

GSETA Minutes

2.9.22

Local Area/Contact	V	P	I
Atlantic			
Fran Kuhn	X		
Marian Woodson (ALT)			
Bergen			
Tammy Molinelli	X		
Carol Polack (ALT)			
Kathy Riccardi Tahan	X		
Lynda Wolf	X		
Robert Espinosa	X		
Burlington			
Zahirah Sabir	X		
Barbara Weir			
Kelly West	X		
Camden			
Frank Cirii	X		
Nidia Sinclair (ALT)			
Jeff Swartz	X		
Leslie Williams	X		
Cumberland/Salem/Cape May			
Terri Bryan (ALT)	X		
Jamie Gomez (ALT)			
Tom Halligan (ALT)			
Kathy Lockbaum			
Allison Spinelli			
Amy Ronketty (ALT)			
Essex			
Julius Montford			
Jobi Odeneye (ALT)	X		
Janine Schaeffer (ALT)			
Josette VanDyke (ALT)			
Howard Weiss	X		
Gloucester			
Tom Bianco			
Eileen Gallo (ALT)	X		
Michelle Shirley			
Greater Raritan			
Paul Grzella	X		
Monica Mulligan	X		
Christopher Peake (ALT)	X		
Hudson			
Leidy Ramirez	X		
Deanine Muniz (ALT)	X		
Timothy Sheridan	X		
Keri Sullivan			
Jersey City			
Katrice Thomas			
Michelle DeFillipo	X		

Local Area/Contact	V	P	I
Mercer County			
Kendra Lee	X		
Virgen Velez	X		
Kassia Bukowski	X		
Middlesex County			
Claudia Dorsch (ALT)			
Kevin Kurdziel	X		
Diane Seavers	X		
Monmouth County			
Lawrence Sternbach	X		
Yolanda Taylor	X		
Morris/Sussex/Warren			
Jane Armstrong			
Victoria Bollhardt	X		
Diane Jainarine (ALT)			
Kelly O'Neill McGuire (ALT)			
Beth Rodgers (ALT)	X		
Manuela Schuster (ALT)			
Newark			
Eva Anochi (ALT)	X		
Karen Gaylord	X		
Orlando Mingo (ALT)	X		
Davetta Lane Thurman			
Ocean			
Candy Fortier			
Patricia Leahey	X		
Kim Liguori (ALT)			
Cheryl Meyer			
Leandra Santos (ALT)			
Passaic County			
Davidene Alpart	X		
Duwan Bogert			
Chrystal Cleaves (ALT)			
Sofia Comas-Phillips (ALT)			
Lauren Murphy	X		
Velanae Rojas (ALT)			
Union			
Perle Almeida	X		
Debbie-Ann Anderson (ALT)			
Antonio Rivera			
Guests			
Hugh Bailey, NJDOL	X		

P = Attended by phone; V = Attended virtually
 I = Attended in person; Blank= Not present

Welcome and Introductions

Kevin Kurdziel called the virtual meeting to order at 10:03AM and welcomed the membership to the February meeting.

Attendance was taken via the chat feature of Zoom by Monica Mulligan.

Correspondence

Monica Mulligan reported that there was no correspondence.

Approval of the January 12, 2022 Minutes

The minutes of the January 12th GSETA meeting were presented by Monica Mulligan.

Yolanda Taylor indicated that her last name was misrepresented as “Allen” in the correspondence section of the January minutes. Monica Mulligan indicated that change would be made.

Paul Grzella made a motion approve the January minutes with the one correction. Diane Seavers seconded the motion. There were no objections or abstentions. The motion was approved.

Treasurer’s Report – January

Leslie Williams presented the January Treasurer’s Report (attached). She indicated that the bank reconciliations and bank statements and have been provided to the Executive Committee. Leslie reported that the A/R report was run as of January 31, 2022, as well as February 8, 2022, so the Aging Report is up to date as of yesterday. She asked that everyone check this report and if their local area is listed to please follow up on making payment. Leslie indicated that the net revenue from the GSETA conference was \$79,392. All conference related invoices have been paid. Leslie indicated that invoices for the GSETA institute will be going out tomorrow, 2/10/22.

