Bill	1079	Adaptive Human Capital LLC	Conference	Rick Maher's Workshop Virtual 2021 Conference	Accounts Payable (A/P)	500.00	2,000.00
<b>Total for Workshop Vendor</b>							<b>\$2,000.00</b>	
<b>Total for GSETA Conference</b>							<b>\$2,000.00</b>	
Legal & Professional Services								
Website Maintenance								
12/01/2021	Bill	1038	Bayshore Solutions/Spinutech, LLC	General	Linux Dev Plesk and Shared Hosting for December	Accounts Payable (A/P)	173.50	173.50
12/13/2021	Bill	11851-21	Bayshore Solutions/Spinutech, LLC	General	Advanced Billing November Maintenance Block	Accounts Payable (A/P)	425.00	598.50
12/15/2021	Bill	11641-21	Bayshore Solutions/Spinutech, LLC	Conference	Conference Registration Troubleshooting	Accounts Payable (A/P)	977.50	1,576.00
<b>Total for Website Maintenance</b>							<b>\$1,576.00</b>	
<b>Total for Legal &amp; Professional Services</b>							<b>\$1,576.00</b>	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
12/01/2021	Bill	602216	CCWDB	General	Annual Zoom Subscription 10.27.2021 to 10.26.2022	Accounts Payable (A/P)	959.61	959.61
12/01/2021	Bill	602216	CCWDB	General	Monthly fee for Constant Contact November 3, 2021	Accounts Payable (A/P)	70.00	1,029.61
12/01/2021	Bill	602216	CCWDB	General	Monthly QuickBooks Fee for October 30, 2021	Accounts Payable (A/P)	80.00	1,109.61
12/09/2021	Bill	212	Allison Spinelli	General	Standard Drop Box Monthly Fee Oct, Nov and Dec 2021 Reimbursement	Accounts Payable (A/P)	135.00	1,244.61
<b>Total for Dues, Subscriptions &amp; Memberships</b>							<b>\$1,244.61</b>	
Postage								



# Garden State Employment and Training Association, Inc.

## Statement of Activity Detail

December 2021

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
12/01/2021	Bill	602216	CCWDB	General	Postage from Click-N-Ship 10.29.2021	Accounts Payable (A/P)	8.70	8.70
<b>Total for Postage</b>							<b>\$8.70</b>	
<b>Total for Office/General Administrative Expenses</b>							<b>\$1,253.31</b>	
Other Business Expenses								
12/01/2021	Bill	602216	CCWDB	General	State of NJ Annual Report	Accounts Payable (A/P)	33.00	33.00
<b>Total for Other Business Expenses</b>							<b>\$33.00</b>	
<b>Total for Expenditures</b>							<b>\$4,952.31</b>	
<b>Net Revenue</b>							<b>\$ -4,277.31</b>	



# Garden State Employment and Training Association, Inc.

A/R Aging Summary  
As of December 31, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Abigail Pangillinan		225.00				\$225.00
Alex Bruno		225.00				\$225.00
Andrea Aikins		225.00				\$225.00
Angela Bostic		225.00				\$225.00
Anita Pollack		225.00				\$225.00
April Anderson		225.00				\$225.00
Aqueela Bhatti		225.00				\$225.00
Bari Sharif		225.00				\$225.00
BELINDA SAMPSON		225.00				\$225.00
Bonita Young		225.00				\$225.00
Brenda Person		1,125.00				\$1,125.00
Camden County One-Stop Career Center					700.00	\$700.00
Camille Warren		2,250.00				\$2,250.00
Carmen Gates		225.00				\$225.00
Carmen Mercado		225.00				\$225.00
Carol Braff		225.00				\$225.00
Carolyn Ellington		225.00				\$225.00
Cheryl Meyer		225.00				\$225.00
Christine Dykeman		225.00				\$225.00
Christine Gillespie		225.00				\$225.00
Christy Davis		225.00				\$225.00
Claudia Dorsch		225.00				\$225.00
Constance Lane		225.00				\$225.00
Curtia Orr		225.00				\$225.00
D. Seavers		225.00				\$225.00
Davetta Thurman		225.00				\$225.00
Dawn Asberry		225.00				\$225.00
Denise Givens		21,150.00				\$21,150.00
Diane Jainarine		225.00				\$225.00
Diane McLaughlin		225.00				\$225.00
Don Miragliotta		225.00				\$225.00
Donna Plemons		225.00				\$225.00
Dorothy Snider		225.00				\$225.00
Elizabeth Chris		225.00				\$225.00
Essex County Division of Training & Employment					700.00	\$700.00
Eva Anochi	225.00	1,125.00				\$1,350.00
Francis Kuhn		1,575.00				\$1,575.00
Gareth Shihadeh		225.00				\$225.00
Giovanna Percontino		225.00				\$225.00
Greater Raritan Workforce Development Board					79.00	\$79.00
Gwendolyn Jackson		225.00				\$225.00
Helayne Stoermer			225.00			\$225.00
Helina Wisniewski		225.00				\$225.00
Hilda Alonso		225.00				\$225.00



