

**GSETA Meeting Minutes
August 10, 2022**

Local Area/Contact	V	P	I
Atlantic			
Fran Kuhn	X		
John Fata (ALT/F. Kuhn)			
Marian Woodson			
Bergen			
Tammy Molinelli	X		
Carol Polack (ALT)			
Lynda Wolf			
Robert Espinosa			
Burlington			
Zahirah Sabir	X		
Barbara Weir			
Kelly West	X		
Camden			
Frank Cirii	X		
Nidia Sinclair (ALT)	X		
Jeff Swartz	X		
Leslie Williams	X		
Cumberland/Salem/Cape May			
Terri Bryan	X		
Jamie Gomez (ALT/A. Spinelli)			
Tom Halligan (ALT/T. Bryan)			
Kathy Lockbaum	X		
Allison Spinelli	X		
Amy Ronketty (ALT)			
Essex			
Jobi Odeneye (ALT)			
Janine Schaeffer (ALT)			
Josette VanDyke (ALT)			
Howard Weiss			
Gloucester			
Tom Bianca			
Eileen Gallo (ALT)	X		
Michelle Shirey			
Greater Raritan			
Jeanne Cassano (ALT/P. Grzella)			
Paul Grzella	X		
Monica Mulligan	X		
Christopher Peake (ALT/M. Mulligan)	X		
Hudson			
Leidy Ramirez	X		
Michelle DeFilippo	X		
Deanine Muniz (ALT)	X		
Timothy Sheridan	X		
Keri Sullivan	X		

Jersey City			
Katrice Thomas			
Mercer County			
Virgen Velez	X		
Kassia Bukowski			
Middlesex County			
Claudia Dorsch (ALT)			
Kevin Kurdziel	X		
Monmouth County			
Lawrence Sternbach	X		
Yolanda Taylor	X		
Morris/Sussex/Warren			
Jane Armstrong			
Victoria Bollhardt			
Diane Jainarine (ALT)	X		
Karen Lauridsen	X		
Kelly O'Neill McGuire (ALT)	X		
Beth Rodgers (ALT)			
Newark			
Eva Anochi (ALT)			
Karen Gaylord	X		
Orlando Mingo (ALT)			
Catresa McGhee			
Davetta Lane Thurman			
Ocean			
Candy Fortier			
Patricia Leahey			
Kim Liguori (ALT/P. Leahey)			
Cheryl Meyer			
Leandra Santos (ALT)			
Passaic County			
Davidene Alpart	X		
Duwan Bogert			
Chrystal Cleaves (ALT)			
Sofia Comas-Phillips (ALT/L. Murphy)			
Lauren Murphy	X		
Velanae Rojas (ALT/D. Alpart)			
Union			
Perle Almeida			
Debbie-Ann Anderson			
Robert Croom (ALT/D. Anderson)			
Antonio Rivera			
GSETA Staff			
Sam Pfeifer, GSETA Exec Dir	X		

P = Attended by phone; V = Attended virtually, I= Attended in person; Blank=Not present

Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:03AM and welcomed membership to the August meeting.

Attendance was taken via the chat feature of Zoom by Monica Mulligan.

Correspondence

Monica Mulligan reported that there was no correspondence for the month of July.

Approval of the June 8, 2022 Minutes

The minutes of the July 13, 2022 GSETA meeting were presented by Monica Mulligan. She indicated that since sending out the minutes, there had been a correction to the spelling of Jeff Swartz's last name.

Terri Bryan made a motion approve the July minutes. Jeff Swartz seconded the motion. There were no objections. Yolanda Taylor abstained, as she was not present at the July meeting. The motion was approved.

Treasurer's Report

Leslie Williams reported that the June 2022 report was the final report of the PY21 program year and shows a net revenue of \$77,667.62 (see attached report). She indicated that there is no report from the GSETA Institute yet. She will be meeting with Kevin Kurdziel and Samantha Pfeiffer to go over the budget and should have that available for presentation at next month's meeting.

