

GSETA Meeting Minutes

12/12/23

Virtual via Zoom

GSETA Members Present:

Local Area/Contact	Virtual
Bergen	
Tammy Molinelli	X
Lynda Wolf	X
Burlington	
Barbara Weir	X
Camden	
Frank Ciri	X
Jeff Swartz	X
Leslie Williams	X
Cumberland/Salem/Cape May	
Christy DiLeonardo	X
Jamie Gomez	X
Bobbi-Jo Taylor (ALT J. Gomez)	X
Kathy Lockbaum	X
Amy Ronketty	X
Gloucester	
Allison Spinelli	X
Alisha Thompson (ALT to S. Hart)	X
Greater Raritan	
Paul Grzella	X
Monica Mulligan (ALT to C. Peake)	X
Christopher Peake	X
Fernandel Almonor	X
Hudson	
William Holt	X
Keri Sullivan	X
Mercer County	
Virgen Velez	X
Middlesex County	
Hilda Alonzo	X
Kevin Kurdziel	X
Monmouth	
Joan Desmarais	X
Lawrence Sternbach	X
Yolanda Taylor	X
Morris/Sussex/Warren	
Victoria Bollhardt	X
Diane Paz	
Karen Lauridsen (ALT to D. Paz)	X
Beth Rodgers	X
Ocean	
Kimberly Clayton (ALT K. Liguori)	X
Andre Hardy	X
Kim Liguori	X
Diana Monti	X
Passaic County	
Davidene Alpart	X
Duwan Bogert	X
Sofia Comas-Phillips	X
Guests	
Leidy Ramirez (Hudson)	X
Staff	
Samantha Pfeiffer	X

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Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:02AM and welcomed Membership to the December meeting.

Correspondence

Monica Mulligan indicated that there was one piece of correspondence, a letter dated 11/28/23 from GSETA President Kevin Kurdziel to NJDOL to Assistant Commissioner Yolanda Allen requesting an extension of the 12/31/23 deadline for the MOU/IFA (see attached). Kevin indicated he will speak more about the request later in the meeting.

November 8, 2023 Minutes

The minutes of the November 8, 2023 GSETA General Membership meeting were presented by Monica Mulligan

Yolanda Taylor made a motion to approve the minutes as presented; Larry Sternbach seconded the motion. There were no objections or abstentions. The motion passed.

Treasurer's Report

Allison Spinelli presented the Treasurer's Report through December 6, 2023 (see attached). She indicated that the A/R reflects the outstanding invoices. Paper invoices will be sent out to those who still have an unpaid balance.

Jeff Swartz made a motion to approve the Treasurer's Report as presented; Kathy Lockbaum seconded it. There were no objections or abstentions. The motion passed.

President's Report

Kevin Kurdziel wished membership a happy holiday season and the best for 2024. He noted that Larry Sternbach will be retiring after the holidays and thanked him for his years of service to Monmouth County and to GSETA. Kevin also noted that Kathy Lockbaum will be retiring at the end of 2023. He thanked her for being a passionate advocate who was not afraid to speak up and ask tough questions. He also noted that Kathy was also solution based and was always there to make suggestions when problems were presented. Kevin also mentioned that Gary Altman will be retiring and that GSETA will miss his institutional knowledge and guidance. Kevin shared with the membership that Melinda Mack from NYATEP lost her battle with cancer, leaving behind a husband and three children. There was mention of a GoFundMe page set up in her name.

Kevin indicated that as we head into 2024, he is in the last six months of his leadership position and thanked the GSETA Executive Committee for its work and support. He also thanked Jeff Swartz who, as a past-president, served as a mentor to him in this position. He thanked Fran Kuhn for always stepping up to help on projects and mentioned his receipt of the Harry Wheeler Award for his work. He thanked Monica for taking the minutes and getting our information to membership; Allison and Leslie for their tireless efforts on the Treasurer's work; and finished by thanking Paul and Larry for their contributions. Kevin continued by thanking Samantha Pfeiffer for supporting the organization in moving things forward in a positive direction.