# Garden State Employment and Training Association, Inc.

## A/R Aging Summary

As of December 31, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Hudson County One-Stop Center					700.00	\$700.00
Jacob Schneck		225.00				\$225.00
Jasmina Dizdarevic		225.00				\$225.00
Jaurvon Johnson		225.00				\$225.00
Jennifer Gramajo			225.00			\$225.00
Jessica Nagel		225.00				\$225.00
Joan Desmarais		225.00				\$225.00
Joanne McGhee		225.00				\$225.00
Joanne Vas		225.00				\$225.00
Jocelyn McNear		225.00				\$225.00
John Fata		225.00				\$225.00
John Raines		225.00				\$225.00
John Roseate		1,125.00				\$1,125.00
Joseph R Moss		225.00				\$225.00
Juan E. DeJesus			225.00			\$225.00
Kelli Bell-Taylor		225.00				\$225.00
Kendra Lee			225.00			\$225.00
Keri Sullivan		225.00				\$225.00
Kevin Kurdziel		225.00				\$225.00
KEVIN MEYER		225.00				\$225.00
Kristina Brigino		225.00				\$225.00
Larry Sternbach		225.00				\$225.00
Laura Tomlin		225.00				\$225.00
Leesa Toscano		225.00				\$225.00
Leidy Ramirez		225.00				\$225.00
Leslie J Williams			1,125.00			\$1,125.00
Linda Long		225.00				\$225.00
Lisa Albarella			225.00			\$225.00
Lonnie Baker		225.00				\$225.00
LORE BUTLER		225.00				\$225.00
Lori Miranda			225.00			\$225.00
Lynette Thomas		225.00				\$225.00
Lynn Valenty		225.00				\$225.00
Marrietta Mason-Leonard		225.00				\$225.00
Marsha Bloomberg		225.00				\$225.00
Mary Ann Bossio		225.00				\$225.00
Mercer County One-Stop Career Center					1,400.00	\$1,400.00
Mercer County Workforce Development Board				158.00		\$158.00
Michael Dowe			225.00			\$225.00
Michael McDonough		225.00				\$225.00
Michael Symczak		225.00				\$225.00
Monmouth Workforce Development Board				711.00		\$711.00
Morris/Sussex/Warren Employment & Training Services				553.00	700.00	\$1,253.00
Morris/Sussex/Warren Workforce Development Board					779.00	\$779.00