Leslie informed membership invoices for the PY22 program year have been sent out by Samantha Pfeiffer, so please be on the lookout. In addition, invoices for the EDSI training have also been sent out to local areas. That invoice is coming from the Camden County gmail account, as that what is linked to QuickBooks. Please keep an eye out for this invoice and process payment as soon as possible.

Leslie further reported the July 2022 report does not show a lot of activity, as it is the first month of the program year (see attached). She indicated that the A/R report shows the outstanding payments that are owed to GSETA. Each local area is encouraged to look at this report and if a payment is due to GSETA, please contact Leslie and she will send out another invoice so that it can get paid.

Leslie informed membership that they are working on completing and submitting the 990 form. Once this is completed, GSETA will be able to get its corporate credit card. Leslie indicated the timeline for this process to be completed is the end of September.

Kevin Kurdziel noted that because of legal issues with the previous Treasurer, GSETA had not filed taxes on time because it was doing a forensic accounting. This is in the process of being resolved.

President's Report

Kevin Kurdziel reminded membership of the 2022 GSETA Conference which is being held on October 18th and October 19th, virtually. He indicated that there has been a tremendous amount of work by membership to get this conference off the ground as well as the workshops set for the GSETA Institute.

Kevin reminded the group that GSETA will be releasing an RFP for a service provider to conduct training through the GSETA Institute on local governance.

Kevin let membership know that he received a letter from Assistant Commissioner Hugh Bailey that indicated that Hudson County WDB had been taken over by NJDOL. He asked Hudson County if they had anything additional they wanted to share

with the group. Michelle DeFilippo indicated she would leave further comment to the front office but wanted membership to know that they everyone is still there.

RFP and WIOA Local Governance

Kevin Kurdziel indicated that the local governance policy has three main elements - procurement of the One Stop Operator, procurement of Career Services and procurement of WIOA Youth Services. NJDOL has been working with GSETA to develop and RFP for training to be presented to local areas through the GSETA Institute. In addition, there will be a workshop on the local governance policy at the GSETA Conference in October.

Samantha Pfeiffer reported that the goal is to have the RFP released by Monday, 8/15/22, as final revisions by Sarah Singer-Quast have not been completed.

Leslie Williams asked where the RFP would be posted. Kevin Kurdziel indicated that the RFP will be posted on the GSETA website and will be sent to the Employment and training Reporter, NAWDP and NAWB. It will also be sent out directly to local vendors that have had interactions with GSETA in the past. Paul Grzella suggested placing a legal ad to be posted virtually.

Larry Sternbach asked about the structure of the training – was it going to be a universal overview or more local area specific? Kevin Kurdziel indicated that it would be both. Samantha Pfeiffer confirmed that the RFP is written to include both.

Jeff Swartz asked about the target audience for this training. Kevin Kurdziel indicated that this training would be done in modules, with some of the training for all WDB and One Stop staff and other session being more focused on a specific target population.

There was a question about who was going to score these proposals. Kevin indicated that the committee would include Executive Committee members and Samantha Pfeiffer indicated that Sarah Singer-Quast, Yolanda Allen and Gary Altman would also be included in the process. Samantha indicated if anyone else was interested in being a part of the process to reach out to her. Leslie asked about RFP disclosure statements and Kevin indicated they will have anyone scoring sign off on conflict of interest forms.

Tammy Molinelli indicated that there needs to be a real focus on parsing out the specific roles and responsibilities on NJDOL, SETC and local board in this system structure. She suggested looking at the law and seeing what it says each specific entity is responsible for instead of remaining in default roles that have entities involved in areas outside of what is legislated. The question to be asked is what responsibilities to local areas own?

Kevin Kurdziel indicated that once the RFP is released, a link will be sent out to membership so they can review the RFP and can share it with anyone who may be interested in applying. Samantha Pfeiffer indicated that if anyone wants the RFP sent out to anyone directly, to please reach out to her with contact information.

