

**GSETA Meeting Minutes
September 14, 2022**

Local Area/Contact	V	P	I
Atlantic			
Fran Kuhn	X		
John Fata (ALT/F. Kuhn)			
Marian Woodson			
Bergen			
Tammy Molinelli	X		
Carol Polack (ALT)			
Lynda Wolf			
Robert Espinosa	X		
Burlington			
Zahirah Sabir			
Barbara Weir	X		
Kelly West	X		
Camden			
Frank Cirii			
Nidia Sinclair (ALT)			
Jeff Swartz			
Leslie Williams	X		
Cumberland/Salem/Cape May			
Terri Bryan	X		
Jamie Gomez (ALT/A. Spinelli)			
Tom Halligan (ALT/T. Bryan)			
Kathy Lockbaum	X		
Allison Spinelli	X		
Amy Ronketty (ALT)			
Essex			
Jobi Odeneye (ALT)			
Janine Schaeffer (ALT)			
Josette VanDyke (ALT)	X		
Howard Weiss	X		
Gloucester			
Tom Bianca			
Eileen Gallo (ALT)	X		
Michelle Shirey			
Greater Raritan			
Jeanne Cassano (ALT/P. Grzella)			
Paul Grzella			
Monica Mulligan	X		
Christopher Peake (ALT/M. Mulligan)	X		
Hudson			
Leidy Ramirez	X		
Michelle DeFilippo			
Deanine Muniz (ALT)	X		
Timothy Sheridan			
Keri Sullivan	X		

Jersey City			
Katrice Thomas			
Mercer County			
Virgen Velez			
Kassia Bukowski			
Middlesex County			
Hilda Alonso			
Claudia Dorsch (ALT)			
Kevin Kurdziel	X		
Monmouth County			
Lawrence Sternbach	X		
Yolanda Taylor	X		
Morris/Sussex/Warren			
Jane Armstrong			
Victoria Bollhardt	X		
Diane Jainarine (ALT)	X		
Karen Lauridsen	X		
Kelly O'Neill McGuire (ALT)			
Beth Rodgers (ALT)			
Newark			
Eva Anochi (ALT)	X		
Karen Gaylord	X		
Orlando Mingo (ALT)			
Catresa McGhee			
Davetta Lane Thurman			
Ocean			
Candy Fortier			
Patricia Leahey			
Kim Liguori (ALT/P. Leahey)			
Cheryl Meyer			
Passaic County			
Davidene Alpart	X		
Duwan Bogert	X		
Chrystal Cleaves (ALT)			
Sofia Comas-Phillips (ALT/L. Murphy)			
Lauren Murphy	X		
Velanae Rojas (ALT/D. Alpart)			
Union			
Perle Almeida			
Debbie-Ann Anderson			
Robert Croom (ALT/D. Anderson)			
Antonio Rivera			
GSETA Staff			
Sam Pfeifer, GSETA Exec Dir	X		

P = Attended by phone; V = Attended virtually, I= Attended in person; Blank=Not present

Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:01AM and welcomed membership to the September meeting.

Attendance was taken via the chat feature of Zoom by Monica Mulligan. Kevin Kurdziel indicated that Jeff Swartz was excused from today's meeting.

Correspondence

Monica Mulligan reported that there was no correspondence received.

Approval of the August 2022 Minutes

The minutes of the August, 10, 2022 GSETA meeting were presented by Monica Mulligan.

Terri Bryan made a motion approve the August minutes as presented. Samantha Pfeiffer seconded the motion. There were no objections. The motion was approved.

Treasurer's Report

Leslie Williams reported that the August bank reconciliation had been sent to the Executive Committee and the August general finance report sent to membership for review. Leslie mentioned the A/R Aging report which lists all outstanding invoices as of yesterday. She noted that Allison Spinelli and Samantha Pfeiffer have been sending out reminders for overdue payments. Samantha has also sent out invoices for membership dues for the current program year. Samantha will also be sending out invoices for the conference for those that have registered.

Kevin Kurdziel let the group know that they \$899.00 reimbursement expense with his name on it was for out of pocket costs for a laptop for Samantha Pfeiffer. This expense was approved by the Executive Committee.

President's Report

Kevin reminded membership that there are only 5 weeks left until GSETA's October conference. Later in the meeting there would be a more detailed update on what is happening towards that end.

Kevin indicated that September is Workforce Development Month as established by NAWDB to raise awareness of and recognize those whose daily work supports economic prosperity. He indicated that NAWDB released a workforce development toolkit that can be found on the GSETA LinkedIn site. Kevin took a moment to thank all those within our system who work day in and day out to further this important work.

Kevin reported that GSETA as an organization is thriving. It is fiscally sound as it continues to further operational excellence and strategic impact.

Kevin listed a number of items to be addressed in the coming months including local and state plans that support best practices and build locally driven WDBs and the local governance policy, which will impact the structure of the organization, potentially change membership and need to review how it conducts business under the governance policy. Kevin pointed out that despite these changes, the mission of GSETA has not changed: "To provide leadership and promote quality and excellence for the advancement of New Jersey's workforce development system and its customers and professionals."

Kevin informed membership that Executive Director Samantha Pfeiffer has exceeded expectations in her work output. As she has been working more than the 15 hours a week outlined in the original contract, the Executive Committee approved increasing her hours from 15 to up to 25 hours a week through December 2022. Kevin indicated that she has been working

more than 15 hours a week on projects that include the conference, GSETA Institute and the RFP for the Local Governance training vendor. He indicated that there are funds in the budget to support this increase and that it was seen as a great return on investment.