In 2024, Kevin noted that there will be many challenges including WIOA reauthorization and working through the impacts of the Local Governance policy. He indicated that we may not always agree on things as an organization, but his goal is to

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reach consensus to enhance the workforce system. Kevin indicated that in two years, there will be a political shift with the election of a new governor, since Governor Murphy will not be able to run for another term. He would like the organization to be in a good place to be able to lend a hand to the next administration on all workforce issues.

Executive Director Report

Samantha Pfeiffer thanked everyone that has contributed time to the organization. She indicated that planning for the 2024 conference is already underway. She and Allison Spinelli are looking at both Hard Rock and Ocean in Atlantic City as potential conference sites. More information will follow. In the new year, Samantha indicated that she will be working on sending out electronic sign-up sheets to make it easier for members to get involved in GSETA projects. She will also return to the work of the by-law rewrites so that a draft can be shared with GSETA Membership at its January meeting. She reported that she met with similar organizations in Michigan, New York, Pennsylvania and Maryland to find out more about how those organizations operate and what their membership structure looks like. Samantha indicated that she is in talks with Sarah Singer Quast and Baden Almonor about trainings to be offered through the GSETA Institute. She also mentioned that she will be working on a STAR Awards event to be held in April. If anyone is interested in helping with this event, please contact Samantha. Samantha closed by letting membership that invoices have gone out to WDBs for training with the GSETA Institute.

WIOA Authorization Proposal

Kevin Kurdziel summarized the key points in the WIOA reauthorization legislation via PowerPoint. The PowerPoint will be added to the final copy of the minutes once it is received.

Key points included 50% of Adult and DW funds allocated for IWT and OJT; increases in employer incentives; streamlining of ETPL; greater emphasis on work-based learning with WIOA Youth and innovative approaches to the collaboration between workforce development entities and WDBs. The legislation speaks to a 30% in the number of IWT. Virgen Velez asked about the 50% split of funding and how that would be allocated between Career Services and WDB staff. Kevin indicated that the reauthorization does not speak to WFNJ funds and that local areas must be strategic in their approach to the budgets moving forward. Virgen noted that this will be challenging for local areas with smaller budgets. Kevin also noted that reauthorization will have a greater emphasis on summer and year-round employment for youth. It also adds ITAs for in-school youth. There is also mention of the re-entry population and the link to meaningful employment once released. Kevin also noted that the new legislation eliminates the IFA; calls for local plans every 4 years and mentions that CTE schools and libraries can serve as One Stop Operators. While nothing in the current legislation precludes this, it does show the push to include these organizations in workforce development. Kevin closed by indicating that these are all proposed changes and that this still needs to work its way through the US Senate. A change in presidential leadership could impact how fast the reauthorization process takes.

Tammy Molinelli indicated that she is encouraged and optimistic, as she likes the focus on the job seeker and how to better serve the individual. She also notes that the use of new technology (such as AI) will give One Stop staff the tools they need to help support customers. She mentioned the importance of the CWDP credential in ensuring everyone is speaking the same workforce language and it is a good place to support the professional development of staff.

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GSETA Institute CWDP Certification

Samantha Pfeiffer reported that she is working on three projects: orientation for staff employed 0-12 months; certification (with each local area getting a specific number of training slots); and CWDP recertification.

Tammy Molinelli that CWDP training has started in Bergen County and that she has extra training slots that she is offering to her ES staff since not all the WIOA staff were interested in the training.

Larry Sternbach pointed out that Career Training Services is now a procured vendor and WDBs have no direct jurisdiction over its employees or training. Kevin Kurdziel noted that this could be included in the RFP document for those who have not yet procured.

MOU/IFA Update

Kevin Kurdziel reported that NJDOL has agreed to extend the final copy deadline to allow for local processes, but that the draft document is still due on 12/31/23.