GSETA Institute Training Sessions

Kevin Kurdziel let membership know that the Professional Development Committee has been working on putting together a schedule of trainings for the GSETA Institute. Samantha Pfeiffer reported that Mike Fazio from Workforce 180 will be offering trainings for case management certification, business services certification and motivational interviewing class. These trainings should be starting at the end of October and will be held virtually. Participating in these trainings does count towards NAWDP's workforce development credential.

Virgen Velez asked if NJDOL set any kind of parameters for the 1% training dollars allocated to each area. Allison Spinelli indicated that the information that came stated it could be used for national conferences, local training and GSETA Institute training so it covers a wide area of training.

Kathy Lockbaum asked if this training would replace case management training the state indicated it would be conducting. Kevin Kurdziel indicated that this would compliment anything the state provides.

Samantha Pfeiffer indicated that Wellness Wednesdays will continue through the Institute.

Ctr-Alt-Succeed

Kevin Kurdziel reported that Middlesex County along some other local area (including M/S/W, Greater Raritan, Bergen) had been working on the CRT-ALT-SUCCEED initiative with Ray Batra from Shift Up as a training provider. He indicated that Tammy Molinelli and Jane Armstrong have been working on a proposal for grant funds from NJDOL to support this initiative. Tammy indicated that the proposal will be submitted shortly to Hugh Bailey. The proposal includes a project manager. She indicated that usage of the new model has been slower than anticipated and it is critical that everyone across each local area know about the availability of this program.

There was discussion about the importance of ensuring that One Stops, ES and partner agencies all know about the programs that are offered through the workforce system. There was a question about whether on-going training on available programs and resources should be provided by GSETA Institute for One Stops so they know what's going on. Monica Mulligan noted that while training is always positive, local One Stops are aware of programming and share that information with customers and partners. She referenced the quarterly One Stop Partner meetings that are run in her local area as well as team meetings with the GRWDB and Partners and weekly staff meetings that update staff on what programs and offerings are available.

Committee Updates

MIS Committee – Terri Bryan indicated the next meeting is scheduled for 8/24/22. Monica Mulligan will update this information on the website.

Monitoring: The next meeting is scheduled for 8/25/22.

Operations Committee: The next meeting is scheduled for Tuesday, 9/5/22 due to the Monday holiday. At the August meeting, there was discussion about waivers for in-demand occupations. There was a brief overview of the new system NJDOL will be using for the ETPL/NJTOPPS. There was discussion about senate bill 1642 that makes modifications to CWEP parameters and limitations on sanctions. There was discussion about Youth and WFNJ providers no longer needing to be on the ETPL, IWT relative to funding allowances, professional development and coordination of OJT writers.

Conference Committee: Allison Spinelli reported that the conference committee will be meeting today, 8/10/22 at 1PM.

Youth Committee: The next meeting is scheduled for 9/12/22. This committee is looking for a co-chair with Kim Liguori, as Kendra Lee has left. If interested, please reach out to Kevin Kurdziel or another member of the Executive Committee

Fiscal Committee: Allison Spinelli confirmed that the next meeting of this committee is 9/19/22.

Professional Development: The next meeting is scheduled for 8/15/22 at 9:30AM.

Open Discussion

Fran Kuhn reported that his local area is working with a training provider that is on the ETPL and can provide training on conducting remote work

Larry Sternbach asked if GSETA will need to look at its structure and operations in light of the new local governance policy. Kevin Kurdziel indicated that membership may change but he does not think that the overall operations of GSETA would change.

Adjournment:

Jeff Swartz made the motion to adjourn the meeting. Larry Sternbach seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 11:18AM.

The next GSETA Membership meeting is scheduled for September 14, 2022 at 10:00AM via Zoom.