Kevin also let membership know that Larry Sternbach's father had passed away and that the entire GSETA membership is keeping him in their thoughts. In keeping with GSETA tradition, Howard Weiss made the motion for GSETA to donate \$100.00 to a charity of Larry's choosing in honor of his father. Kathy Lockbaum seconded the motion. There were no objections or abstentions. The motion was approved. Kevin asked that Larry let him and/or Leslie know the name of the charity so the donation could be sent along. Larry thanked membership.

Executive Director's Report

Samantha Pfeiffer re-introduced herself for anyone who has not yet had the chance to meet her. She indicated that she has been working in her role since June and has been enjoying the work she is doing for the organization.

Samantha reminded the group that yesterday she forwarded a survey from Melissa at NAWDB on the Workforce Technical Assistance Collaboration. She indicated that some areas have already filled out this survey but if not, to please be sure to take a moment to do so.

Samantha let membership know that the catalogue of presenters for the GSETA conference is now available on the GSETA website. This provides the name of each speaker and a description of the workshop.

Samantha also indicated that she is working on finalizing the schedule of trainings that will be offered throughout the program year through the GSETA institute. This will be available for distribution at the October conference.

Samantha has also been working with Allison Spinelli and Kevin Kurdziel on visiting some potential conference sites for 2023 in Atlantic City. More information will be available in the coming weeks.

Terri Bryan asked if the STAR Awards would be coming back with the in-person conference next year. Kevin indicated that while no specifics of next year's conference have been discussed, he does not see this award or other awards historically given during this conference, being eliminated.

Appointment – Karen Gaylord, Trustee

Kevin Kurdziel reminded the group that the GSETA Executive Committee has a vacancy when Diane Seavers resigned as a result of relocating out of state. Kevin informed membership that the Executive Committee appointed Karen Gaylord to fill this position in accordance with GSETA by-laws. He congratulated Karen and said that he is excited to work with her in this new role, as she is an innovative thinker that will make a great addition to the team.

Revision of Meeting Schedule

Kevin Kurdziel spoke to membership about the frequency of GSETA General Membership meetings. He said that at the Executive Committee there was discussion about ensuring that the meetings were meaningful, as members were giving their time to attend. Having meetings on a monthly basis when there were not a lot of developments over the last month and/or when information discussed at the meeting is repetitive did not make the best use of time. The Executive Committee decided to move to quarterly meetings starting in November 2022. Meetings would then be held in February, May and August. The meetings would be structured in a way to give voice to WDB topics, Operational topics and professional development for membership. The emphasis would be on the committees doing the work and then bringing reports back to full membership at quarterly meetings. Kevin emphasized that this change did not require a vote, as the GSETA by-laws state that membership meetings need to meet a minimum of quarterly. Kevin indicated that this would be done on a trial run to see if it fits membership's needs. Kevin also indicated that special membership meetings could be called if there was an emergent need.

Kevin also reported that the Executive Committee talked about a return to in-person meetings. It was decided in-person meetings would start in November with the option of virtual participation for those who could not attend in person. A central location for the in-person meetings is in the process of being explored. More information to follow. Kevin asked if there were any questions, comments or concerns about moving to quarterly meetings. As nothing was voiced, Kevin indicated members could reach out to him offline to discuss if needed.

Leslie Williams indicated that she plans on still sending out the financials on a monthly basis. Kevin agreed that this would make the most sense.

Kathy Lockbaum said that when she was new to her role, the GSETA meetings offered her a place to meet those from around the state that helped her to learn more about the workforce system. Kevin mentioned that GSETA may want to explore Ambassadors that reach out to new members as a resource and to help them navigate as GSETA members. Kevin also indicated that the GSETA Institute with its emphasis on professional development would also be an avenue to provide information to members.

Davidene Alpart indicated that the idea of mentorship for GSETA members has been discussed in the past with the thought of pairing senior members with those new to the organization.

Ctr-Alt-Succeed

Kevin Kurdziel informed membership that this initiative has been put on hold after one of the three key partners, ShiftUp, has ceased operations and will no longer be operating as of 9/15/22. He indicated the business was highly leveraged and could not move forward with providing training.

WIOA Local Governance Planning

Kevin Kurdziel reminded membership that the policies mandated by NJDOL are due to be posted on local websites by September 30, 2022. Kevin said that in speaking with Yolanda Allen, if local areas are struggling to meet that timeframe, they should reach out to her and let her know that the work is underway. Yolanda indicated that they can be somewhat flexible but need the work on these policies to be in motion. Kevin indicated that WDB Directors have been sharing policies through a GSETA Dropbox. The format and template of the policies coincides with the NJWINs released by NJDOL. Tammy Molinelli indicated that these policies should be developed in collaboration with operations, as they have to put them into action and have knowledge that could be used during development. This approach has worked successfully in her local area. She indicated that policies should not be static but should change with needs of a local area.

Kevin updated membership on the search for a vendor to provide training on local governance through the GSETA Institute in collaboration with NJDOL. There are three GSETA members and two NJDOL staff sitting on the review committee. Proposals are due on September 16, 2022 and the vendor will be awarded the contract by the end of the month.