Paul Grzella made a motion approve the January Treasurer’s Reports as presented. Fran Kuhn seconded the motion. There were no objections or abstentions. The motion was approved.

President’s Report

Kevin Kurdziel indicated that February was Black History Month and provided membership with information on the origins of this celebration. He indicated that perhaps next year GSETA would be interested in doing a special event to commemorate Black History Month.

Kevin indicated that Hugh Bailey would be speaking shortly about OJT and reminded membership that training for the new OJT funds would be managed through the GSETA institute in concert with state contracted vendor EDSI.

Kevin informed the group that GSETA has a new tagline created by Larry Sternbach: “Strategic Impact, Operational Excellence”.

Kevin reminded membership that the Executive Committee would be meeting with Commissioner Asaro-Angelo on Thursday. The Executive Committee hopes to hear about the NJDOL’s priorities so that GSETA can be sure to align its priorities with that plan.

Kevin ended his report by letting the group know that he continues to do research into what other state organizations like GSETA are doing, especially considering WIOA re-authorization being on the horizon.

Update OJT NOA

Assistant Commissioner Hugh Bailey introduced himself and let membership know that he appreciates the commitment and passion the local areas have shown in their work. Hugh talked about the OJT model this envisioned with the funds that have been allocated to each area – to refer and market OJT to career seekers so that they can connect with employers around this hiring incentive. These OJT funds can subsidize training for up to 6 months with employers being reimbursed for their training costs. Hugh indicates that OJT has been shown to be effective. While OJT funds have historically come down through the state to the BSRs, this model will be a new way of engaging businesses. The current OJT funds have been granted through Dislocated Worker funds. It is anticipated that each local area will receive a new allocation for Program Year 2022. Hugh indicated that training on the use of these OJT funds by EDSI through the GSETA institute will be happening in March. Hugh acknowledged that the use of OJT has been somewhat disjointed, but that NJDOL is looking to streamline the use of these funds. He also indicated that he knows that local areas will likely not expend their PY21 OJT allocation based on when they were given to the local areas.

Beth Rodgers inquired about the \$10,000.00 cap on OJT. Hugh Bailey indicated that if a local area wants to work with an employer for more than 6 months, they can make the case for an exception to this rule.

Howard Weiss and Jeff Swarts both expressed concerns about employers not getting reimbursed when they have used OJT through state BSRs. Hugh indicated that there has been some holdups with paying employers through the “Return and Earn” program, as they were funded by ARP funds that have not been released to the state yet. Hugh indicated that all employers will be paid by the end of March.

Fran Kuhn asked if the percentage of reimbursement could be moved from 50% to 70% based on local WDB policy. Hugh indicated the WDBs have latitude and NJDOL will be working on making clear when this latitude is applicable and acceptable.

Pat Leahy asked if OJT can be utilized to offset staff costs. Hugh indicated that the state needs to give more support and technical assistance on how local areas can maximize programmatic priorities. These funds can be used for staffing, but they must be used by staff who are directly touching businesses. There are no admin costs with these funds.

Strategic Plan

Kevin Kurdziel indicated that GSETA’s strategic plan will focus on two pillars: Strategic Impact as well as Operational Excellence in keeping in alignment with GSETA’s new tagline. The plan should be actionable and concise. There will be four committees created to align with these two pillars and each committee will develop 3 -4 goals:

1. Advocacy, Communication and Marketing
2. Resource Development
3. Membership and Programs
4. Professional Development Kevin asked the membership to stay tuned for an email from Monica Mulligan asking for volunteers for each committee.

Victoria Bollhardt and Paul Grzella both expressed concerns about creating additional spaces for meetings when there may be duplication with what already exists. Perhaps meetings can be combined.

Virgen Velez indicated that most of the duplication seems to exist not on the subcommittee level but between GSETA Membership meeting, WDB Directors’ Meeting and State Directors’ Meetings. Better coordination needs to occur here to encourage continued participation. There should be active engagement of both the operations side as well as the strategic side.

Virtual Conference

Kevin Kurdziel indicated that the 2022 conference will be held virtually. Allison Spinelli will Chair but needs a Co-Chair. Larry is unable to take on this responsibility as his office is in the process of moving from Eatontown to Neptune. Please let Kevin know if you are interested in taking on this Co-chair role. Kevin indicated the committee will be looking to choose a date (late September or mid-October), choose a theme (perhaps around the 2 pillars), select vendors (such as Motown Digital), come up with a marketing plan to get the conference info out as well as a plan to sell sponsorships.

