

# GSETA Meeting Minutes

11/8/23

Virtual via Zoom

GSETA Members Present:

Local Area/Contact	Virtual
<b>Bergen</b>	
Carol Polak (ALT to T. Molinelli)	X
Lynda Wolf	X
<b>Burlington</b>	
Barbara Weir	X
Kelly West	X
<b>Camden</b>	
Frank Ciri	X
Jeff Swartz	X
<b>Cumberland/Salem/Cape May</b>	
Jamie Gomez	X
Bobbi-Jo Taylor (ALT J. Gomez)	X
Kathy Lockbaum	X
<b>Gloucester</b>	
Eileen Gallo (ALT to M. Shirey)	X
Allison Spinelli	X
Alisha Thompson (ALT to S. Hart)	X
<b>Greater Raritan</b>	
Paul Grzella	X
Monica Mulligan (ALT to C. Peake)	X
Christopher Peake	X
Fernandel Almonor	X
<b>Hudson</b>	
William Holt	X
<b>Mercer County</b>	
Virgen Velez	X
<b>Middlesex County</b>	
Hilda Alonzo	X
Dana Jordan	X
Kevin Kurdziel	X
<b>Monmouth</b>	
Joan Desmarais	X
Lawrence Sternbach	X
<b>Morris/Sussex/Warren</b>	
Victoria Bollhardt	X
Diane Paz	X
Kelly O'Neill McGuire (ALT for V. Bollhardt)	X
Karen Lauridsen (ALT to D. Paz)	X
<b>Newark</b>	
Karen Gaylord	X
<b>Ocean</b>	
Kim Liguori	X
Kimberly Clayton (ALT K. Liguori)	X
Cheryl Meyer	X
Diana Monti	X
<b>Passaic County</b>	
Davidene Alpart	X
Duwan Bogert	X
Velanae Rojas (ALT to D. Alpart)	X
<b>Union County</b>	
Antonio Rivera	X
<b>Guests</b>	
Leidy Ramirez (Hudson)	X
Danielle Ferrante (Hudson)	X

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## **Welcome and Introductions**

Kevin Kurdziel called the meeting to order at 10:02AM and welcomed Membership to the November meeting. He asked any new members to introduce themselves. There were no members who indicated this was their first meeting.

## **Correspondence**

Monica Mulligan indicated that there has been no correspondence received since the September meeting.

## **September 12, 2023**

The minutes of the September 12, 2023 GSETA General Membership meeting were presented by Monica Mulligan. Monica indicated that there was no October meeting due to the GSETA conference, so there were no October meeting minutes. Karen Gaylord requested that spellcheck be completed on the minutes.

With that notation from Karen Gaylord, Jeff Swarts made a motion to approve the minutes as presented; Karen Gaylord seconded the motion. There were no objections or abstentions. The motion passed.

## **Treasurer's Report**

Allison Spinelli presented the September Treasurer's Report (see attached). Allison indicated that the account balance is \$610,178.08 but that a payment still needed to be made to Hard Rock Hotel, which would reduce this balance. She noted that the A/R Report shows there is under \$200,000 in outstanding invoices – 45 were from the 2023 conference; 3 are from 2021 and 10 are from 2022. She is working on resolving the outstanding invoices. Allison indicated that Monica Mulligan will send out the October Treasurer's Report to Membership that was sent to her this morning.

Kathy Lockbaum made a motion to approve the Treasurer's Report as presented; Larry Sternbach seconded it. There were no objections or abstentions. The motion passed.

## **President's Report**

Kevin Kurdziel indicated that he is very proud of the success of the 2023 conference. He thanked Samantha Pfeiffer, Jeff Swarts and Allison Spinelli for coordinating the event. He indicated that it was not known what to expect with this being the first in-person conference since the pandemic as well as it being held at a new venue. He indicated that a conference survey was sent out by Samantha Pfeiffer and the biggest commentary was on the food. Kevin thanked everyone that came to the conference as participants and commended NJDOL, sponsors and exhibitors for supporting this event.

Kevin indicated that now that the conference is done for 2023, GSETA will be focusing on two areas: marketing and by-laws. He indicated that by-laws need to align with the Local Governance policy issued by NJDOL. He indicated that this does not mean a membership change but that GSETA needs to decide how it's going to move forward. As an example, he indicated that the by-laws may be updated to ensure there is a Trustee from each region. Kevin indicated that if anyone is interested in participating in the by-laws subcommittee, please let him know. He also indicated that the Branding Subcommittee will begin its work soon. He has a list of members that volunteered to participate on this subcommittee but reach out to him if anyone else is interested. Kevin indicated that he will be meeting with High Impact Partners to help begin the branding/marketing project.

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Kevin added that another focus of GSETA will be to stay at the forefront of advocacy at the national level for workforce issues. As an example, he indicated that there is the 21<sup>st</sup> Century Skills Act sponsored by Norcross which allows for up to \$10,000 in training and supportive services for jobseekers. At this meeting, there was a discussion about how this differs from existing WIOA services and there did not seem to be a clear answer. Kevin indicated that in his role as the Region 2 Director on the NAWDP Board, he will be representing GSETA at the national level. He indicated that they don't expect too much movement on anything until after the 2024 elections. He also indicated that it is important that next year the new Governor knows what GSETA can offer and ensure that GSETA offers insight and recommendations on New Jersey workforce issues to whoever is elected.

## **Conference Report**

Allison Spinelli reported that the conference netted about a \$50,000.00 profit for GSETA. She noted that this was less than the last two years, but that is a function of having virtual conferences with minimal costs. She indicated that a conference survey was sent out and they are reading through the responses and will adjust for next year based on the feedback.

Jeff Swarts indicated that there were a lot of unknowns this year coming out of COVID and holding the event at a new venue. He indicated that the representatives at Hard Rock Hotel were very attentive, listened to the needs of the conference committee and were very accommodating. He indicated that food is always a challenge and that not everyone will be happy with the food choices. He also indicated that the exhibitors and sponsors gave feedback and that will be used to make changes for next year's conference. Jeff indicated that Mike Fazio was a very enthusiastic speaker on the first day and set a good tone for the conference. Jeff indicated that he is happy to co-chair the Conference Committee again next year and asked anyone who is interested to join.