Trustee Resignation/Appointment

Kevin Kurdziel informed membership that with Larry Sternbach retiring, he has accepted his resignation from the Trustee position on the Executive Committee. The GSETA Executive Committee appointed Yolanda Taylor to fill his position. Larry Sternbach reported that Yolanda has been appointed as Monmouth County WDB Director upon his retirement. He knows that she will serve Monmouth County and GSETA well.

2024 Conference Venue

Samantha Pfeiffer reported that they are looking at Hard Rock and Ocean as venues. At Hard Rock, they will not have the ballroom available. Ocean has a much bigger space that allows opportunity for growth. The space being offered at Hard Rock for next year is a bit disconnected. She indicated that Ocean has given a better price on food and indicated that GSETA will be the only conference being held there on its selected dates. Ocean also has 20 conference rooms that can fit between 80 -100 people. She indicated that the rooms at Ocean are more expensive but everything else is cheaper. She believes there will be a better profit margin at Ocean. Allison Spinelli and Samantha will visit the two venues. If anyone has any input, please reach out to Samantha. Samantha finished her report by indicating that all registration will happen through an app and will streamline the process.

Committee Updates

Operations Committee – The December meeting was cancelled. Next meeting will be January 2, 2024.

Monitoring – The November meeting was cancelled, and the 2024 schedule of meetings is being drafted.

Fiscal Committee - Victoria Bollhardt indicated the committee met earlier today, 12/12/23. NJDOL reported that they will be moving from SAGE to IGX and is looking for 2 volunteers from each local area to test the system. She indicated that NJDOL will be providing training in May. At the next meeting in March, OIA will be attending to talk about what they will be looking for during audits.

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MIS Committee – Joan Desmarais reported that at the November meeting of the committee, Mark Vankampen talked about eligibility and self-attestation. Justin Ryan and Lydia Crockett spoke to the group about performance reports that can be generated.

Youth Committee – The committee met December 6th and the performance reports were also discussed there. There was a discussion about access to AOSOS for vendors and partners.

Presentation from Fit AI

Taylor Stockton, CEO of Future FIT AI and his colleague Priya Ramanathan gave a presentation on a program called “Career Co-Pilot” that is currently in beta testing. It was created to give workforce development organizations the ability to provide career guidance to job seekers. It is a generative AI, much like Chat GPT. They are in the process of finalizing the pilot program. He indicated that he is aware of both the risks and concerns of using this type of technology but that it is made to amplify and support job seekers. Career-Co Pilot converses in natural language and can create new content. He indicated that this will not replace staff but will support them in being able to reach more job seekers, increase efficiency and provide better outcomes. It increases accessibility, as it operates in over 50 languages and can adjust to the reading level of the customer. It can be used for intake and assessment, triage and can provide automated nudges for responses. It can connect to the ETPL, program eligibility guidelines and outcome data. It can also capture individual data such as work history, education, interests and barriers. Fit AI has four pillars: enhance accuracy; minimize bias; ensure data security and empower staff. He indicated that this does not replace humans but allows staff to spend less time on administrative work and more time helping people.

Kevin Kurdziel indicated that Bergen, Middlesex and Atlantic Counties are piloting this technology over the next 9 months. It is being subsidized through GSETA and if it is successful, will be supported by GSETA for all local areas.

Joan Desmarais asked how this intersects with the current case management system. Taylor indicated that this would not be something that happens right away but could be phased in over time.

Tammy Molinelli indicated that this technology could assist WFNJ customers but measuring and tracking activities and replacing timesheets. This would minimize admin work and allows counselors to provide trauma informed coaching.

Kathy Lockbaum asked if clients would be inputting information into a system themselves. Taylor indicated it could be self-serve or staff input.

Fernandel Almonor indicated that quality customer service with a human touch should not be overlooked, since people can think creatively. With AI, there is a loss of personal touch. Taylor indicated that this does not reduce or replace staff but expands horizons.