Committee Updates:

Executive Committee - Kevin Kurdziel reported that this committee is meeting monthly on the Wednesday before each full GSETA membership meeting. It has been focused on the strategic plan and will now be handing this off to committees.

Monitoring Committee – Yolanda Taylor reported that the committee meets quarterly and last met in January. Leslie Hirsch gave a presentation on the ETPL. Sarah Singer Quast and Pat Robertson provided information on monitoring as well as provided some tools to the group. The next meeting is scheduled for April 21, 2022.

MIS Committee – Diane Seavers indicated that this committee meets monthly. The January meeting has a presentation by Justin Ryan and Lydia Crockett from Futureworks. They gave a demo of the new website and reporting features. They would like to do in-person training and are looking for a local area to host. There would be a need for 10 – 12 computers available. Futureworks also has a demos and training available on its website and can conduct training virtually as well. Diane indicated that while there has been talk of a new system to replace AOSOS over a year ago, she has not received any information or update on where this stands.

Jeff Swarts indicated that NJDOL was selected by USDOL to be a pilot to upgrade the UI system. There are several other states that were also selected to participate.

Operations Committee - Fran Kuhn reported that the committee meets monthly and last met of met on February 7, 2022. He indicated that the committee discussed that up to 30% of WFNJ funds can be used to market voluntary SNAP participation. He indicated that NJDOL is working on something similar for TANF.

Professional Development: Fran Kuhn reported that the GSETA Institute will be sending out more information on the registration for Wellness Wednesdays. There will also be training scheduled on software programs such as Excel. The group is also looking info more long-term certification programs for career counselors.

Youth Committee: Kendra Lee reported that the group met earlier this week. They discussed OJT, laptop loaner programs and incentives. She also asked which local areas applied for SYEP. Six local areas raised hands. Virgen Velez indicated that NJDOL is encouraging local areas to be innovative and creative by using TANF funds for summer youth programming. There was some concern expressed about STEP because it tends to be focused on those that don't really need the support in the same way WIOA youth need. There was also concern that these programs tends to be focused on those in urban centers at the exclusive of those that live in more remote areas of counties. Paul Grzella indicated that feedback received has been positive because the funds allow for more flexibility.

Fiscal Committee: The next meeting will be held on March 21, 2022 at 10AM.

Open Discussion

Kevin Kurdziel indicated that WIOA re-authorization is back on the table and that he is working with Chris Anderson as well as other state organizations from around the country to make sure we are aware of all that is taking place at the federal level. Kevin indicated that there is some discussion about simplifying the IFA process.

Adjournment:

Jeff Swarts made the motion to adjourn the meeting. Paul Grzella seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 11:51AM.

The next GSETA meeting is scheduled for March 9, 2022 at 10:00AM via Zoom.

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of January 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	252,754.91
Total Bank Accounts	\$252,754.91
Accounts Receivable	
Accounts Receivable (A/R)	33,477.00
Total Accounts Receivable	\$33,477.00
Total Current Assets	\$286,231.91
TOTAL ASSETS	\$286,231.91
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	40,632.14
Net Revenue	88,655.62
Total Equity	\$286,231.91
TOTAL LIABILITIES AND EQUITY	\$286,231.91