Monica Mulligan asked if the training provided through the GSETA Institute or GSETA itself is providing any support to those that work in the operations arm of the system, as it navigates the impact the local governance policy will have on it. Much of the discussion has been centered on the WDB issues related to the local governance policy and not the operations side. Kevin indicated that some support may be offered through the upcoming training, but that there had to be sufficient firewalls in place as to not violate any procurement laws. There was a robust discussion about how procurement has been and can be done in local areas with Davidene Alpart explaining in detail the process that Passaic County went through and the current structure as the vendor who was successful is securing the WIOA Title I and II contract. She did indicate that the RFP process can create tension within local areas. Larry Sternbach suggested that the Operations side have a Dropbox where local areas could share information, just as the WDB is doing. Fran Kuhn noted that Monica is a member of the Executive Committee and on the operations side. Monica volunteered to pull together the operations membership to talk about their needs.

2022 Conference

Samantha Pfeifer and Allison Spinelli reported that there have been 137 registrations from NJDOL for the conference and a total of 198 registrations received to date. The presenters that will give pre-recorded presentations are currently working with Michigan Digital. The program descriptions were posted on the GSETA website yesterday and will be sent to Monica Mulligan to distribute to membership. The conference committee will be meeting on a bi-weekly basis leading up to the conference. Allison indicated that they are working with Michigan Digital to provide the on-screen content for breaks and lunch. This may be a place for sponsors to be advertised. Kelly West reported that while some sponsors want to wait until the in-person conference comes back, there were a number who have continued to support GSETA.

Kevin Kurdziel indicated that two venues in Atlantic City are being considered for the 2023 conference. A decision will be made once quotes are received. Kevin is hopeful that the GSERA conference will attract regional and national participants.

GSETA Institute

Fran Kuhn reported that he is working with Samantha Pfeifer on producing marketing for the GSETA Institute. Workshops will be held on work based learning, local governance, well-being, workforce 180 certification and other professional development topics. Samantha Pfeifer noted some of the presenters include Mike Fazio, Faith Saunders, Rick Mayer and Elizabeth Hartsanders. There will be training opportunities offered every two weeks. More information will be coming out with the titles, dates and cost.

Committee Updates

Operations Committee: Fran Kuhn reported that the last meeting was held on September 6, 2022. Kelly Williams presented on real estate development training and social equity. There was discussion about WFNJ and sanctions. GA can be sanctioned because it is state money; TANF is federal and cannot be sanctioned at this time because the feds have not given any guidance. Sarah Singer Quast talked about transitional jobs. There was concern about if WFNJ customers would have their benefits put at risk if participating in transitional jobs. Greater Raritan's Chris Peake gave an update on its Chromebook program. Next meeting is scheduled for November 7, 2022. There is no meeting in October due to the conference.

MIS Committee: Terri Bryan reported that Future Works presented performance data on the state and will come back again to revisit what is working and what may be impacting performance. Justin Ryan from Futureworks is looking for a space in in region where they can train approximately 40 people at a time in a computer lab on the next gen AOSOS. NJDOL canceled due to COVID. Karen Gaylord indicated she may have a space for the northern region; Allison Spinelli indicated she could assist in the southern region and Kevin Kurdziel indicated he may be able to assist in the central region. Training would be in January 2023. Next meeting is scheduled for 9/28/22.

Monitoring: Yolanda Taylor reported that at the 9/25/22 meeting, John Biccica reported on the policy changes, Mark VanKampen spoke about upcoming data validation which can be done virtually or on site and Sheryl Hutchison spoke about the model used to determine performance goals. Next meeting is scheduled for 11/18/22.

Youth Committee: There was no report from the Youth Committee. Next meeting is scheduled for 12/5/22.

Fiscal Committee: Allison Spinelli reported that the next meeting of the committee is scheduled for 9/19/22.

WDB Directors: Kevin Kurdziel reported that the committee continues to meet every Monday and that most of the conversation has centered on the Local Governance policy.

Open Discussion

Kevin Kurdziel indicated that he will send out information to membership about the vendor chosen for the Local Governance Training once a determination has been made. He is also going to be meeting with EDSI to discuss the final module of the Work Based Learning training that will be offered. The date for the training has yet to be determined.

Adjournment:

Kathy Lockbaum made the motion to adjourn the meeting. Samantha Pfeiffer seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 11:51AM.

The next GSETA Membership meeting is scheduled for November 9, 2022 at 10:00AM.

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of August 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	235,930.36
Total Bank Accounts	\$235,930.36
Accounts Receivable	
Accounts Receivable (A/R)	61,991.00
Total Accounts Receivable	\$61,991.00
Total Current Assets	\$297,921.36
TOTAL ASSETS	\$297,921.36
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	0.00
Accounts Payable (A/P)	
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	77,487.60
Net Revenue	63,489.61
Total Equity	\$297,921.36
TOTAL LIABILITIES AND EQUITY	\$297,921.36

Garden State Employment and Training Association, Inc.