Open Discussion

Davidene Alpart made a motion for GSETA to donate \$100.00 to a GoFundMe page set up to support the family of Melinda Mack. Virgen seconded the motion. There were no objections or abstentions. The motion passed. Kathy Lockbaum thanked membership for all the support they have given her over the years in her role. She introduced Amy Ronketty as her replacement for One Stop operations effective 1/1/24. Kathy indicated that she knows Amy will be a great value add to the local area and to GSETA.

Adjournment:

The meeting was adjourned at 12:07PM.



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Yolanda Allen
Assistant Commissioner
New Jersey Department of Labor & Workforce Development
1 John Fitch Plaza
Trenton, New Jersey

November 28, 2023

Dear Assistant Commissioner Allen,

I am writing this letter on behalf of New Jersey's Workforce Development Board Directors regarding submission of our local area's One Stop Partner MOU/IFA.

We respectfully request an extension of the deadline to submit the plans to March 31, 2024. The current deadline does not align with Local Government and Workforce Development Board approval processes which must occur before the requested documents can be submitted to the New Jersey Department of Labor and Workforce Development. These include but are not limited to:

- Review and Approval by each local WDB.
- Review of MOU/IFA by Legal Counsel in each Local Area.
- Review and Approval by each local area's Board of County Commissioners, or City Council.

In addition, each Board of County Commissioners will be reorganizing shortly after

January 1, 2024. As the end of the calendar year draws near, many are conducting regular business on a limited basis. This presents logistical challenges in gaining approval from our elected officials. Furthermore, most WDBs will not be holding any public meetings until January 2024 at the earliest.

While each WDB Director is committed to updating the MOU/IFA, it is not realistic to meet the deadline established by your agency. We appreciate the technical assistance that has been provided thus far and look forward to clarification on pending items.

Your kind consideration in this matter is appreciated.

Sincerely,


Kevin J. Kurdziel
President

cc: WDB Directors
GSETA Executive Committee
S. Pfeiffer

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of December 6, 2023

		TOTAL
ASSETS		
Current Assets		
Bank Accounts		
Main Operating Account		142,284.98
Total Bank Accounts		\$142,284.98
Accounts Receivable		
Accounts Receivable (A/R)		836,312.40
Total Accounts Receivable		\$836,312.40
Total Current Assets		\$978,597.38
TOTAL ASSETS		\$978,597.38
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable (A/P)		0.00
Total Accounts Payable		\$0.00
Total Current Liabilities		\$0.00
Total Liabilities		\$0.00
Equity		
Opening Balance Equity		156,944.15
Retained Earnings		327,418.74
Net Revenue		494,234.49
Total Equity		\$978,597.38
TOTAL LIABILITIES AND EQUITY		\$978,597.38

Garden State Employment and Training Association, Inc.

Statement of Activity

July 1 - December 6, 2023

	TOTAL
Revenue	
GSETA Annual Conference 2022	
2022 Conference Registration	275.00
Total GSETA Annual Conference 2022	275.00
Sales	791,598.40
Total Revenue	\$791,873.40
GROSS PROFIT	\$791,873.40
Expenditures	
Bank Charges & Fees	15.00
Consulting	37,451.50
GSETA Conference	186,716.11
Consulting	1,500.00
Hotel Fees	35,134.79
Promotional	8,863.10
Supplies & Materials	662.52
Workshop Vendor	4,000.00
Total GSETA Conference	236,876.52
Insurance	429.00
Legal & Professional Services	670.70
Audit and Tax Service	2,500.00
Website Maintenance	2,945.00
Total Legal & Professional Services	6,115.70
Meeting Expense	10,796.05
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	1,045.00
Office Supplies & Software	1,250.00
Postage	13.20
Total Office/General Administrative Expenses	2,308.20
Professional Development	
Conferences	1,770.00
Total Professional Development	1,770.00
Reimbursable Expenses	1,043.04
Rent & Lease	833.90
Total Expenditures	\$297,638.91
NET OPERATING REVENUE	\$494,234.49
NET REVENUE	\$494,234.49

Garden State Employment and Training Association, Inc.