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of January 31, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1047	Newark Workforce Development Board	04/18/2021	158.00	158.00
08/04/2021	Pledge	1065	Camden County One-Stop Career Center	09/03/2021	700.00	700.00
08/04/2021	Pledge	1069	Newark WORKS	09/03/2021	700.00	700.00
08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1079	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1080	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1085	Morris/Sussex/Warren Workforce Development Board	09/04/2021	700.00	700.00
08/05/2021	Pledge	1086	Morris/Sussex/Warren Employment & Training Services	09/04/2021	700.00	700.00
08/05/2021	Pledge	1089	Ocean County Dept. of Human Services	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
10/01/2021	Pledge	1102	Morris/Sussex/Warren Employment & Training Services	10/31/2021	553.00	553.00
Total for 91 or more days past due					\$8,727.00	\$8,727.00
61 - 90 days past due						
10/25/2021	Pledge	1147	Lisa Albarella	11/24/2021	225.00	225.00
10/26/2021	Pledge	1149	Terri Bryan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1150	Thomas Halligan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1151	Michael Dowe	11/25/2021	225.00	225.00
10/26/2021	Pledge	1152	Helayne Stoermer	11/25/2021	225.00	225.00
10/27/2021	Pledge	1153	Kendra Lee	11/26/2021	225.00	225.00
10/27/2021	Pledge	1155	Lori Miranda	11/26/2021	225.00	225.00
10/27/2021	Pledge	1154	Leslie J Williams	11/26/2021	1,125.00	1,125.00
10/28/2021	Pledge	1157	Juan E. DeJesus	11/27/2021	225.00	225.00
10/28/2021	Pledge	1158	Sandra Bottoni	11/27/2021	225.00	225.00
10/28/2021	Pledge	1161	Jennifer Gramajo	11/27/2021	225.00	225.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
Total for 61 - 90 days past due					\$3,600.00	\$3,600.00
31 - 60 days past due						
11/03/2021	Pledge	1166	Leidy Ramirez	12/03/2021	225.00	225.00
11/03/2021	Pledge	1167	Yolanda Taylor	12/03/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/03/2021	Pledge	1112	Gwendolyn Jackson	12/03/2021	225.00	225.00
11/04/2021	Pledge	1114	Hilda Alonso	12/04/2021	225.00	225.00
11/04/2021	Pledge	1120	Laura Tomlin	12/04/2021	225.00	225.00
11/04/2021	Pledge	1121	Christine Dykeman	12/04/2021	225.00	225.00
11/04/2021	Pledge	1122	Don Miragliotta	12/04/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/04/2021	Pledge	1124	Joan Desmarais	12/04/2021	225.00	225.00
11/04/2021	Pledge	1127	Cheryl Meyer	12/04/2021	225.00	225.00
11/05/2021	Pledge	1128	Dorothy Snider	12/05/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1131	Theresa Washington	12/05/2021	225.00	225.00
11/05/2021	Pledge	1132	Marrietta Mason-Leonard	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
11/10/2021	Pledge	1136	Larry Sternbach	12/10/2021	225.00	225.00
11/10/2021	Pledge	1138	D. Seavers	12/10/2021	225.00	225.00
11/10/2021	Pledge	1140	Andrea Aikins	12/10/2021	225.00	225.00
11/10/2021	Pledge	1141	Sherri Washington	12/10/2021	225.00	225.00
11/10/2021	Pledge	1142	Michael McDonough	12/10/2021	225.00	225.00
11/10/2021	Pledge	1144	Susan Masin	12/10/2021	225.00	225.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of January 31, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
11/12/2021	Pledge	1170	Christy Davis	12/12/2021	225.00	225.00
11/12/2021	Pledge	1172	Giovanna Percontino	12/12/2021	225.00	225.00
11/14/2021	Pledge	1173	Raymond Heslip	12/14/2021	225.00	225.00
11/14/2021	Pledge	1174	Jocelyn McNear	12/14/2021	225.00	225.00
11/14/2021	Pledge	1175	Angela Bostic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1176	Jessica Nagel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1177	Alex Bruno	12/14/2021	225.00	225.00
11/14/2021	Pledge	1178	Keri Sullivan	12/14/2021	225.00	225.00
11/14/2021	Pledge	1179	Kevin Kurdziel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/14/2021	Pledge	1181	Lynn Valenty	12/14/2021	225.00	225.00