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of June 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	218,085.75
Total Bank Accounts	\$218,085.75
Accounts Receivable	
Accounts Receivable (A/R)	17,947.00
Total Accounts Receivable	\$17,947.00
Total Current Assets	\$236,032.75
TOTAL ASSETS	\$236,032.75
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	1,376.00
Total Accounts Payable	\$1,376.00
Total Current Liabilities	\$1,376.00
Total Liabilities	\$1,376.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	40,632.14
Net Revenue	37,080.46
Total Equity	\$234,656.75
TOTAL LIABILITIES AND EQUITY	\$236,032.75

Garden State Employment and Training Association, Inc.

Statement of Activity

July 2021 - June 2022

	TOTAL
Revenue	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,650.00
Total GSETA Annual Conf Registration Fees	79,650.00
GSETA Annual Conference Other Income	4,500.00
GSETA Conference Sponsorships	
2021 Conference	9,000.00
Total GSETA Conference Sponsorships	9,000.00
GSETA Institute Registrations	
Understanding Gender and Identity	5,688.00
Wellness and Mental Health	5,609.00
Total GSETA Institute Registrations	11,297.00
Membership Dues	
2021-2022 Membership Dues	27,300.00
Total Membership Dues	27,300.00
Sales	0.00
Total Revenue	\$131,747.00
GROSS PROFIT	\$131,747.00
Expenditures	
Bank Charges & Fees	90.00
Charitable Contributions	100.00
Consulting	1,350.00
GSETA Conference	9,675.00
Supplies & Materials	218.76
Workshop Vendor	6,250.00
Total GSETA Conference	16,143.76
GSETA Institute	
Training Vendor	31,200.00
Total GSETA Institute	31,200.00
Insurance	1,086.48
Legal & Professional Services	
Audit and Tax Service	300.00
Consulting Services	27,150.00
Website Maintenance	11,800.88
Total Legal & Professional Services	39,250.88
Meeting Expense	74.29
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	3,169.61
Postage	137.35
Total Office/General Administrative Expenses	3,306.96
Other Business Expenses	33.00
Printing	2,031.17

Garden State Employment and Training Association, Inc.

Statement of Activity

July 2021 - June 2022

	TOTAL
Total Expenditures	\$94,666.54
NET OPERATING REVENUE	\$37,080.46
NET REVENUE	\$37,080.46

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

June 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Expenditures								
Consulting								
06/16/2022	Bill	001	Samantha Pfeiffer	General	June 15th Billing for Executive Director	Accounts Payable (A/P)	1,350.00	1,350.00
Total for Consulting							\$1,350.00	
GSETA Institute								
Training Vendor								
06/24/2022	Bill	1	Education Data Systems Inc	Institute	5 Two Hours Modules Work Based Learning Training Design and Delivery	Accounts Payable (A/P)	28,000.00	28,000.00
Total for Training Vendor							\$28,000.00	
Total for GSETA Institute							\$28,000.00	
Legal & Professional Services								
Consulting Services								
06/01/2022	Bill	June 2022	Advise EDU	General	Payment 6 (June) for Jan-June 2022 Contract	Accounts Payable (A/P)	2,000.00	2,000.00
06/13/2022	Expenditure		Motown Digital, LLC	General	Platform for Virtual Instruction	Main Operating Account	6,150.00	8,150.00
Total for Consulting Services							\$8,150.00	
Website Maintenance								
06/01/2022	Bill	1334	Bayshore Solutions/Spinutech, LLC	General	Linux Dev Plesk gseta.bssdev.com Shared Hosting Linux Hosting	Accounts Payable (A/P)	173.50	173.50
Total for Website Maintenance							\$173.50	
Total for Legal & Professional Services							\$8,323.50	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
06/24/2022	Bill	602221	CCWDB	General	Monthly QuickBooks Fee for March 30th, April 30th and May 30th	Accounts Payable (A/P)	240.00	240.00
06/24/2022	Bill	602221	CCWDB	General	Monthly fee for Constant Contact March 8th, April 8th and May 8th	Accounts Payable (A/P)	210.00	450.00
Total for Dues, Subscriptions & Memberships							\$450.00	
Postage								
06/24/2022	Bill	602221	CCWDB	General	Postage from Click-N-Ship to K. Kurdziel 4/11, 4/12, 4/26, 5/14	Accounts Payable (A/P)	36.45	36.45
Total for Postage							\$36.45	
Total for Office/General Administrative Expenses							\$486.45	
Total for Expenditures							\$38,159.95	
Net Revenue							\$ -38,159.95	