Statement of Activity Detail
November 1 - December 6, 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
Sales								
12/01/2023	Pledge	1855	Burlington County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	22,852.98	22,852.98
12/01/2023	Pledge	1853	Atlantic County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	36,060.87	58,913.85
12/01/2023	Pledge	1857	Cumberland County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	53,768.16	112,682.01
12/01/2023	Pledge	1854	Bergen County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	47,428.65	160,110.66
12/01/2023	Pledge	1856	Camden County WDB	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	40,841.55	200,952.21
12/01/2023	Pledge	1858	Essex County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	36,862.80	237,815.01
12/04/2023	Pledge	1861	Hudson County c/o NJDOL	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	51,106.72	288,921.73
12/04/2023	Pledge	1860	Greater Raritan Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	19,476.38	308,398.11
12/04/2023	Pledge	1868	Passaic County Workforce Development Center	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	57,287.42	365,685.53
12/04/2023	Pledge	1859	Gloucester County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	18,605.73	384,291.26
12/04/2023	Pledge	1866	Newark Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	50,199.95	434,491.21
12/04/2023	Pledge	1863	Middlesex County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	45,456.88	479,948.09
12/04/2023	Pledge	1869	Union County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	38,991.60	518,939.69
12/04/2023	Pledge	1865	Morris/Sussex/Warren Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	38,794.01	557,733.70
12/04/2023	Pledge	1867	Ocean County PIC	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	35,179.72	592,913.42
12/04/2023	Pledge	1864	Monmouth Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	31,827.83	624,741.25
12/04/2023	Pledge	1862	Mercer County Workforce Development Board	Institute	This amount was determined to be 1% of your LWDB's contribution for GSETA's training partnership for Professional Development Opportunities for program year 2023. Please see formal letter from Assistant Commissioner, Dr. Allen, for supporting documents.	Accounts Receivable (A/R)	22,477.15	647,218.40
Total for Sales							\$647,218.40	
Total for Revenue							\$647,218.40	
Expenditures								
Bank Charges & Fees								
11/01/2023	Check	SVCCHRG				Main Operating Account	15.00	15.00
Total for Bank Charges & Fees							\$15.00	
Consulting								
11/14/2023	Bill	Nov. 2023	Samantha Pfeiffer	General	Consulting Services for 10/23/23 to 11/17/23 (115 hours)	Accounts Payable (A/P)	5,405.00	5,405.00
Total for Consulting							\$5,405.00	
GSETA Conference								
11/14/2023	Bill	11/2/23	Ideal Institute of Technology	Conference	Youth workers @ \$300 per: C. Serrano, N. Poper, I. Valdez, M. Reed, J. Ortiz	Accounts Payable (A/P)	1,500.00	1,500.00
11/14/2023	Bill	30889	Hard Rock	Conference	2023 GSETA Annual Conference Payment Account #30889	Accounts Payable (A/P)	211,460.11	212,960.11
Total for GSETA Conference							\$212,960.11	
Hotel Fees								
11/14/2023	Bill	11/8/23	Shanele Gooch	Conference	Reimbursement of hotel fees for conference attendee	Accounts Payable (A/P)	134.79	134.79
Total for Hotel Fees							\$134.79	
Total for GSETA Conference with sub-accounts							\$213,094.90	
Legal & Professional Services								
Audit and Tax Service								
11/14/2023	Bill	108462	Bowman & Company	General	Preparation of Form 990 for year ending 6/30/22	Accounts Payable (A/P)	2,500.00	2,500.00
Total for Audit and Tax Service							\$2,500.00	
Website Maintenance								
11/14/2023	Bill	2251/INV-25956-23	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Hosting Nov. 2023 - Invoice 2251	Accounts Payable (A/P)	173.50	173.50
11/14/2023	Bill	2251/INV-25956-23	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Maintenance Block July 2023 (1.75 hours) - INV-25956-23	Accounts Payable (A/P)	297.50	471.00
Total for Website Maintenance							\$471.00	
Total for Legal & Professional Services							\$2,971.00	
Meeting Expense								
11/14/2023	Bill	30889	Hard Rock	General	Pre-Conference Membership Dinner at Council Oak Steaks	Accounts Payable (A/P)	9,761.07	9,761.07
Total for Meeting Expense							\$9,761.07	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								