11/14/2021	Pledge	1182	Mary Ann Bossio	12/14/2021	225.00	225.00
11/14/2021	Pledge	1183	Elizabeth Chris	12/14/2021	225.00	225.00
11/14/2021	Pledge	1184	Kristina Brigino	12/14/2021	225.00	225.00
11/14/2021	Pledge	1185	Patricia Fenn	12/14/2021	225.00	225.00
11/14/2021	Pledge	1186	Jacob Schneck	12/14/2021	225.00	225.00
11/14/2021	Pledge	1188	Zahirah Sabir	12/14/2021	225.00	225.00
11/14/2021	Pledge	1192	Jasmina Dizdarevic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1193	Joanne Vas	12/14/2021	225.00	225.00
11/14/2021	Pledge	1194	Stephanie Proveaux	12/14/2021	225.00	225.00
11/14/2021	Pledge	1195	Helina Wisniewski	12/14/2021	225.00	225.00
11/18/2021	Pledge	1197	Tanesha Lewis	12/18/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1212	Carolyn Ellington	12/18/2021	225.00	225.00
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1215	Shamara Gatling-Davila	12/18/2021	225.00	225.00
11/18/2021	Pledge	1216	Claudia Dorsch	12/18/2021	225.00	225.00
11/18/2021	Pledge	1218	Victoria Bollhardt	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1222	Gareth Shihadeh	12/18/2021	225.00	225.00
11/18/2021	Pledge	1223	Abigail Pangilinan	12/18/2021	225.00	225.00
11/18/2021	Pledge	1224	Carmen Mercado	12/18/2021	225.00	225.00
11/18/2021	Pledge	1228	Diane Jainarine	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1240	Marsha Bloomberg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1241	Virgen Velez	12/18/2021	225.00	225.00
11/18/2021	Pledge	1242	Anita Pollack	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1244	John Raines	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00
11/19/2021	Pledge	1248	Michael Symczak	12/19/2021	225.00	225.00
11/19/2021	Pledge	1249	Nadine Scala	12/19/2021	225.00	225.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
Total for 31 - 60 days past due					\$20,700.00	\$20,700.00
1 - 30 days past due						
12/06/2021	Pledge	1254	Patricia Leahey	01/05/2022	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of January 31, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
Total for 1 - 30 days past due					\$450.00	\$450.00
TOTAL					\$33,477.00	\$33,477.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of February 8, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
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08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1079	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1080	Mercer County One-Stop Career Center	09/04/2021	700.00	700.00
08/05/2021	Pledge	1085	Morris/Sussex/Warren Workforce Development Board	09/04/2021	700.00	700.00
08/05/2021	Pledge	1086	Morris/Sussex/Warren Employment & Training Services	09/04/2021	700.00	700.00
08/05/2021	Pledge	1089	Ocean County Dept. of Human Services	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
10/01/2021	Pledge	1102	Morris/Sussex/Warren Employment & Training Services	10/31/2021	553.00	553.00
Total for 91 or more days past due					\$8,727.00	\$8,727.00
61 - 90 days past due						
10/25/2021	Pledge	1147	Lisa Albarella	11/24/2021	225.00	225.00
10/26/2021	Pledge	1149	Terri Bryan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1150	Thomas Halligan	11/25/2021	225.00	225.00
10/26/2021	Pledge	1151	Michael Dowe	11/25/2021	225.00	225.00
10/26/2021	Pledge	1152	Helayne Stoermer	11/25/2021	225.00	225.00
10/27/2021	Pledge	1153	Kendra Lee	11/26/2021	225.00	225.00
10/27/2021	Pledge	1155	Lori Miranda	11/26/2021	225.00	225.00
10/28/2021	Pledge	1157	Juan E. DeJesus	11/27/2021	225.00	225.00
10/28/2021	Pledge	1158	Sandra Bottoni	11/27/2021	225.00	225.00
10/28/2021	Pledge	1161	Jennifer Gramajo	11/27/2021	225.00	225.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
11/03/2021	Pledge	1166	Leidy Ramirez	12/03/2021	225.00	225.00