Kevin Kurdziel indicated that for next year's conference, the committee is thinking about reducing the number of workshops but running them multiple times during the two days to ensure that everyone that wants to attend a specific presentation gets the opportunity to do so. Kevin also indicated that he is very happy with the profit. Except for 2018 where GSETA netted about \$80,000.00 (cheaper room rates and more support from NJDOL), historically the conference has brought in between \$20,000.00 - \$30,000.00.

Antonio Rivera indicated that the committee may want to consider new pricing for room arrangements and additional options for people to come to the conference for one night vs. two nights.

Kevin Kurdziel indicated that food was the biggest cost so that is something that can be looked at for next year.

Larry Sternbach encouraged membership to volunteer to be part of the conference committee, as it is an excellent way to remain an active member of GSETA.

Kevin Kurdziel indicated that getting involved gives those member a direct voice in shaping the conference and making recommendations for improvement.

Frank Cirri indicated that he was very impressed with how smoothly registration went, considering the number of people that had to be registered. He gave kudos to Davi Alpart and Virgen Velez for their work to make this process so efficient.

# **GSETA Meeting Minutes**

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Jeff Swarts indicated that registration was set up in a centralized way to ensure attendees were not overwhelmed by the venue. He also thanked Fran Kuhn and his group who helped with signage and acted as ambassadors to direct participants on where to go. He also indicated that now that Hard Rock Hotel saw that GSETA could deliver the numbers and that the event was profitable for them, GSETA will be better positioned to negotiate for next year. Jeff also indicated that Hard Rock has a much different energy than the previous venue where the conference was held.

Davi Alpart indicated that the assistance provided by the youth Fran Kuhn brought to the venue were a huge help and excellent to work with. She hopes to keep this partnership for next year. She also thanked Virgen Velez for all the work she did prior to the conference to organize registration, as it is a major undertaking.

Kathy Lockbaum indicated that the app was very helpful in navigating the event. She said she had been to about 5 conference this year in Atlantic City and this one by far was the most well done.

Kevin Kurdziel reminded everyone that the NAWB conference is coming up in March and the NAWDP conference is in May. He encouraged anyone interested in attending to register and book a hotel room. He indicated that these national conferences allow participants to get information on what is happening in workforce systems across the country.

## **GSETA Institute**

Kevin Kurdziel indicated that the GSETA Institute is working on putting together programming for the CWDP credential. He mentioned that Bergen County is working on doing this for their staff.

Monica Mulligan mentioned that Greater Raritan One Stop Career Training Services had all its staff complete the CWDP training and all received their CWDP credential in March 2023.

Kevin Kurdziel also indicated that they are working to connect with Mike Fazio for some GSETA Institute offerings.

Larry Sternbach indicated that he would suggest training on marketing strategies based upon the new TEGL.

Antonio Rivera indicated that as GSETA builds capacity it needs to also minimize bureaucracy. He said GSETA needs to ensure that it memorizes the relationship between the NJDOL training dollars, the GSETA Institute and local areas. He indicated this is imperative to mitigate any future audit findings. Kevin Kurdziel indicated that Samantha Pfeiffer is working with NJDOL to see if training dollars can be sent directly to GSETA instead of local areas. He agreed that there should be an MOU developed and put in place.

Kathy Lockbaum suggested that training should be provided on all new TEGLs and NJ-WINS when they are issued to go over new requirements, processes, or changes in policy. Kevin Kurdziel agreed and added that he wants to ensure that the GSETA Institute can assist with on-boarding new staff at the local level.

## **December Meeting**

Kevin Kurdziel indicated that there will be a change to the meeting schedule to allow for the December meeting to be in-person followed by a holiday luncheon, likely at Middlesex County Community College. This would mean that the January meeting would be changed to virtual. The date of the December meeting may be changed from 12/13/23 to a new date, so stay tuned.

# **GSETA Meeting Minutes**

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## **Committee Updates**

**Executive Committee** – Kevin Kurdziel indicated that this committee continues to meet the week before the full Membership meeting. At these meetings, the committee looks at the Treasurer’s Report and discusses other items. He hopes that this workflow continues with the new officers that will begin in July 2024.

**Operations Committee** – Allison Spinelli reported that Fran was not able to make it to the meeting, so she convened it. She indicated that there were not many updates from the state. Larry Sternbach indicated that he asked for more information on the new TEGL about marketing. Virgen Velez requested that someone from NJDOL attend these meetings on a consistent basis so that any questions can be answered or sent back to NJDOL for follow-up.

**Monitoring** – Next scheduled meeting 11/16/23 at 10AM.

**Fiscal Committee** - Victoria Bollhardt indicated the next meeting is scheduled for 12/12/23 at 9AM.

**Youth Committee** - Kim Liguori indicated the next meeting is scheduled for 12/6/23 at 10AM.

**MIS Committee** - Next scheduled meeting 11/29/23 at 10AM.

**Professional Development** - Will begin meeting to discuss GSETA Institute offerings.

## **Open Discussion**

Jeff Swarts indicated that NJDOL needs to provide better direction on co-enrollment across program areas and the associated costs and how those costs are to be allocated.

Kathy Lockbaum expressed concerns about all the new contracts that NDOL is awarding with providers outside of the One Stop system. She is concerned about how the work of eligibility and AOSOS data entry is being done. She indicated there needs to be clarity on who is responsible for these tasks and what funding is being given to support this work. She indicated that local areas are supported by WIOA and WFNJ funds and these new grants may or may not be under these funding streams. She indicated that utilizing local staff to perform these duties may result in future audit findings. She further noted that if NJDOL’s expectation is that local areas need to be doing this work, there needs to be funding set aside for this function. In addition, she noted with the Local Governance policy issued by NJDOL, One Stop Career Training Services and One Stop Operator are procured and have contracts that don’t include these additional grant funded programs, as many of the funding streams may not have even existed when the contracts were signed. She indicated that local areas will be held liable during audits when functions are not funded. She indicated that those currently responsible at NJDOL for these additional grants may be gone by the time local areas are audited and will not be around to provide adequate explanation.