Statement of Activity

August 2022

	TOTAL
Revenue	
GSETA Annual Conference 2022	
Conference Sponsorships	3,000.00
Total GSETA Annual Conference 2022	3,000.00
GSETA Annual Conference Other Income	5,000.00
GSETA Institute Registrations	
EDSI Local Area Portion	36,270.00
Total GSETA Institute Registrations	36,270.00
Total Revenue	\$44,270.00
GROSS PROFIT	\$44,270.00
Expenditures	
Consulting	2,700.00
Legal & Professional Services	
Website Maintenance	1,367.00
Total Legal & Professional Services	1,367.00
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	-27,700.00
Office Supplies & Software	887.99
Postage	17.90
Total Office/General Administrative Expenses	-26,794.11
Total Expenditures	\$-22,727.11
NET OPERATING REVENUE	\$66,997.11
NET REVENUE	\$66,997.11

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE	
Ordinary Revenue/Expenditures									
Revenue									
GSETA Annual Conference 2022									
Conference Sponsorships							Main Operating Account	2,000.00	2,000.00
08/02/2022	Deposit	10218	Jersey Tractor Trailer Training Inc.	Conference	Silver Sponsorship	Main Operating Account	500.00	2,500.00	
08/17/2022	Deposit	21616	Eastwick College	Conference	Bronze Sponsor	Main Operating Account	500.00	3,000.00	
08/29/2022	Deposit	0230	Service Apex	Conference	Bronze Sponsor		\$3,000.00		
Total for Conference Sponsorships							\$3,000.00		
Total for GSETA Annual Conference 2022									
GSETA Annual Conference Other Income							Accounts Receivable (A/R)	2,500.00	2,500.00
08/02/2022	Pledge	1332	Lincoln Tech	Conference	Donation to support the Conference for the 2022-2023 year	Accounts Receivable (A/R)	2,500.00	5,000.00	
08/02/2022	Pledge	1331	Lincoln Tech	Conference	Donation to support the Conference 2022-2023		\$5,000.00		
Total for GSETA Annual Conference Other Income									
GSETA Institute Registrations									
EDSI Local Area Portion							Accounts Receivable (A/R)	1,950.00	1,950.00
08/02/2022	Pledge	1333	Bergen County Workforce Development Board	Institute	Local Area Shared Cost	Accounts Receivable (A/R)	2,730.00	4,680.00	
08/02/2022	Pledge	1330	County of Atlantic WDB	Institute		Accounts Receivable (A/R)	1,170.00	5,850.00	
08/02/2022	Pledge	1334	Burlington County Workforce Development Board	Institute		Accounts Receivable (A/R)	2,340.00	8,190.00	
08/02/2022	Pledge	1335	Camden County WDB	Institute		Accounts Receivable (A/R)	5,070.00	13,260.00	
08/02/2022	Pledge	1336	Cumberland County Workforce Development Board	Institute		Accounts Receivable (A/R)	5,070.00	18,330.00	
08/02/2022	Pledge	1337	Newark Workforce Development Board	Institute		Accounts Receivable (A/R)	1,560.00	19,890.00	
08/02/2022	Pledge	1338	Essex County Workforce Development Board	Institute		Accounts Receivable (A/R)	1,170.00	21,060.00	
08/02/2022	Pledge	1339	Gloucester County Workforce Development Board	Institute		Accounts Receivable (A/R)	1,950.00	23,010.00	
08/03/2022	Pledge	1347	Union County Workforce Development Board	Institute		Accounts Receivable (A/R)	780.00	23,790.00	
08/03/2022	Pledge	1346	Greater Raritan Workforce Development Board	Institute		Accounts Receivable (A/R)	1,560.00	25,350.00	
08/03/2022	Pledge	1340	Mercer County Workforce Development Board	Institute		Accounts Receivable (A/R)	1,950.00	27,300.00	
08/03/2022	Pledge	1341	Middlesex County Workforce Development Board	Institute		Accounts Receivable (A/R)	1,560.00	28,860.00	
08/03/2022	Pledge	1342	Monmouth Workforce Development Board	Institute		Accounts Receivable (A/R)	1,950.00	30,810.00	
08/03/2022	Pledge	1343	Morris/Sussex/Warren Workforce Development Board	Institute		Accounts Receivable (A/R)	1,950.00	32,760.00	
08/03/2022	Pledge	1344	Ocean County PIC	Institute		Accounts Receivable (A/R)	3,510.00	36,270.00	
08/03/2022	Pledge	1345	Passaic County Workforce Development Center	Institute			\$36,270.00		
Total for EDSI Local Area Portion							\$36,270.00		
Total for GSETA Institute Registrations							\$44,270.00		
Total for Revenue									
Expenditures									
Consulting							Accounts Payable (A/P)	2,700.00	2,700.00
08/15/2022	Bill	8.15.22	Samantha Pfeiffer	General	August 15th Billing for Executive Director		\$2,700.00		
Total for Consulting									
Legal & Professional Services									
Website Maintenance							Accounts Payable (A/P)	637.50	637.50
08/15/2022	Bill	17478-22	Bayshore Solutions/Spinutech, LLC	General	Task 232935, 290303-7, 293400-7, 299767-7, 299765-7 and 300616-7	Accounts Payable (A/P)	173.50	811.00	
08/15/2022	Bill	1493	Bayshore Solutions/Spinutech, LLC	General	August Monthly Fee	Accounts Payable (A/P)	173.50	984.50	
08/15/2022	Bill	1426	Bayshore Solutions/Spinutech, LLC	General	July Monthly Fee	Accounts Payable (A/P)	382.50	1,367.00	
08/15/2022	Bill	15969-22	Bayshore Solutions/Spinutech, LLC	General	232935, 237157-5, 256550-5		\$1,367.00		
Total for Website Maintenance							\$1,367.00		
Total for Legal & Professional Services									