11/03/2021	Pledge	1167	Yolanda Taylor	12/03/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/03/2021	Pledge	1112	Gwendolyn Jackson	12/03/2021	225.00	225.00
11/04/2021	Pledge	1114	Hilda Alonso	12/04/2021	225.00	225.00
11/04/2021	Pledge	1120	Laura Tomlin	12/04/2021	225.00	225.00
11/04/2021	Pledge	1121	Christine Dykeman	12/04/2021	225.00	225.00
11/04/2021	Pledge	1122	Don Miragliotta	12/04/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/04/2021	Pledge	1124	Joan Desmarais	12/04/2021	225.00	225.00
11/04/2021	Pledge	1127	Cheryl Meyer	12/04/2021	225.00	225.00
11/05/2021	Pledge	1128	Dorothy Snider	12/05/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1131	Theresa Washington	12/05/2021	225.00	225.00
11/05/2021	Pledge	1132	Marrietta Mason-Leonard	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
Total for 61 - 90 days past due					\$9,225.00	\$9,225.00
31 - 60 days past due						
11/10/2021	Pledge	1136	Larry Sternbach	12/10/2021	225.00	225.00
11/10/2021	Pledge	1138	D. Seavers	12/10/2021	225.00	225.00
11/10/2021	Pledge	1140	Andrea Aikins	12/10/2021	225.00	225.00
11/10/2021	Pledge	1141	Sherri Washington	12/10/2021	225.00	225.00
11/10/2021	Pledge	1142	Michael McDonough	12/10/2021	225.00	225.00
11/10/2021	Pledge	1144	Susan Masin	12/10/2021	225.00	225.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of February 8, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
11/12/2021	Pledge	1170	Christy Davis	12/12/2021	225.00	225.00
11/12/2021	Pledge	1172	Giovanna Percontino	12/12/2021	225.00	225.00
11/14/2021	Pledge	1173	Raymond Heslip	12/14/2021	225.00	225.00
11/14/2021	Pledge	1174	Jocelyn McNear	12/14/2021	225.00	225.00
11/14/2021	Pledge	1175	Angela Bostic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1176	Jessica Nagel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1177	Alex Bruno	12/14/2021	225.00	225.00
11/14/2021	Pledge	1179	Kevin Kurdziel	12/14/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/14/2021	Pledge	1181	Lynn Valenty	12/14/2021	225.00	225.00
11/14/2021	Pledge	1182	Mary Ann Bossio	12/14/2021	225.00	225.00
11/14/2021	Pledge	1183	Elizabeth Chris	12/14/2021	225.00	225.00
11/14/2021	Pledge	1184	Kristina Brigino	12/14/2021	225.00	225.00
11/14/2021	Pledge	1185	Patricia Fenn	12/14/2021	225.00	225.00
11/14/2021	Pledge	1186	Jacob Schneck	12/14/2021	225.00	225.00
11/14/2021	Pledge	1188	Zahirah Sabir	12/14/2021	225.00	225.00
11/14/2021	Pledge	1192	Jasmina Dizdarevic	12/14/2021	225.00	225.00
11/14/2021	Pledge	1193	Joanne Vas	12/14/2021	225.00	225.00
11/14/2021	Pledge	1194	Stephanie Proveaux	12/14/2021	225.00	225.00
11/14/2021	Pledge	1195	Helina Wisniewski	12/14/2021	225.00	225.00
11/18/2021	Pledge	1197	Tanesha Lewis	12/18/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1212	Carolyn Ellington	12/18/2021	225.00	225.00
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1215	Shamara Gatling-Davila	12/18/2021	225.00	225.00
11/18/2021	Pledge	1216	Claudia Dorsch	12/18/2021	225.00	225.00
11/18/2021	Pledge	1218	Victoria Bollhardt	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1222	Gareth Shihadeh	12/18/2021	225.00	225.00
11/18/2021	Pledge	1223	Abigail Pangilinan	12/18/2021	225.00	225.00
11/18/2021	Pledge	1224	Carmen Mercado	12/18/2021	225.00	225.00
11/18/2021	Pledge	1228	Diane Jainarine	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1240	Marsha Bloomberg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1241	Virgen Velez	12/18/2021	225.00	225.00
11/18/2021	Pledge	1242	Anita Pollack	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1244	John Raines	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00
11/19/2021	Pledge	1249	Nadine Scala	12/19/2021	225.00	225.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
12/06/2021	Pledge	1254	Patricia Leahey	01/05/2022	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00
Total for 31 - 60 days past due					\$13,950.00	\$13,950.00
TOTAL					\$31,902.00	\$31,902.00