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of June 30, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1047	Newark Workforce Development Board	04/18/2021	158.00	158.00
08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
10/25/2021	Pledge	1147	Lisa Albarella	11/24/2021	225.00	225.00
10/26/2021	Pledge	1150	Thomas Halligan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1152	Helayne Stoermer	11/25/2021	225.00	225.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
11/03/2021	Pledge	1167	Yolanda Taylor	12/03/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/04/2021	Pledge	1121	Christine Dykeman	12/04/2021	225.00	225.00
11/04/2021	Pledge	1122	Don Miragliotta	12/04/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/04/2021	Pledge	1124	Joan Desmarais	12/04/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1131	Theresa Washington	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
11/10/2021	Pledge	1136	Larry Sternbach	12/10/2021	225.00	225.00
11/10/2021	Pledge	1140	Andrea Aikins	12/10/2021	225.00	225.00
11/10/2021	Pledge	1141	Sherri Washington	12/10/2021	225.00	225.00
11/10/2021	Pledge	1142	Michael McDonough	12/10/2021	225.00	225.00
11/10/2021	Pledge	1144	Susan Masin	12/10/2021	225.00	225.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
11/12/2021	Pledge	1170	Christy Davis	12/12/2021	225.00	225.00
11/12/2021	Pledge	1172	Giovanna Percontino	12/12/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/14/2021	Pledge	1185	Patricia Fenn	12/14/2021	225.00	225.00
11/14/2021	Pledge	1188	Zahirah Sabir	12/14/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1212	Carolyn Ellington	12/18/2021	225.00	225.00
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1223	Abigail Pangilinan	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1240	Marsha Bloomberg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00
02/10/2022	Pledge	1258	Lucille Rivera	03/12/2022	79.00	79.00
02/11/2022	Pledge	1267	Orlando Mingo	03/13/2022	79.00	79.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of June 30, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
02/11/2022	Pledge	1269	Virgen Velez	03/13/2022	79.00	79.00
02/11/2022	Pledge	1270	Davetta Thurman	03/13/2022	79.00	79.00
02/11/2022	Pledge	1275	Lucille Rivera	03/13/2022	79.00	79.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1296	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1301	Lucille Rivera	03/16/2022	79.00	79.00
02/14/2022	Pledge	1308	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1320	Jason Frazier	03/16/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
02/14/2022	Pledge	1328	Jason Frazier	03/16/2022	79.00	79.00
Total for 91 or more days past due					\$17,947.00	\$17,947.00
TOTAL					\$17,947.00	\$17,947.00

Garden State Employment and Training Association, Inc.

GSETA Conference 2021 Statement of Activity

July 2021 - June 2022

	TOTAL
Revenue	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,650.00
Total GSETA Annual Conf Registration Fees	79,650.00
GSETA Annual Conference Other Income	4,500.00
GSETA Conference Sponsorships	
2021 Conference	9,000.00
Total GSETA Conference Sponsorships	9,000.00
Total Revenue	\$93,150.00
GROSS PROFIT	\$93,150.00
Expenditures	
GSETA Conference	9,675.00
Workshop Vendor	6,250.00
Total GSETA Conference	15,925.00
Legal & Professional Services	
Website Maintenance	4,557.38
Total Legal & Professional Services	4,557.38
Total Expenditures	\$20,482.38
NET OPERATING REVENUE	\$72,667.62
NET REVENUE	\$72,667.62

No conference held in 2020. Donations/Sponsorships received moved to 2021 Conference.