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
08/03/2022	Pledge	1348	Atlantic County Workforce Development Board	General		Accounts Receivable (A/R)	-700.00	-700.00
08/05/2022	Pledge	1350	Bergen County Job Center	General		Accounts Receivable (A/R)	-700.00	-1,400.00
08/05/2022	Pledge	1349	Bergen County Workforce Development Board	General		Accounts Receivable (A/R)	-700.00	-2,100.00
08/08/2022	Pledge	1381	Passaic County WDB	General	Membership Dues: Duwan Bogert	Accounts Receivable (A/R)	-700.00	-2,800.00
08/08/2022	Pledge	1380	Passaic County One-Stop	General	Membership Dues: Lauren Murphy	Accounts Receivable (A/R)	-700.00	-3,500.00
08/08/2022	Pledge	1379	Passaic County Workforce Development Center	General	Membership Dues: Davidene Alpart	Accounts Receivable (A/R)	-700.00	-4,200.00
08/08/2022	Pledge	1378	Ocean County PIC One-Stop	General	Membership Dues: Candy Fortier	Accounts Receivable (A/R)	-700.00	-4,900.00
08/08/2022	Pledge	1377	Ocean County Dept. of Human Services	General	Membership Dues: Cheryl Meyer	Accounts Receivable (A/R)	-700.00	-5,600.00
08/08/2022	Pledge	1376	Ocean County PIC	General	Membership Dues: Patricia Leahey	Accounts Receivable (A/R)	-700.00	-6,300.00
08/08/2022	Pledge	1375	Morris/Sussex/Warren Employment & Training Services	General	Membership Dues: Victoria Bolhardt	Accounts Receivable (A/R)	-700.00	-7,000.00
08/08/2022	Pledge	1374	Morris/Sussex/Warren Workforce Development Board	General	Membership Dues: Jane Armstrong	Accounts Receivable (A/R)	-700.00	-7,700.00
08/08/2022	Pledge	1373	Monmouth County Division of Workforce	General	Membership Dues: Yolanda Taylor	Accounts Receivable (A/R)	-700.00	-8,400.00
08/08/2022	Pledge	1372	Monmouth Workforce Development Board	General	Membership Dues: Larry Sternbach	Accounts Receivable (A/R)	-700.00	-9,100.00
08/08/2022	Pledge	1371	Middlesex County Workforce Development Board	General	Membership Dues: Kevin Kurdziel	Accounts Receivable (A/R)	-700.00	-9,800.00
08/08/2022	Pledge	1370	Mercer County One-Stop Career Center	General	memberships Dues: Kendra Lee	Accounts Receivable (A/R)	-700.00	-10,500.00
08/08/2022	Pledge	1369	Mercer County Workforce Development Board	General	Membership Dues: Virgen Velez	Accounts Receivable (A/R)	-700.00	-11,200.00
08/08/2022	Pledge	1368	Jersey City Employment & Training Programs	General	Membership Dues: Katrice Thomas	Accounts Receivable (A/R)	-700.00	-11,900.00
08/08/2022	Pledge	1367	Hudson County Schools of Technology	General	Membership Dues: Keri Sullivan	Accounts Receivable (A/R)	-700.00	-12,600.00
08/08/2022	Pledge	1366	Hudson County One-Stop Center	General	Membership Dues: Steven Smith	Accounts Receivable (A/R)	-700.00	-13,300.00
08/08/2022	Pledge	1365	Greater Raritan Workforce Development Board	General	Membership Dues: Paul Grzella	Accounts Receivable (A/R)	-700.00	-14,000.00
08/08/2022	Pledge	1364	Greater Raritan Workforce Development Board	General	Membership Dues: Monica Mulligan	Accounts Receivable (A/R)	-700.00	-14,700.00
08/08/2022	Pledge	1363	Gloucester County Workforce Development Board	General	Membership Dues: Tom Bianco	Accounts Receivable (A/R)	-700.00	-15,400.00
08/08/2022	Pledge	1362	Gloucester County Workforce Development Board	General	Membership Dues: Michelle Shirey	Accounts Receivable (A/R)	-700.00	-16,100.00
08/08/2022	Pledge	1361	Essex County Workforce Development Board	General	Membership Dues: Julius Montford	Accounts Receivable (A/R)	-700.00	-16,800.00
08/08/2022	Pledge	1360	Cumberland County Workforce Development Board	General	Membership Dues: Allison Spinelli	Accounts Receivable (A/R)	-700.00	-17,500.00
08/08/2022	Pledge	1359	Newark Workforce Development Board	General	Membership Dues: Karen Gaylord	Accounts Receivable (A/R)	-700.00	-18,200.00
08/08/2022	Pledge	1357	Cape May County Division of Workforce Development	General	Membership Dues: Terri Bryan	Accounts Receivable (A/R)	-700.00	-18,900.00
08/08/2022	Pledge	1356	Camden County WDB	General	Membership Dues: Frank Ciri	Accounts Receivable (A/R)	-700.00	-19,600.00
08/08/2022	Pledge	1355	Camden County WDB	General	Membership Dues: Jeffery Swartz	Accounts Receivable (A/R)	-700.00	-20,300.00
08/08/2022	Pledge	1354	Camden County WDB	General	Membership Dues: Leslie Williams	Accounts Receivable (A/R)	-700.00	-21,000.00
08/08/2022	Pledge	1353	Burlington County Workforce Development Board	General	Membership Dues: Barbara Weir	Accounts Receivable (A/R)	-700.00	-21,700.00
08/08/2022	Pledge	1352	Burlington County Workforce Development Board	General	Membership Dues: Zahirah Sabir	Accounts Receivable (A/R)	-700.00	-22,400.00
08/08/2022	Pledge	1351	Burlington County Workforce Development Board	General	Membership Dues: Kelly West	Accounts Receivable (A/R)	-700.00	-23,100.00
08/08/2022	Pledge	1387	Greater Raritan Workforce Development Board	General	Membership Dues: Chris Peake	Accounts Receivable (A/R)	-700.00	-23,800.00
08/09/2022	Pledge	1383	Union County American Job Center	General	Memberships Dues: Debbie-Ann Anderson	Accounts Receivable (A/R)	-700.00	-24,500.00
08/09/2022	Pledge	1384	Union County One-Stop	General	Membership Dues: Perle Almeida	Accounts Receivable (A/R)	-700.00	-25,200.00
08/09/2022	Pledge	1385	Union County Workforce Development Board	General	Membership Dues: Antonio Rivera	Accounts Receivable (A/R)	-700.00	-25,900.00
08/09/2022	Pledge	1386	Middlesex County Workforce Development Board	General	Membership Dues: Hilda Alfonso	Accounts Receivable (A/R)	-700.00	-26,600.00
08/09/2022	Pledge	1382	Salem County Board of Social Services	General	Membership Dues: Kathy Lockbaum	Accounts Receivable (A/R)	-700.00	-27,300.00
08/15/2022	Bill	602222	CCWDB	General	Monthly fee for Constant Contact May 8th and June 8th	Accounts Payable (A/P)	140.00	-27,160.00
08/15/2022	Bill	602222	CCWDB	General	Monthly QuickBooks Fee for May 30th and June 30th invoices	Accounts Payable (A/P)	160.00	-27,000.00
08/24/2022	Pledge	1358	City of Newark One Stop	General	Membership Dues for Marsha Armstrong	Accounts Receivable (A/R)	-700.00	-27,700.00
Total for Dues, Subscriptions & Memberships							\$ -27,700.00	
Office Supplies & Software								
08/15/2022	Bill	LAPTOP	Kevin J Kurdziel	General	Lap top and MS Office 365 Subscription	Accounts Payable (A/P)	887.99	887.99
Total for Office Supplies & Software							\$887.99	