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

January 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
GSETA Conference Sponsorships								
2021 Conference								
01/04/2022	Deposit	55335	Geographic Solutions	Conference	2021 Conference Sponsorship	Main Operating Account	500.00	500.00
01/13/2022	Deposit	0000720785	Engage by Cell	Conference	General Sponsorship	Main Operating Account	500.00	1,000.00
Total for 2021 Conference							\$1,000.00	
Total for GSETA Conference Sponsorships							\$1,000.00	
Total for Revenue							\$1,000.00	
Expenditures								
GSETA Conference								
Workshop Vendor								
01/24/2022	Bill	12.3.2021	Aramini Mgmt Company	Conference	Delivery of Business Engagement and Sales: Effectively Servicing the Employer	Accounts Payable (A/P)	500.00	500.00
01/24/2022	Bill	1280	TAD Grants	Conference	Conference Presentation on Business Services	Accounts Payable (A/P)	500.00	1,000.00
Total for Workshop Vendor							\$1,000.00	
Total for GSETA Conference							\$1,000.00	
Insurance								
01/24/2022	Bill	608	Chester and Associates	General	Director and Officers Insurance	Accounts Payable (A/P)	1,086.48	1,086.48
Total for Insurance							\$1,086.48	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
01/24/2022	Bill	602217	CCWDB	General	Monthly fee for Constant Contact December 3rd and January 3rd	Accounts Payable (A/P)	140.00	140.00
01/24/2022	Bill	602217	CCWDB	General	Monthly QuickBooks Fee for November 30th and December 30th	Accounts Payable (A/P)	160.00	300.00
Total for Dues, Subscriptions & Memberships							\$300.00	
Postage								
01/24/2022	Bill	602217	CCWDB	General	Postage from Click-N-Ship 12/9 Kurdziel, 12/13 Kurdziel, 12/13 Rivera, 12/16 Kurdziel and 12/20 Kurdziel	Accounts Payable (A/P)	43.50	43.50
Total for Postage							\$43.50	
Total for Office/General Administrative Expenses							\$343.50	
Total for Expenditures							\$2,429.98	
Net Revenue							\$ -1,429.98	

Garden State Employment and Training Association, Inc.

Statement of Activity July 2021 - January 2022

	TOTAL
Revenue	
GSETA Annual Conf Registration Fees	
2021 Registration Fees	79,875.00
Total GSETA Annual Conf Registration Fees	79,875.00
GSETA Annual Conference Other Income	4,500.00
GSETA Conference Sponsorships	
2021 Conference	9,000.00
Total GSETA Conference Sponsorships	9,000.00
GSETA Institute Registrations	
Wellness and Mental Health	5,609.00
Total GSETA Institute Registrations	5,609.00
Membership Dues	
2021-2022 Membership Dues	27,300.00
Total Membership Dues	27,300.00
Sales	0.00
Total Revenue	\$126,284.00
GROSS PROFIT	\$126,284.00
Expenditures	
Bank Charges & Fees	90.00
Charitable Contributions	100.00
GSETA Conference	9,675.00
Workshop Vendor	6,250.00
Total GSETA Conference	15,925.00
Insurance	1,086.48
Legal & Professional Services	
Consulting Services	9,000.00
Website Maintenance	6,931.88
Total Legal & Professional Services	15,931.88
Meeting Expense	74.29
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	2,264.61
Postage	91.95
Total Office/General Administrative Expenses	2,356.56
Other Business Expenses	33.00
Printing	2,031.17
Total Expenditures	\$37,628.38
NET OPERATING REVENUE	\$88,655.62
NET REVENUE	\$88,655.62

Garden State Employment and Training Association, Inc.
Statement of Activity
July 1, 2021 - February 8, 2022

		Total
Revenue		
GSETA Annual Conf Registration Fees		
2021 Registration Fees		79,875.00
Total GSETA Annual Conf Registration Fees	\$	79,875.00
GSETA Annual Conference Other Income		4,500.00
GSETA Annual Conference Other Income from Prior Year		5,000.00
GSETA Conference Sponsorships		
2021 Conference		9,000.00
Total GSETA Conference Sponsorships	\$	9,000.00
Total Revenue	\$	98,375.00
Gross Profit	\$	98,375.00
Expenditures		
GSETA Conference		9,675.00
Workshop Vendor		4,750.00
Total GSETA Conference	\$	14,425.00
Legal & Professional Services		
Website Maintenance		4,557.38
Total Legal & Professional Services	\$	4,557.38
Total Expenditures	\$	18,982.38
Net Operating Revenue	\$	79,392.62
Net Revenue	\$	79,392.62

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