# Garden State Employment and Training Association, Inc.

A/R Aging Summary  
As of December 31, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Nadine Scala		225.00				\$225.00
Nancy Frates		225.00				\$225.00
Newark Workforce Development Board					858.00	\$858.00
Newark WORKS					1,400.00	\$1,400.00
Ocean County Dept. of Human Services					700.00	\$700.00
Orlando Mingo		225.00				\$225.00
Patricia Fenn		225.00				\$225.00
Patricia Leahey	225.00					\$225.00
Raymond Heslip		225.00				\$225.00
Robertdale R. Crow		225.00				\$225.00
Rodney finx		225.00				\$225.00
Sandra Bottoni			225.00			\$225.00
Sapphire Allen-Scrugg		225.00				\$225.00
Shamara Gatling-Davila		225.00				\$225.00
Sherri Washington		225.00				\$225.00
Stephanie Proveaux		225.00				\$225.00
Susan Masin		225.00				\$225.00
Sweet Adeline Nieves		225.00				\$225.00
Tameka Allen		225.00				\$225.00
Tanesha Lewis		225.00				\$225.00
Terri Bryan			225.00			\$225.00
Theresa Washington		225.00				\$225.00
Thomas Halligan			225.00			\$225.00
Traci Mayo		225.00				\$225.00
Troy Moore		225.00				\$225.00
Victoria Bollhardt		225.00				\$225.00
Virgen Velez		225.00				\$225.00
Yolanda Taylor		225.00				\$225.00
Zahirah Sabir		225.00				\$225.00
<b>TOTAL</b>	<b>\$450.00</b>	<b>\$47,925.00</b>	<b>\$3,375.00</b>	<b>\$1,422.00</b>	<b>\$8,016.00</b>	<b>\$61,188.00</b>



# Garden State Employment and Training Association, Inc.

A/R Aging Detail  
As of January 11, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
<b>91 or more days past due</b>						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1047	Newark Workforce Development Board	04/18/2021	158.00	158.00
08/04/2021	Pledge	1065	Camden County One-Stop Career Center	09/03/2021	700.00	700.00
08/04/2021	Pledge	1069	Newark WORKS	09/03/2021	700.00	700.00
08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1079	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1080	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1085	Morris/Sussex/Warren Workforce Development Board	09/04/2021	700.00	700.00
08/05/2021	Pledge	1086	Morris/Sussex/Warren Employment & Training Services	09/04/2021	700.00	700.00
08/05/2021	Pledge	1089	Ocean County Dept. of Human Services	09/04/2021	700.00	700.00
<b>Total for 91 or more days past due</b>					<b>\$8,016.00</b>	<b>\$8,016.00</b>
<b>61 - 90 days past due</b>						
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
10/01/2021	Pledge	1102	Morris/Sussex/Warren Employment & Training Services	10/31/2021	553.00	553.00
<b>Total for 61 - 90 days past due</b>					<b>\$711.00</b>	<b>\$711.00</b>
<b>31 - 60 days past due</b>						
10/25/2021	Pledge	1147	Lisa Albarella	11/24/2021	225.00	225.00
10/26/2021	Pledge	1149	Terri Bryan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1150	Thomas Halligan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1151	Michael Dowe	11/25/2021	225.00	225.00
10/26/2021	Pledge	1152	Helayne Stoermer	11/25/2021	225.00	225.00
10/27/2021	Pledge	1153	Kendra Lee	11/26/2021	225.00	225.00
10/27/2021	Pledge	1155	Lori Miranda	11/26/2021	225.00	225.00
10/27/2021	Pledge	1154	Leslie J Williams	11/26/2021	1,125.00	1,125.00
10/28/2021	Pledge	1157	Juan E. DeJesus	11/27/2021	225.00	225.00