Antonio Rivera indicated that Kathy hit the nail on the head with this issue. He indicated that that along with the MOU, IFA, and CAP, NJDOL needs to issue uniform guidance that says what needs to be done, who is responsible for doing it and how the costs are covered.

## **GSETA Meeting Minutes**

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Frank Cirri agreed with Kathy and Antonio and indicated it is important from this information to be included in the NGO before it is released. NGOs should indicate who is responsible for determining eligibility, what data is collected, who is inputting this data and what other paperwork is required for the grant. He indicated that there are currently 9 NGOs out right now and there does not seem to be any uniform direction. He feels that this is an issue GSETA needs to bring to NJDOL for formal guidance so that there is a uniform process across the state.

Kathy Lockbaum also raised concerns about local areas' liability if they are entering data into AOSOS that they have no way of verifying its validity because an outside entity provided it.

Kevin Kurdziel indicated that there is a list that was recently circulated about the current awardees for various NJDOL grant programs. He will have Monica Mulligan send that out to Membership.

Karen Gaylord indicated that in her local area that have been discussing this issue. With the release of funding for PACE and GAINS grants, they have seen an increase in the number of organizations asking for Letters of Support from the WDB, as required by the NGOs. She indicated the cost for performing eligibility and AOSOS data entry should have a standard calculation that is given to any entity asking for a Letter of Support so that they can include these costs in their proposal to support the local entity performing the duties.

Antonio indicated that there continue to be concerns about the impacts on contractual compliance and allowable costs without further policy from NJDOL.

Paul Grzella indicated that he was speaking with an entity last week about including 10% of its award towards these functions, but even that will not cover the true costs of the work that needs to be done.

### **Adjournment:**

Jeff Swarts made the motion to adjourn the meeting; Antonio Rivera seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 11:24AM.

# Garden State Employment and Training Association, Inc.

## Statement of Financial Position

As of November 1, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Main Operating Account	387,497.08
<b>Total Bank Accounts</b>	<b>\$387,497.08</b>
Accounts Receivable	
Accounts Receivable (A/R)	222,681.00
<b>Total Accounts Receivable</b>	<b>\$222,681.00</b>
<b>Total Current Assets</b>	<b>\$610,178.08</b>
<b>TOTAL ASSETS</b>	<b>\$610,178.08</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	41,000.00
<b>Total Accounts Payable</b>	<b>\$41,000.00</b>
<b>Total Current Liabilities</b>	<b>\$41,000.00</b>
<b>Total Liabilities</b>	<b>\$41,000.00</b>
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	327,418.74
Net Revenue	84,815.19
<b>Total Equity</b>	<b>\$569,178.08</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$610,178.08</b>

# Garden State Employment and Training Association, Inc.

## Statement of Activity

July 1 - November 1, 2023

	TOTAL
Revenue	
GSETA Annual Conference 2022	
2022 Conference Registration	275.00
<b>Total GSETA Annual Conference 2022</b>	<b>275.00</b>
Sales	147,980.00
<b>Total Revenue</b>	<b>\$148,255.00</b>
<b>GROSS PROFIT</b>	<b>\$148,255.00</b>
Expenditures	
Consulting	32,046.50
GSETA Conference	-26,244.00
Consulting	1,500.00
Hotel Fees	35,000.00
Promotional	8,863.10
Supplies & Materials	662.52
Workshop Vendor	4,000.00
<b>Total GSETA Conference</b>	<b>23,781.62</b>
Insurance	429.00
Legal & Professional Services	670.70
Website Maintenance	2,474.00
<b>Total Legal &amp; Professional Services</b>	<b>3,144.70</b>
Meeting Expense	1,034.98
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	883.00
Office Supplies & Software	1,250.00
<b>Total Office/General Administrative Expenses</b>	<b>2,133.00</b>
Professional Development	
Conferences	795.00
<b>Total Professional Development</b>	<b>795.00</b>
Reimbursable Expenses	75.01
<b>Total Expenditures</b>	<b>\$63,439.81</b>
<b>NET OPERATING REVENUE</b>	<b>\$84,815.19</b>
<b>NET REVENUE</b>	<b>\$84,815.19</b>



Garden State Employment and Training Association, Inc.