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Postage								
08/15/2022	Bill	602222	CCWDB	General	Postage from Click-N-Ship to K. Kurdziel 5/24/22 and 6/24/22	Accounts Payable (A/P)	17.90	17.90
							\$17.90	
Total for Postage							\$ -26,794.11	
Total for Office/General Administrative Expenses							\$ -22,727.11	
Total for Expenditures							\$66,997.11	
Net Revenue								

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of September 12, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
07/27/2020	Pledge	1028	Newark WORKS	08/26/2020	700.00	700.00
03/19/2021	Pledge	1046	Morris/Sussex/Warren Workforce Development Board	04/18/2021	79.00	79.00
03/19/2021	Pledge	1050	Greater Raritan Workforce Development Board	04/18/2021	79.00	79.00
08/04/2021	Pledge	1070	Newark Workforce Development Board	09/03/2021	700.00	700.00
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	Hudson County One-Stop Center	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
11/01/2021	Pledge	1165	John Fata	12/01/2021	225.00	225.00
11/03/2021	Pledge	1168	Lonnie Baker	12/03/2021	225.00	225.00
11/04/2021	Pledge	1123	Joseph R Moss	12/04/2021	225.00	225.00
11/05/2021	Pledge	1130	Lynette Thomas	12/05/2021	225.00	225.00
11/05/2021	Pledge	1133	Camille Warren	12/05/2021	2,250.00	2,250.00
11/08/2021	Pledge	1134	Eva Anochi	12/08/2021	1,125.00	1,125.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
11/14/2021	Pledge	1180	Curtia Orr	12/14/2021	225.00	225.00
11/18/2021	Pledge	1201	Davetta Thurman	12/18/2021	225.00	225.00
11/18/2021	Pledge	1202	Orlando Mingo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1213	Traci Mayo	12/18/2021	225.00	225.00
11/18/2021	Pledge	1214	Carmen Gates	12/18/2021	225.00	225.00
11/18/2021	Pledge	1219	Donna Plemons	12/18/2021	225.00	225.00
11/18/2021	Pledge	1230	Sweet Adeline Nieves	12/18/2021	225.00	225.00
11/18/2021	Pledge	1231	Kelli Bell-Taylor	12/18/2021	225.00	225.00
11/18/2021	Pledge	1233	Tameka Allen	12/18/2021	225.00	225.00
11/18/2021	Pledge	1234	Joanne McGhee	12/18/2021	225.00	225.00
11/18/2021	Pledge	1236	Dawn Asberry	12/18/2021	225.00	225.00
11/18/2021	Pledge	1239	Troy Moore	12/18/2021	225.00	225.00
11/18/2021	Pledge	1243	Bari Sharif	12/18/2021	225.00	225.00
11/18/2021	Pledge	1247	Sapphire Allen-Scrugg	12/18/2021	225.00	225.00
11/18/2021	Pledge	1208	Brenda Person	12/18/2021	1,125.00	1,125.00
11/19/2021	Pledge	1250	Bonita Young	12/19/2021	225.00	225.00
12/06/2021	Pledge	1255	Eva Anochi	01/05/2022	225.00	225.00
02/11/2022	Pledge	1269	Virgen Velez	03/13/2022	79.00	79.00
02/11/2022	Pledge	1275	Lucille Rivera	03/13/2022	79.00	79.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1296	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1301	Lucille Rivera	03/16/2022	79.00	79.00
02/14/2022	Pledge	1308	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1320	Jason Frazier	03/16/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
02/14/2022	Pledge	1328	Jason Frazier	03/16/2022	79.00	79.00
Total for 91 or more days past due					\$13,052.00	\$13,052.00
1 - 30 days past due						
08/02/2022	Pledge	1339	Gloucester County Workforce Development Board	09/01/2022	1,170.00	1,170.00
08/02/2022	Pledge	1338	Essex County Workforce Development Board	09/01/2022	1,560.00	1,560.00
08/02/2022	Pledge	1333	Bergen County Workforce Development Board	09/01/2022	1,950.00	1,950.00
08/02/2022	Pledge	1335	Camden County WDB	09/01/2022	2,340.00	2,340.00
08/02/2022	Pledge	1337	Newark Workforce Development Board	09/01/2022	5,070.00	5,070.00
08/03/2022	Pledge	1348	Atlantic County Workforce Development Board	09/02/2022	700.00	700.00
08/03/2022	Pledge	1346	Greater Raritan Workforce Development Board	09/02/2022	780.00	780.00
08/03/2022	Pledge	1340	Mercer County Workforce Development Board	09/02/2022	1,560.00	1,560.00
08/03/2022	Pledge	1342	Monmouth Workforce Development Board	09/02/2022	1,560.00	1,560.00
08/03/2022	Pledge	1341	Middlesex County Workforce Development Board	09/02/2022	1,950.00	1,950.00
08/03/2022	Pledge	1343	Morris/Sussex/Warren Workforce Development Board	09/02/2022	1,950.00	1,950.00
08/03/2022	Pledge	1344	Ocean County PIC	09/02/2022	1,950.00	1,950.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail
As of September 12, 2022