# Garden State Employment and Training Association, Inc.

A/R Aging Detail  
As of January 11, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
10/28/2021	Pledge	1158	Sandra Bottoni	11/27/2021	225.00	225.00
10/28/2021	Pledge	1161	Jennifer Gramajo	11/27/2021	225.00	225.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
11/03/2021	Pledge	1166	Leidy Ramirez	12/03/2021	225.00	225.00
11/03/2021	Pledge	1167	Yolanda Taylor	12/03/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/03/2021	Pledge	1110	LORE BUTLER	12/03/2021	225.00	225.00
11/03/2021	Pledge	1111	Robertdale R. Crow	12/03/2021	225.00	225.00
11/03/2021	Pledge	1112	Gwendolyn Jackson	12/03/2021	225.00	225.00
11/04/2021	Pledge	1113	BELINDA SAMPSON	12/04/2021	225.00	225.00
11/04/2021	Pledge	1114	Hilda Alonso	12/04/2021	225.00	225.00
11/04/2021	Pledge	1118	KEVIN MEYER	12/04/2021	225.00	225.00
11/04/2021	Pledge	1119	Nancy Frates	12/04/2021	225.00	225.00
11/04/2021	Pledge	1120	Laura Tomlin	12/04/2021	225.00	225.00
11/04/2021	Pledge	1121	Christine Dykeman	12/04/2021	225.00	225.00
11/04/2021	Pledge	1122	Don Miragliotta	12/04/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/04/2021	Pledge	1124	Joan Desmarais	12/04/2021	225.00	225.00
11/04/2021	Pledge	1127	Cheryl Meyer	12/04/2021	225.00	225.00
11/05/2021	Pledge	1128	Dorothy Snider	12/05/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1131	Theresa Washington	12/05/2021	225.00	225.00
11/05/2021	Pledge	1132	Marrietta Mason-Leonard	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
11/10/2021	Pledge	1136	Larry Sternbach	12/10/2021	225.00	225.00
11/10/2021	Pledge	1138	D. Seavers	12/10/2021	225.00	225.00
11/10/2021	Pledge	1140	Andrea Aikins	12/10/2021	225.00	225.00
11/10/2021	Pledge	1141	Sherri Washington	12/10/2021	225.00	225.00
11/10/2021	Pledge	1142	Michael McDonough	12/10/2021	225.00	225.00
11/10/2021	Pledge	1144	Susan Masin	12/10/2021	225.00	225.00



# Garden State Employment and Training Association, Inc.

A/R Aging Detail  
As of January 11, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
<b>Total for 31 - 60 days past due</b>					<b>\$13,050.00</b>	<b>\$13,050.00</b>
<b>1 - 30 days past due</b>						
11/12/2021	Pledge	1170	Christy Davis	12/12/2021	225.00	225.00
11/12/2021	Pledge	1172	Giovanna Percontino	12/12/2021	225.00	225.00
11/12/2021	Pledge	1171	Francis Kuhn	12/12/2021	1,575.00	1,575.00
11/14/2021	Pledge	1173	Raymond Heslip	12/14/2021	225.00	225.00
11/14/2021	Pledge	1174	Jocelyn McNear	12/14/2021	225.00	225.00
11/14/2021	Pledge	1175	Angela Bostic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1176	Jessica Nagel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1177	Alex Bruno	12/14/2021	225.00	225.00
11/14/2021	Pledge	1178	Keri Sullivan	12/14/2021	225.00	225.00
11/14/2021	Pledge	1179	Kevin Kurdziel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/14/2021	Pledge	1181	Lynn Valenty	12/14/2021	225.00	225.00
11/14/2021	Pledge	1182	Mary Ann Bossio	12/14/2021	225.00	225.00
11/14/2021	Pledge	1183	Elizabeth Chris	12/14/2021	225.00	225.00
11/14/2021	Pledge	1184	Kristina Brigino	12/14/2021	225.00	225.00
11/14/2021	Pledge	1185	Patricia Fenn	12/14/2021	225.00	225.00
11/14/2021	Pledge	1186	Jacob Schneck	12/14/2021	225.00	225.00
11/14/2021	Pledge	1188	Zahirah Sabir	12/14/2021	225.00	225.00
11/14/2021	Pledge	1192	Jasmina Dizdarevic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1193	Joanne Vas	12/14/2021	225.00	225.00
11/14/2021	Pledge	1194	Stephanie Proveaux	12/14/2021	225.00	225.00
11/14/2021	Pledge	1195	Helina Wisniewski	12/14/2021	225.00	225.00
11/14/2021	Pledge	1190	John Roseate	12/14/2021	1,125.00	1,125.00
11/18/2021	Pledge	1197	Tanesha Lewis	12/18/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1203	April Anderson	12/18/2021	225.00	225.00
11/18/2021	Pledge	1212	Carolyn Ellington	12/18/2021	225.00	225.00



# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of January 11, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1215	Shamara Gatling-Davila	12/18/2021	225.00	225.00
11/18/2021	Pledge	1216	Claudia Dorsch	12/18/2021	225.00	225.00
11/18/2021	Pledge	1217	Rodney finx	12/18/2021	225.00	225.00
11/18/2021	Pledge	1218	Victoria Bollhardt	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1220	Carol Braff	12/18/2021	225.00	225.00
11/18/2021	Pledge	1221	Jaurvon Johnson	12/18/2021	225.00	225.00
11/18/2021	Pledge	1222	Gareth Shihadeh	12/18/2021	225.00	225.00
11/18/2021	Pledge	1223	Abigail Pangilinan	12/18/2021	225.00	225.00
11/18/2021	Pledge	1224	Carmen Mercado	12/18/2021	225.00	225.00
11/18/2021	Pledge	1225	Diane McLaughlin	12/18/2021	225.00	225.00
11/18/2021	Pledge	1226	Linda Long	12/18/2021	225.00	225.00
11/18/2021	Pledge	1227	Leesa Toscano	12/18/2021	225.00	225.00
11/18/2021	Pledge	1228	Diane Jainarine	12/18/2021	225.00	225.00
11/18/2021	Pledge	1229	Aqueela Bhatti	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1232	Constance Lane	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1240	Marsha Bloomberg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1241	Virgen Velez	12/18/2021	225.00	225.00
11/18/2021	Pledge	1242	Anita Pollack	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1244	John Raines	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00



# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of January 11, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
11/19/2021	Pledge	1248	Michael Symczak	12/19/2021	225.00	225.00
11/19/2021	Pledge	1249	Nadine Scala	12/19/2021	225.00	225.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
11/19/2021	Pledge	1252	Denise Givens	12/19/2021	21,150.00	21,150.00
12/06/2021	Pledge	1254	Patricia Leahey	01/05/2022	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00
<b>Total for 1 - 30 days past due</b>					<b>\$38,700.00</b>	<b>\$38,700.00</b>
<b>TOTAL</b>					<b>\$60,477.00</b>	<b>\$60,477.00</b>



# GSETA Conference 2021

## Statement of Activity

July 1, 2021 - January 11, 2022

	TOTAL
Revenue	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,875.00
<b>Total GSETA Annual Conf Registration Fees</b>	<b>79,875.00</b>
GSETA Annual Conference Other Income	4,500.00
GSETA Conference Sponsorships	
2021 Conference	8,500.00
<b>Total GSETA Conference Sponsorships</b>	<b>8,500.00</b>
<b>Total Revenue</b>	<b>\$92,875.00</b>
GROSS PROFIT	<b>\$92,875.00</b>
Expenditures	
GSETA Conference	9,675.00
Workshop Vendor	3,750.00
<b>Total GSETA Conference</b>	<b>13,425.00</b>
Legal & Professional Services	
Website Maintenance	4,557.38
<b>Total Legal &amp; Professional Services</b>	<b>4,557.38</b>
<b>Total Expenditures</b>	<b>\$17,982.38</b>
NET OPERATING REVENUE	<b>\$74,892.62</b>
NET REVENUE	<b>\$74,892.62</b>



**GSETA Conference 2021**  
**Statement of Activity Adjustments**  
July 1, 2021 - January 11, 2022

	Total
<b>Revenue</b>	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,875.00
<b>Total GSETA Annual Conf Registration Fees</b>	<b>\$ 79,875.00</b>
GSETA Annual Conference Other Income	4,500.00
GSETA Annual Conference Other Income from prior year	5,000.00
GSETA Conference Sponsorships	
2021 Conference	8,500.00
<b>Total GSETA Conference Sponsorships</b>	<b>\$ 13,500.00</b>
<b>Total Revenue</b>	<b>\$ 97,875.00</b>
<b>Gross Profit</b>	<b>\$ 97,875.00</b>
<b>Expenditures</b>	
GSETA Conference	9,675.00
Workshop Vendor	3,750.00
<b>Total GSETA Conference</b>	<b>\$ 13,425.00</b>
Legal & Professional Services	
Website Maintenance	4,557.38
<b>Total Legal &amp; Professional Services</b>	<b>\$ 4,557.38</b>
<b>Total Expenditures</b>	<b>\$ 17,982.38</b>
<b>Net Operating Revenue</b>	<b>\$ 79,892.62</b>
<b>Net Revenue</b>	<b>\$ 79,892.62</b>

1/2 of Lincoln Tech Sponsorship received in the prior year.

Tuesday, Jan 11, 2022 12:27:10 PM GMT-8 - Accrual Basis