Statement of Activity Detail  
September 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
Sales								
09/06/2023	Pledge	1824	Atlantic County Workforce Development Board	Conference	2023 Conference Registration for: 35 attendees. List attached	Accounts Receivable (A/R)	21,000.00	21,000.00
09/07/2023	Pledge	1826	Council of Carpenters	Conference	Discounted Registration Rate for: Olaf Olsen	Accounts Receivable (A/R)	300.00	21,300.00
09/07/2023	Pledge	1825	Courtney Bethea	Conference	Discounted Registration Rate for: Courtney Bethea	Accounts Receivable (A/R)	300.00	21,600.00
09/07/2023	Pledge	1827	NJ EDA	Conference	Discounted Registration Rate for: Cathy Yuhas	Accounts Receivable (A/R)	400.00	22,000.00
09/07/2023	Pledge	1828	Brenden Rickards	Conference	Discounted Registration Rate for: Brenden Rickards	Accounts Receivable (A/R)	300.00	22,300.00
09/07/2023	Pledge	1829	Welsey Jones	Conference	Discounted Registration Rate for: Wesley Jobes	Accounts Receivable (A/R)	300.00	22,600.00
09/07/2023	Pledge	1830	Kevin Dunshee	Conference	Discounted Registration Rate for: Kevin Dunshee	Accounts Receivable (A/R)	300.00	22,900.00
09/07/2023	Pledge	1831	Ashton Stripling	Conference	Discounted Registration Rate for: Ashton Stripling	Accounts Receivable (A/R)	300.00	23,200.00
09/07/2023	Pledge	1833	Newark WORKS	Conference	2023 Conference Registration for: Towanna Campbell, Dorothy Murray, Ivelise Cordero, Troy Moore, Vivianna Serrano, Catresa McGhee, Brent Sanders, Sean Crawford, Tyreek Rolon, Holly Bey, Curtia Orr	Accounts Receivable (A/R)	6,600.00	29,800.00
09/07/2023	Pledge	1832	Samantha Ross	Conference	Discounted Registration Rate for: Samantha Ross	Accounts Receivable (A/R)	300.00	30,100.00
09/09/2023	Pledge	1834	JPI Group	Conference	2023 Conference Registration for: Kendra Lee, & Brandon Bates	Accounts Receivable (A/R)	1,200.00	31,300.00
09/09/2023	Pledge	1835	Carol Polack	Conference	2023 Conference Registration for: Sharon Shermon	Accounts Receivable (A/R)	600.00	31,900.00
09/09/2023	Pledge	1836	St Francis Community Center	Conference	2023 Conference Registration for: Eric Schuetz & Katie Gillen	Accounts Receivable (A/R)	1,200.00	33,100.00
09/09/2023	Pledge	1837	Virgen Velez	Conference	2023 Conference Registration for: Cynthia Grier, Virgen Velez, Frank Stillitano, Anita Pollack, Marrietta Mason-Leonard, Robert Copeland	Accounts Receivable (A/R)	3,600.00	36,700.00
09/09/2023	Pledge	1838	Camden County College	Conference	2023 Conference Registration for: Aurella Green, Deminia Miller	Accounts Receivable (A/R)	1,200.00	37,900.00
09/09/2023	Pledge	1839	Cindy Angelo	Conference	2023 Conference Registration for: Cindy Angelo	Accounts Receivable (A/R)	600.00	38,500.00
09/20/2023	Pledge	1841	Camden County Board of Social Services	Conference	2023 Conference Registration for: Ivory Marrero, Salama McFarland, & Michaela JOnes-Benjamin	Accounts Receivable (A/R)	1,800.00	40,300.00
09/21/2023	Pledge	1842	Brookdale Community College	Conference	2023 Conference Registration for: Cindy Perez Vasquez & Tracy Kurre (no hotel stay included)	Accounts Receivable (A/R)	940.00	41,240.00
Total for Sales							\$41,240.00	
Total for Revenue							\$41,240.00	
Expenditures								
Consulting								
09/18/2023	Bill		Samantha Pfeiffer	General	Consulting Services for 8/21/23 to 9/15/23 and reimbursement for conference travel and merch (hand sanitizer)	Accounts Payable (A/P)	5,441.48	5,441.48
Total for Consulting							\$5,441.48	
GSETA Conference								
09/08/2023	Bill	4477	R & R Specialties	Conference	Plaques for Conference Awards	Accounts Payable (A/P)	204.00	204.00
Total for GSETA Conference							\$204.00	
Hotel Fees								
09/29/2023	Bill		Hard Rock	Conference	2023 GSETA Annual Conference Deposit #2	Accounts Payable (A/P)	35,000.00	35,000.00
Total for Hotel Fees							\$35,000.00	
Total for GSETA Conference with sub-accounts							\$35,204.00	
Legal & Professional Services								
09/25/2023	Bill	KK-OCT2023	Kevin J Kurdziel	General	Reimbursement for IRS 1023 filing fee	Accounts Payable (A/P)	617.40	617.40
Total for Legal & Professional Services							\$617.40	
Website Maintenance								
09/15/2023	Bill	2162	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Hosting Sept. 2023	Accounts Payable (A/P)	173.50	173.50
09/15/2023	Bill	2162	Bayshore Solutions/Spinutech, LLC	General	Balance of August Invoice #2118	Accounts Payable (A/P)	54.50	228.00
Total for Website Maintenance							\$228.00	
Total for Legal & Professional Services with sub-accounts							\$845.40	
Office/General Administrative Expenses								
Office Supplies & Software								
09/15/2023	Bill		Results at Hand Software LLC	Conference	ConfereceBeat - standard plan Sept. 2023 - Sept 2024 single event in Oct included	Accounts Payable (A/P)	1,250.00	1,250.00
Total for Office Supplies & Software							\$1,250.00	
Total for Office/General Administrative Expenses							\$1,250.00	
Professional Development								

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

September 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Conferences								
09/07/2023	Bill	20014313	National Association of Workforce Development Professionals	General	2023 Youth Symposium - In-Person Attendee - Samantha Pfeiffer	Accounts Payable (A/P)	795.00	795.00
Total for Conferences							\$795.00	
Total for Professional Development							\$795.00	
Total for Expenditures							\$43,535.88	
Net Revenue							\$ -	
							2,295.88	

# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of September 30, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	HC JC Workforce Development Board	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
02/11/2022	Pledge	1269	Virgen Velez	03/13/2022	79.00	79.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1296	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1308	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
08/02/2022	Pledge	1337	Newark Workforce Development Board	09/01/2022	5,070.00	5,070.00
08/03/2022	Pledge	1340	Mercer County Workforce Development Board	09/02/2022	1,560.00	1,560.00
08/08/2022	Pledge	1367	Hudson County Schools of Technology	09/07/2022	700.00	700.00
08/08/2022	Pledge	1369	Mercer County Workforce Development Board	09/07/2022	700.00	700.00
08/09/2022	Pledge	1384	Union County One-Stop	09/08/2022	700.00	700.00
09/08/2022	Pledge	1405	Maureen Ochse	10/08/2022	275.00	275.00
09/30/2022	Pledge	1540	Dorothy Murray	10/30/2022	275.00	275.00
10/03/2022	Pledge	1549	Jewel Daniels	11/02/2022	275.00	275.00
10/04/2022	Pledge	1555	Karen Gaylord	11/03/2022	275.00	275.00
10/12/2022	Pledge	1594	HC JC Workforce Development Board	11/11/2022	275.00	275.00
10/20/2022	Pledge	1608	Newark Workforce Development Board	11/19/2022	550.00	550.00
11/04/2022	Pledge	1618	Mercer County Workforce Development Board	12/04/2022	3,651.00	3,651.00
11/04/2022	Pledge	1617	HC JC Workforce Development Board	12/04/2022	7,710.00	7,710.00
11/04/2022	Pledge	1622	Newark Workforce Development Board	12/04/2022	8,418.00	8,418.00
11/30/2022	Pledge	1642	Virgen Velez	12/30/2022	525.00	525.00
12/20/2022	Pledge	1647	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1648	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1649	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1650	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1652	Michelle Deflippo	01/19/2023	150.00	150.00
01/11/2023	Pledge	1658	Jeannette Stevens	02/10/2023	175.00	175.00
01/11/2023	Pledge	1659	Lillian Pichardo-Mancheno	02/10/2023	175.00	175.00
03/03/2023	Pledge	1666	Virgen Velez	04/02/2023	150.00	150.00
03/03/2023	Pledge	1665	Charles Wallace	04/02/2023	175.00	175.00
05/04/2023	Pledge	1681	Greater Raritan Workforce Development Board	06/03/2023	3,308.00	3,308.00
05/04/2023	Pledge	1683	Mercer County Workforce Development Board	06/03/2023	3,651.00	3,651.00
05/04/2023	Pledge	1679	Essex County Workforce Development Board	06/03/2023	5,167.00	5,167.00
05/04/2023	Pledge	1677	Camden County WDB	06/03/2023	5,831.00	5,831.00
05/04/2023	Pledge	1687	Morris/Sussex/Warren Workforce Development Board	06/03/2023	5,962.00	5,962.00
05/04/2023	Pledge	1682	HC JC Workforce Development Board	06/03/2023	7,710.00	7,710.00
05/04/2023	Pledge	1689	Passaic County Workforce Development Center	06/03/2023	7,844.00	7,844.00
05/04/2023	Pledge	1686	Newark Workforce Development Board	06/03/2023	8,418.00	8,418.00
05/30/2023	Pledge	1693	Lisa Infantes	06/29/2023	600.00	600.00
05/30/2023	Pledge	1692	Lisa Infantes	06/29/2023	2,400.00	2,400.00
05/30/2023	Pledge	1695	Denise Givens	06/29/2023	68,150.00	68,150.00
05/31/2023	Pledge	1700	Hudson County Schools of Technology	06/30/2023	600.00	600.00
05/31/2023	Pledge	1699	Leaders For Life NJ	06/30/2023	1,200.00	1,200.00
<b>Total for 91 or more days past due</b>					<b>\$155,403.00</b>	<b>\$155,403.00</b>
61 - 90 days past due						
06/05/2023	Pledge	1709	Paula Genschow	07/05/2023	600.00	600.00
06/05/2023	Pledge	1711	Rebecca Clarke	07/05/2023	600.00	600.00
06/05/2023	Pledge	1712	Sherwood Taylor	07/05/2023	600.00	600.00
06/05/2023	Pledge	1710	Salem County Board for Vocational Education	07/05/2023	3,000.00	3,000.00
06/21/2023	Pledge	1729	Passaic County Workforce Development Center	07/21/2023	2,400.00	2,400.00
06/26/2023	Pledge	1739	Rutgers, The State University of NJ	07/26/2023	600.00	600.00
06/26/2023	Pledge	1732	Mercer County Workforce Development Board	07/26/2023	700.00	700.00

# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of September 30, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
06/26/2023	Pledge	1734	Lucille Rivera	07/26/2023	1,200.00	1,200.00
06/26/2023	Pledge	1740	Middlesex County Workforce Development Board	07/26/2023	1,200.00	1,200.00
06/29/2023	Pledge	1744	Camden County One-Stop Career Center	07/29/2023	700.00	700.00
06/30/2023	Pledge	1747	Newark Emergency Services	07/30/2023	4,200.00	4,200.00
07/17/2023	Pledge	1723	Greater Raritan Workforce Development Board	07/31/2023	1,400.00	1,400.00
<b>Total for 61 - 90 days past due</b>					<b>\$17,200.00</b>	<b>\$17,200.00</b>
31 - 60 days past due						
07/06/2023	Pledge	1751	Bergen County Workforce Development Board	08/05/2023	1,400.00	1,400.00
07/12/2023	Pledge	1754	Apex Solutions Group	08/11/2023	600.00	600.00
07/24/2023	Pledge	1766	Cape May County Division of Workforce Development	08/23/2023	470.00	470.00
07/24/2023	Pledge	1765	Joan Desmarais	08/23/2023	600.00	600.00
07/24/2023	Pledge	1772	Mercer County Workforce Development Board	08/23/2023	600.00	600.00
07/24/2023	Pledge	1770	Camden County WDB	08/23/2023	1,070.00	1,070.00
07/24/2023	Pledge	1775	Hudson County c/o NJDOL	08/23/2023	1,400.00	1,400.00
07/24/2023	Pledge	1764	Lucille Rivera	08/23/2023	6,600.00	6,600.00
<b>Total for 31 - 60 days past due</b>					<b>\$12,740.00</b>	<b>\$12,740.00</b>
1 - 30 days past due						
08/01/2023	Pledge	1776	Fullstack Academy	08/31/2023	940.00	940.00
08/14/2023	Pledge	1790	Burlington County Workforce Development Board	09/13/2023	470.00	470.00
08/14/2023	Pledge	1782	Maureen Ochse	09/13/2023	600.00	600.00
08/14/2023	Pledge	1786	Lucille Rivera	09/13/2023	600.00	600.00
08/14/2023	Pledge	1787	Dun & Bradstreet	09/13/2023	600.00	600.00
08/14/2023	Pledge	1789	Mental Health Association of NJ	09/13/2023	600.00	600.00
08/14/2023	Pledge	1779	Equus Workforce Solutions	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1783	Greater Raritan Workforce Development Board	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1791	Cape May County Division of Workforce Development	09/13/2023	3,290.00	3,290.00
08/18/2023	Pledge	1793	City of Newark One Stop	09/17/2023	275.00	125.00
08/18/2023	Pledge	1794	Shanya Webb Jules	09/17/2023	700.00	700.00
08/23/2023	Pledge	1803	Michael Goonan	09/22/2023	470.00	470.00
08/23/2023	Pledge	1800	Camden County One-Stop Career Center	09/22/2023	600.00	600.00
08/23/2023	Pledge	1798	Burlington County Workforce Development Board	09/22/2023	1,200.00	1,200.00
08/23/2023	Pledge	1801	Hunterdon E.S.C.	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1802	Mercer County Workforce Development Board	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1805	Aspire Youth Development	09/22/2023	3,000.00	3,000.00
08/24/2023	Pledge	1807	Hudson County Schools of Technology	09/23/2023	700.00	700.00
08/28/2023	Pledge	1815	Middlesex County Workforce Development Board	09/27/2023	600.00	600.00
08/28/2023	Pledge	1816	Burlington County Workforce Development Board	09/27/2023	600.00	600.00
08/28/2023	Pledge	1808	Center for Family Studies	09/27/2023	1,200.00	1,200.00
08/28/2023	Pledge	1811	Carol Polack	09/27/2023	1,200.00	1,200.00
08/28/2023	Pledge	1814	Mercer County Workforce Development Board	09/27/2023	1,200.00	1,200.00
<b>Total for 1 - 30 days past due</b>					<b>\$24,845.00</b>	<b>\$24,695.00</b>
Current						
08/31/2023	Pledge	1818	Mercer County Workforce Development Board	09/30/2023	600.00	600.00
08/31/2023	Pledge	1821	New Brunswick Public School	09/30/2023	600.00	600.00
08/31/2023	Pledge	1820	Virgen Velez	09/30/2023	1,200.00	1,200.00
08/31/2023	Pledge	1823	Union County American Job Center	09/30/2023	1,800.00	1,800.00
09/06/2023	Pledge	1824	Atlantic County Workforce Development Board	10/06/2023	21,000.00	21,000.00
09/07/2023	Pledge	1825	Courtney Bethea	10/07/2023	300.00	300.00
09/07/2023	Pledge	1826	Council of Carpenters	10/07/2023	300.00	300.00
09/07/2023	Pledge	1828	Brenden Rickards	10/07/2023	300.00	300.00
09/07/2023	Pledge	1829	Welsey Jones	10/07/2023	300.00	300.00
09/07/2023	Pledge	1831	Ashton Stripling	10/07/2023	300.00	300.00
09/07/2023	Pledge	1832	Samantha Ross	10/07/2023	300.00	300.00
09/07/2023	Pledge	1827	NJ EDA	10/07/2023	400.00	400.00
09/07/2023	Pledge	1833	Newark WORKS	10/07/2023	6,600.00	6,600.00
09/09/2023	Pledge	1835	Carol Polack	10/09/2023	600.00	600.00

# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of September 30, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
09/09/2023	Pledge	1839	Cindy Angelo	10/09/2023	600.00	600.00
09/09/2023	Pledge	1834	JPI Group	10/09/2023	1,200.00	1,200.00
09/09/2023	Pledge	1838	Camden County College	10/09/2023	1,200.00	1,200.00
09/09/2023	Pledge	1837	Virgen Velez	10/09/2023	3,600.00	3,600.00
09/20/2023	Pledge	1841	Camden County Board of Social Services	10/20/2023	1,800.00	1,800.00
09/21/2023	Pledge	1842	Brookdale Community College	10/21/2023	940.00	940.00
Total for Current					\$43,940.00	\$43,940.00
TOTAL					\$254,128.00	\$253,978.00

# Garden State Employment and Training Association, Inc.

## Statement of Activity

July 1 - November 8, 2023

	TOTAL
Revenue	
GSETA Annual Conference 2022	
2022 Conference Registration	275.00
<b>Total GSETA Annual Conference 2022</b>	<b>275.00</b>
Sales	147,980.00
<b>Total Revenue</b>	<b>\$148,255.00</b>
GROSS PROFIT	<b>\$148,255.00</b>
Expenditures	
Consulting	32,046.50
GSETA Conference	-26,244.00
Consulting	1,500.00
Hotel Fees	35,000.00
Promotional	8,863.10
Supplies & Materials	662.52
Workshop Vendor	4,000.00
<b>Total GSETA Conference</b>	<b>23,781.62</b>
Insurance	429.00
Legal & Professional Services	670.70
Website Maintenance	2,474.00
<b>Total Legal &amp; Professional Services</b>	<b>3,144.70</b>
Meeting Expense	1,034.98
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	883.00
Office Supplies & Software	1,250.00
<b>Total Office/General Administrative Expenses</b>	<b>2,133.00</b>
Professional Development	
Conferences	795.00
<b>Total Professional Development</b>	<b>795.00</b>
Reimbursable Expenses	75.01
<b>Total Expenditures</b>	<b>\$63,439.81</b>
NET OPERATING REVENUE	<b>\$84,815.19</b>
NET REVENUE	<b>\$84,815.19</b>

# Garden State Employment and Training Association, Inc.

## Statement of Financial Position

As of November 8, 2023

	TOTAL
<b>ASSETS</b>	
Current Assets	
Bank Accounts	
Main Operating Account	410,724.08
<b>Total Bank Accounts</b>	<b>\$410,724.08</b>
Accounts Receivable	
Accounts Receivable (A/R)	199,454.00
<b>Total Accounts Receivable</b>	<b>\$199,454.00</b>
<b>Total Current Assets</b>	<b>\$610,178.08</b>
<b>TOTAL ASSETS</b>	<b>\$610,178.08</b>
<b>LIABILITIES AND EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	41,000.00
<b>Total Accounts Payable</b>	<b>\$41,000.00</b>
<b>Total Current Liabilities</b>	<b>\$41,000.00</b>
<b>Total Liabilities</b>	<b>\$41,000.00</b>
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	327,418.74
Net Revenue	84,815.19
<b>Total Equity</b>	<b>\$569,178.08</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$610,178.08</b>

Garden State Employment and Training Association, Inc.