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
08/05/2022	Pledge	1349	Bergen County Workforce Development Board	09/04/2022	700.00	700.00
08/05/2022	Pledge	1350	Bergen County Job Center	09/04/2022	700.00	700.00
08/08/2022	Pledge	1354	Camden County WDB	09/07/2022	700.00	700.00
08/08/2022	Pledge	1355	Camden County WDB	09/07/2022	700.00	700.00
08/08/2022	Pledge	1356	Camden County WDB	09/07/2022	700.00	700.00
08/08/2022	Pledge	1357	Cape May County Division of Workforce Development	09/07/2022	700.00	700.00
08/08/2022	Pledge	1359	Newark Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1361	Essex County Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1362	Gloucester County Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1363	Gloucester County Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1366	Hudson County One-Stop Center	09/07/2022	700.00	700.00
08/08/2022	Pledge	1367	Hudson County Schools of Technology	09/07/2022	700.00	700.00
08/08/2022	Pledge	1369	Mercer County Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1370	Mercer County One-Stop Career Center	09/07/2022	700.00	700.00
08/08/2022	Pledge	1372	Monmouth Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1373	Monmouth County Division of Workforce	09/07/2022	700.00	700.00
08/08/2022	Pledge	1374	Morris/Sussex/Warren Workforce Development Board	09/07/2022	700.00	700.00
08/08/2022	Pledge	1375	Morris/Sussex/Warren Employment & Training Services	09/07/2022	700.00	700.00
08/08/2022	Pledge	1376	Ocean County PIC	09/07/2022	700.00	700.00
08/08/2022	Pledge	1377	Ocean County Dept. of Human Services	09/07/2022	700.00	700.00
08/08/2022	Pledge	1378	Ocean County PIC One-Stop	09/07/2022	700.00	700.00
08/08/2022	Pledge	1381	Passaic County WDB	09/07/2022	700.00	700.00
08/09/2022	Pledge	1384	Union County One-Stop	09/08/2022	700.00	700.00
Total for 1 - 30 days past due					\$38,640.00	\$38,640.00
Current						
09/07/2022	Pledge	1388	Shanya Webb Jules	10/07/2022	3,025.00	3,025.00
09/08/2022	Pledge	1391	Ashley Rastelli	10/08/2022	275.00	275.00
09/08/2022	Pledge	1392	Andre	10/08/2022	275.00	275.00
09/08/2022	Pledge	1393	Carol Polack	10/08/2022	275.00	275.00
09/08/2022	Pledge	1394	Tammy Molinelli	10/08/2022	275.00	275.00
09/08/2022	Pledge	1395	Lunch Break	10/08/2022	275.00	275.00
09/08/2022	Pledge	1396	Home Front NJ	10/08/2022	275.00	275.00
09/08/2022	Pledge	1398	Elizabeth Reed	10/08/2022	275.00	275.00
09/08/2022	Pledge	1399	Keri Sullivan	10/08/2022	275.00	275.00
09/08/2022	Pledge	1402	Anne Garrison	10/08/2022	275.00	275.00
09/08/2022	Pledge	1403	Shana Jarvis	10/08/2022	275.00	275.00
09/08/2022	Pledge	1404	Debra Cusanno	10/08/2022	275.00	275.00
09/08/2022	Pledge	1405	Maureen Ochse	10/08/2022	275.00	275.00
09/08/2022	Pledge	1406	Irene Perez	10/08/2022	275.00	275.00
09/08/2022	Pledge	1397	Lucille Rivera	10/08/2022	825.00	825.00
09/08/2022	Pledge	1390	Claudia Dorsch	10/08/2022	1,100.00	1,100.00
09/08/2022	Pledge	1401	David Flum	10/08/2022	1,925.00	1,925.00
09/08/2022	Pledge	1400	Cindy Shea	10/08/2022	3,575.00	3,575.00
Total for Current					\$14,025.00	\$14,025.00
TOTAL					\$65,717.00	\$65,717.00