2/9/2020 Lincoln Tech \$2500

6/14/2021 Lincoln Tech \$2500

\$5000 add to revenue

Net revenue is \$77,667.62

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of July 30, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	213,652.25
Total Bank Accounts	\$213,652.25
Accounts Receivable	
Accounts Receivable (A/R)	17,497.00
Total Accounts Receivable	\$17,497.00
Total Current Assets	\$231,149.25
TOTAL ASSETS	\$231,149.25
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	77,712.60
Net Revenue	-3,507.50
Total Equity	\$231,149.25
TOTAL LIABILITIES AND EQUITY	\$231,149.25

Garden State Employment and Training Association, Inc.

Statement of Activity

July 1-30, 2022

	TOTAL
Revenue	
Total Revenue	
GROSS PROFIT	\$0.00
Expenditures	
Consulting	2,700.00
Legal & Professional Services	
Website Maintenance	807.50
Total Legal & Professional Services	807.50
Total Expenditures	\$3,507.50
NET OPERATING REVENUE	\$-3,507.50
NET REVENUE	\$-3,507.50

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

July 1-29, 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Expenditures								
Consulting								
07/19/2022	Bill	July 15th	Samantha Pfeiffer	General	July 15th Billing for Executive Director	Accounts Payable (A/P)	2,700.00	2,700.00
Total for Consulting							\$2,700.00	
Legal & Professional Services								
Website Maintenance								
07/14/2022	Bill	17034-22	Bayshore Solutions/Spinutech, LLC	General	May Maintenance Block 4.75 hours at \$170 per hour	Accounts Payable (A/P)	807.50	807.50
Total for Website Maintenance							\$807.50	
Total for Legal & Professional Services							\$807.50	
Total for Expenditures							\$3,507.50	
Net Revenue							\$ -3,507.50	

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of July 29, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1047	Newark Workforce Development Board	04/18/2021	158.00	158.00
08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
10/25/2021	Pledge	1147	Lisa Albarella	11/24/2021	225.00	225.00
10/26/2021	Pledge	1150	Thomas Halligan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1152	Helayne Stoermer	11/25/2021	225.00	225.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
11/03/2021	Pledge	1167	Yolanda Taylor	12/03/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/04/2021	Pledge	1121	Christine Dykeman	12/04/2021	225.00	225.00
11/04/2021	Pledge	1122	Don Miragliotta	12/04/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/04/2021	Pledge	1124	Joan Desmarais	12/04/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1131	Theresa Washington	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
11/10/2021	Pledge	1136	Larry Sternbach	12/10/2021	225.00	225.00
11/10/2021	Pledge	1140	Andrea Aikins	12/10/2021	225.00	225.00
11/10/2021	Pledge	1141	Sherri Washington	12/10/2021	225.00	225.00
11/10/2021	Pledge	1142	Michael McDonough	12/10/2021	225.00	225.00
11/10/2021	Pledge	1144	Susan Masin	12/10/2021	225.00	225.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
11/12/2021	Pledge	1170	Christy Davis	12/12/2021	225.00	225.00
11/12/2021	Pledge	1172	Giovanna Percontino	12/12/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/14/2021	Pledge	1185	Patricia Fenn	12/14/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1212	Carolyn Ellington	12/18/2021	225.00	225.00
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1240	Marsha Bloomberg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00
02/10/2022	Pledge	1258	Lucille Rivera	03/12/2022	79.00	79.00
02/11/2022	Pledge	1267	Orlando Mingo	03/13/2022	79.00	79.00
02/11/2022	Pledge	1269	Virgen Velez	03/13/2022	79.00	79.00
02/11/2022	Pledge	1270	Davetta Thurman	03/13/2022	79.00	79.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of July 29, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
02/11/2022	Pledge	1275	Lucille Rivera	03/13/2022	79.00	79.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1296	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1301	Lucille Rivera	03/16/2022	79.00	79.00
02/14/2022	Pledge	1308	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1320	Jason Frazier	03/16/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
02/14/2022	Pledge	1328	Jason Frazier	03/16/2022	79.00	79.00
Total for 91 or more days past due					\$17,497.00	\$17,497.00
TOTAL					\$17,497.00	\$17,497.00