Statement of Activity Detail  
October 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
Sales								
10/02/2023	Pledge	1847	Jacqueline Jetter	Conference	2023 Conference Registration for: Jacqueline Jetter (without hotel rate due to you booking that yourself	Accounts Receivable (A/R)	470.00	470.00
10/02/2023	Pledge	1843	Hudson County Community College	Conference	2023 Conference Registration for: Anita Belle	Accounts Receivable (A/R)	600.00	1,070.00
10/02/2023	Pledge	1844	the Work Effect	Conference	2023 Conference Registration for: Della Walker	Accounts Receivable (A/R)	600.00	1,670.00
10/02/2023	Pledge	1845	Sarah Singer-Quast	Conference	2023 Conference Registration for: Yourself, (no hotel room included)	Accounts Receivable (A/R)	470.00	2,140.00
10/02/2023	Pledge	1846	Metrix Learning	Conference	2023 Conference Registration for: Kerry Twomey & Eillie Eibrenner	Accounts Receivable (A/R)	1,200.00	3,340.00
10/05/2023	Pledge	1848	Center for Family Services	Conference	2023 Conference Registration for: Danielle Yeager and Lauren Llewellyn	Accounts Receivable (A/R)	940.00	4,280.00
10/05/2023	Pledge	1849	Lucille Rivera	Conference	2023 Conference Registration for: Patricia Batres and Joan Desmarais	Accounts Receivable (A/R)	1,200.00	5,480.00
10/05/2023	Pledge	1850	Grant Associates	Conference	2023 Conference Registration for: Vanessa Preston and Doug Cotter	Accounts Receivable (A/R)	940.00	6,420.00
10/05/2023	Pledge	1851	Charles Wallace	Conference	2023 Conference Registration for: Apreyah Park and Lamont Carson	Accounts Receivable (A/R)	1,200.00	7,620.00
10/05/2023	Pledge	1852	Brookdale Community College	Conference	2023 Conference Registration for: Maurice Snell	Accounts Receivable (A/R)	0.00	7,620.00
Total for Sales							\$7,620.00	
Total for Revenue							\$7,620.00	
Expenditures								
Consulting								
10/18/2023	Bill	OCT2023	Samantha Pfeiffer	General	Consulting Services for 9/18/23 to 10/20/23 (70 hours)	Accounts Payable (A/P)	8,225.00	8,225.00
Total for Consulting							\$8,225.00	
GSETA Conference								
10/18/2023	Bill	OCT2023	Samantha Pfeiffer	Conference	Reimbursement for parking	Accounts Payable (A/P)	30.00	30.00
Total for GSETA Conference							\$30.00	
Consulting								
10/18/2023	Bill	CONF2023-3	Ken Braswell	Conference	2023 GSETA Conference Photography	Accounts Payable (A/P)	1,500.00	1,500.00
Total for Consulting							\$1,500.00	
Promotional								
10/16/2023	Deposit	247906	4 Imprint Refund	Conference	Refund on invoice #25484522 (paid 7/26/23 check #5256)	Main Operating Account	-349.55	-349.55
Total for Promotional							\$ -349.55	
Supplies & Materials								
10/18/2023	Bill	OCT2023	Samantha Pfeiffer	Conference	Reimbursement for conference supplies (certificates, flowers, mason jars)	Accounts Payable (A/P)	662.52	662.52
Total for Supplies & Materials							\$662.52	
Workshop Vendor								
10/18/2023	Bill	CONF2023-1	Dan Irvin	Conference	2023 GSETA Conference Workshop Fee	Accounts Payable (A/P)	1,500.00	1,500.00
10/18/2023	Bill	CONF2023-2	MaryAnn Lawrence	Conference	2023 GSETA Conference Workshops Fee	Accounts Payable (A/P)	1,500.00	3,000.00
10/19/2023	Bill		MaryAnn Lawrence	Conference	2023 GSETA Conference Workshops Fee Payment #2	Accounts Payable (A/P)	500.00	3,500.00
10/19/2023	Bill		Dan Irvin	Conference	2023 GSETA Conference Workshop Fee Payment #2	Accounts Payable (A/P)	500.00	4,000.00
Total for Workshop Vendor							\$4,000.00	
Total for GSETA Conference with sub-accounts							\$5,842.97	
Legal & Professional Services								
Website Maintenance								
10/01/2023	Bill	2203 & INV-25513-23	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Maintenance Block July 2023 (2.5 hours) - INV-25513-23	Accounts Payable (A/P)	255.00	255.00
10/01/2023	Bill	2203 & INV-25513-23	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Hosting Oct. 2023 - Invoice 2203	Accounts Payable (A/P)	173.50	428.50
Total for Website Maintenance							\$428.50	
Total for Legal & Professional Services							\$428.50	
Total for Expenditures							\$14,496.47	
Net Revenue							\$ -	
							6,876.47	



# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of November 8, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	HC JC Workforce Development Board	09/04/2021	700.00	700.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
08/02/2022	Pledge	1337	Newark Workforce Development Board	09/01/2022	5,070.00	5,070.00
08/08/2022	Pledge	1367	Hudson County Schools of Technology	09/07/2022	700.00	700.00
08/09/2022	Pledge	1384	Union County One-Stop	09/08/2022	700.00	700.00
09/08/2022	Pledge	1405	Maureen Ochse	10/08/2022	275.00	275.00
09/30/2022	Pledge	1540	Dorothy Murray	10/30/2022	275.00	275.00
10/03/2022	Pledge	1549	Jewel Daniels	11/02/2022	275.00	275.00
10/04/2022	Pledge	1555	Karen Gaylord	11/03/2022	275.00	275.00
10/12/2022	Pledge	1594	HC JC Workforce Development Board	11/11/2022	275.00	275.00
10/20/2022	Pledge	1608	Newark Workforce Development Board	11/19/2022	550.00	550.00
11/04/2022	Pledge	1622	Newark Workforce Development Board	12/04/2022	8,418.00	8,418.00
12/20/2022	Pledge	1652	Michelle Deflippo	01/19/2023	150.00	150.00
01/11/2023	Pledge	1658	Jeannette Stevens	02/10/2023	175.00	175.00
01/11/2023	Pledge	1659	Lillian Pichardo-Mancheno	02/10/2023	175.00	175.00
03/03/2023	Pledge	1665	Charles Wallace	04/02/2023	175.00	175.00
05/04/2023	Pledge	1681	Greater Raritan Workforce Development Board	06/03/2023	3,308.00	3,308.00
05/04/2023	Pledge	1679	Essex County Workforce Development Board	06/03/2023	5,167.00	5,167.00
05/04/2023	Pledge	1677	Camden County WDB	06/03/2023	5,831.00	5,831.00
05/04/2023	Pledge	1689	Passaic County Workforce Development Center	06/03/2023	7,844.00	7,844.00
05/04/2023	Pledge	1686	Newark Workforce Development Board	06/03/2023	8,418.00	8,418.00
05/30/2023	Pledge	1695	Denise Givens	06/29/2023	68,150.00	68,150.00
05/31/2023	Pledge	1700	Hudson County Schools of Technology	06/30/2023	600.00	600.00
05/31/2023	Pledge	1699	Leaders For Life NJ	06/30/2023	1,200.00	1,200.00
06/05/2023	Pledge	1709	Paula Genschow	07/05/2023	600.00	600.00
06/05/2023	Pledge	1711	Rebecca Clarke	07/05/2023	600.00	600.00
06/26/2023	Pledge	1739	Rutgers, The State University of NJ	07/26/2023	600.00	600.00
06/26/2023	Pledge	1734	Lucille Rivera	07/26/2023	1,200.00	1,200.00
06/26/2023	Pledge	1740	Middlesex County Workforce Development Board	07/26/2023	1,200.00	1,200.00
06/30/2023	Pledge	1747	Newark Emergency Services	07/30/2023	4,200.00	4,200.00
07/17/2023	Pledge	1723	Greater Raritan Workforce Development Board	07/31/2023	1,400.00	1,400.00
07/06/2023	Pledge	1751	Bergen County Workforce Development Board	08/05/2023	1,400.00	1,400.00
<b>Total for 91 or more days past due</b>					<b>\$130,989.00</b>	<b>\$130,989.00</b>
61 - 90 days past due						
07/24/2023	Pledge	1766	Cape May County Division of Workforce Development	08/23/2023	470.00	470.00
07/24/2023	Pledge	1765	Joan Desmarais	08/23/2023	600.00	600.00
07/24/2023	Pledge	1772	Mercer County Workforce Development Board	08/23/2023	600.00	600.00
07/24/2023	Pledge	1775	Hudson County c/o NJDOL	08/23/2023	1,400.00	1,400.00
07/24/2023	Pledge	1764	Lucille Rivera	08/23/2023	6,600.00	6,600.00
08/01/2023	Pledge	1776	Fullstack Academy	08/31/2023	940.00	940.00
<b>Total for 61 - 90 days past due</b>					<b>\$10,610.00</b>	<b>\$10,610.00</b>
31 - 60 days past due						
08/14/2023	Pledge	1782	Maureen Ochse	09/13/2023	600.00	600.00
08/14/2023	Pledge	1786	Lucille Rivera	09/13/2023	600.00	600.00
08/14/2023	Pledge	1787	Dun & Bradstreet	09/13/2023	600.00	600.00
08/14/2023	Pledge	1779	Equus Workforce Solutions	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1783	Greater Raritan Workforce Development Board	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1791	Cape May County Division of Workforce Development	09/13/2023	3,290.00	3,290.00
08/18/2023	Pledge	1793	City of Newark One Stop	09/17/2023	275.00	125.00
08/23/2023	Pledge	1801	Hunterdon E.S.C.	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1802	Mercer County Workforce Development Board	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1805	Aspire Youth Development	09/22/2023	3,000.00	3,000.00

# Garden State Employment and Training Association, Inc.

## A/R Aging Detail

As of November 8, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
08/24/2023	Pledge	1807	Hudson County Schools of Technology	09/23/2023	700.00	700.00
08/28/2023	Pledge	1815	Middlesex County Workforce Development Board	09/27/2023	600.00	600.00
08/28/2023	Pledge	1814	Mercer County Workforce Development Board	09/27/2023	1,200.00	1,200.00
08/31/2023	Pledge	1818	Mercer County Workforce Development Board	09/30/2023	600.00	600.00
08/31/2023	Pledge	1820	Virgen Velez	09/30/2023	1,200.00	1,200.00
08/31/2023	Pledge	1823	Union County American Job Center	09/30/2023	1,800.00	1,800.00
09/06/2023	Pledge	1824	Atlantic County Workforce Development Board	10/06/2023	21,000.00	21,000.00
09/07/2023	Pledge	1826	Council of Carpenters	10/07/2023	300.00	300.00
09/07/2023	Pledge	1829	Welsey Jones	10/07/2023	300.00	300.00
09/07/2023	Pledge	1831	Ashton Stripling	10/07/2023	300.00	300.00
09/07/2023	Pledge	1832	Samantha Ross	10/07/2023	300.00	300.00
09/07/2023	Pledge	1833	Newark WORKS	10/07/2023	6,600.00	6,600.00
<b>Total for 31 - 60 days past due</b>					<b>\$49,265.00</b>	<b>\$49,115.00</b>
1 - 30 days past due						
09/09/2023	Pledge	1835	Carol Polack	10/09/2023	600.00	600.00
09/09/2023	Pledge	1838	Camden County College	10/09/2023	1,200.00	1,200.00
09/09/2023	Pledge	1837	Virgen Velez	10/09/2023	3,600.00	3,600.00
10/02/2023	Pledge	1845	Sarah Singer-Quast	11/01/2023	470.00	470.00
10/02/2023	Pledge	1847	Jacqueline Jetter	11/01/2023	470.00	470.00
10/02/2023	Pledge	1843	Hudson County Community College	11/01/2023	600.00	600.00
10/02/2023	Pledge	1844	the Work Effect	11/01/2023	600.00	600.00
10/05/2023	Pledge	1849	Lucille Rivera	11/04/2023	1,200.00	1,200.00
<b>Total for 1 - 30 days past due</b>					<b>\$8,740.00</b>	<b>\$8,740.00</b>
<b>TOTAL</b>					<b>\$199,604.00</b>	<b>\$199,454.00</b>