GSETA Conference 2022 Activity to Date

Statement of Activity Detail

July 1 - September 12, 2022

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
GSETA Annual Conf Registration Fees								
2021 Registration Fees								
07/20/2022	Pledge	1223	Abigail Pangilinan	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Abigail Pangilinan	Accounts Receivable (A/R)	225.00	225.00
07/20/2022	Pledge	1188	Zahirah Sabir	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Zahirah Sabir	Accounts Receivable (A/R)	225.00	450.00
08/29/2022	Pledge	1150	Thomas Halligan	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech -Thomas Halligan	Accounts Receivable (A/R)	225.00	675.00
09/01/2022	Pledge	1212	Carolyn Ellington	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Carolyn Ellington	Accounts Receivable (A/R)	225.00	900.00
09/01/2022	Pledge	1122	Don Miragliotta	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Don Miragliotta	Accounts Receivable (A/R)	225.00	1,125.00
09/01/2022	Pledge	1136	Larry Sternbach	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech - Lawrence Sternbach	Accounts Receivable (A/R)	225.00	1,350.00
09/01/2022	Pledge	1124	Joan Desmarais	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech - Joan Desmarais	Accounts Receivable (A/R)	225.00	1,575.00
09/01/2022	Pledge	1152	Helayne Stoermer	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Helayne Stoermer	Accounts Receivable (A/R)	225.00	1,800.00
09/01/2022	Pledge	1144	Susan Masin	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Susan Masin	Accounts Receivable (A/R)	225.00	2,025.00
09/01/2022	Pledge	1172	Giovanna Percontino	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Giovanna Percontino	Accounts Receivable (A/R)	225.00	2,250.00
09/01/2022	Pledge	1140	Andrea Aikins	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech - Andrea Aikins	Accounts Receivable (A/R)	225.00	2,475.00
09/01/2022	Pledge	1142	Michael McDonough	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech - Michael McDonough	Accounts Receivable (A/R)	225.00	2,700.00
09/01/2022	Pledge	1131	Theresa Washington	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Theresa Washington	Accounts Receivable (A/R)	225.00	2,925.00
09/01/2022	Pledge	1170	Christy Davis	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Christy Davis	Accounts Receivable (A/R)	225.00	3,150.00
09/01/2022	Pledge	1240	Marsha Bloomberg	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Marsha Bloomberg	Accounts Receivable (A/R)	225.00	3,375.00
09/01/2022	Pledge	1141	Sherri Washington	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech - Sherri Washington	Accounts Receivable (A/R)	225.00	3,600.00
09/01/2022	Pledge	1121	Christine Dykeman	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Christine Dykeman	Accounts Receivable (A/R)	225.00	3,825.00
09/01/2022	Pledge	1147	Lisa Albarella	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech Lisa Albarella	Accounts Receivable (A/R)	225.00	4,050.00
09/01/2022	Pledge	1167	Yolanda Taylor	Conference	38th Annual GSETA CONFERENCE presented by Lincoln Tech-Yolanda Taylor	Accounts Receivable (A/R)	225.00	4,275.00
Total for 2021 Registration Fees							\$4,275.00	
Total for GSETA Annual Conf Registration Fees							\$4,275.00	
GSETA Annual Conference 2022								
Conference Sponships								
08/02/2022	Deposit	10218	Jersey Tractor Trailer Training Inc.	Conference	Silver Sponsorship	Main Operating Account	2,000.00	2,000.00
08/17/2022	Deposit	21616	Eastwick College	Conference	Bronze Sponsor	Main Operating Account	500.00	2,500.00
08/29/2022	Deposit	0230	Service Apex	Conference	Bronze Sponsor	Main Operating Account	500.00	3,000.00
09/12/2022	Deposit	056988	Borderstown Driver Training School LLC	Conference	Gold Sponsorship	Main Operating Account	2,500.00	5,500.00
Total for Conference Sponships							\$5,500.00	
Total for GSETA Annual Conference 2022							\$5,500.00	
GSETA Annual Conference Other Income								
08/22/2022	Pledge	1332	Lincoln Tech	Conference	Donation to support the Conference for the 2022-2023 year	Accounts Receivable (A/R)	2,500.00	2,500.00
08/29/2022	Pledge	1331	Lincoln Tech	Conference	Donation to support the Conference 2022-2023	Accounts Receivable (A/R)	2,500.00	5,000.00
Total for GSETA Annual Conference Other Income							\$5,000.00	
Total for Revenue							\$14,775.00	
Net Revenue							\$14,775.00	