Garden State Employment and Training Association, Inc.

Statement of Activity Detail
November 1 - December 6, 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
11/14/2023	Bill	103	Allison Spinelli	General	Reimbursement for Standard Drop Box for September, October and September 2023 at \$54 each	Accounts Payable (A/P)	162.00	162.00
Total for Dues, Subscriptions & Memberships							\$162.00	
Postage								
11/14/2023	Bill	103	Allison Spinelli	General	Reimbursement for stamps	Accounts Payable (A/P)	13.20	13.20
Total for Postage							\$13.20	
Total for Office/General Administrative Expenses							\$175.20	
Professional Development								
Conferences								
11/14/2023	Bill	2664	National Association of Workforce Boards	General	2024 NAWB Conference Advance Registration for S. Pfeiffer	Accounts Payable (A/P)	975.00	975.00
Total for Conferences							\$975.00	
Total for Professional Development							\$975.00	
Reimbursable Expenses								
11/14/2023	Bill	Nov. 2023	Samantha Pfeiffer	General	Reimbursement for Prime Storage rental fees Sep-Oct (62.95) and Oct-Nov 2023 (103.39)	Accounts Payable (A/P)	166.34	166.34
11/14/2023	Bill	Nov. 2023	Samantha Pfeiffer	General	Reimbursement for NAWDP Youth Symposium (Uber, food, hotel)	Accounts Payable (A/P)	801.69	968.03
Total for Reimbursable Expenses							\$968.03	
Rent & Lease								
11/14/2023	Bill	Nov. 2023	Prime Storage	General	Storage Unit Rental: prepay for 10 months @ \$83.39 per month (paid through November 2024)	Accounts Payable (A/P)	833.90	833.90
Total for Rent & Lease							\$833.90	
Total for Expenditures							\$234,199.10	
Net Revenue							\$413,019.30	

Garden State Employment and Training Association, Inc.

A/R Aging Summary

As of December 6, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Ashton Stripling			300.00			\$300.00
Aspire Youth Development				3,000.00		\$3,000.00
Atlantic County Workforce Development Board	36,060.87			21,000.00		\$57,060.87
Bergen County Workforce Development Board	47,428.65				1,400.00	\$48,828.65
Burlington County Workforce Development Board	22,852.98					\$22,852.98
Camden County WDB	40,841.55				5,831.00	\$46,672.55
Carol Polack			600.00			\$600.00
Charles Wallace					175.00	\$175.00
Christine Gillespie					225.00	\$225.00
City of Newark One Stop				125.00		\$125.00
Council of Carpenters			300.00			\$300.00
Cumberland County Workforce Development Board	53,768.16					\$53,768.16
Deborah Fleming					79.00	\$79.00
Denise Givens					68,150.00	\$68,150.00
Dorothy Murray					275.00	\$275.00
Dun & Bradstreet				600.00		\$600.00
Equus Workforce Solutions				1,200.00		\$1,200.00
Essex County Division of Training & Employment					700.00	\$700.00
Essex County Workforce Development Board	36,862.80				5,167.00	\$42,029.80
Fullstack Academy					940.00	\$940.00
Gloucester County Workforce Development Board	18,605.73					\$18,605.73
Greater Raritan Workforce Development Board	19,476.38			1,200.00	4,708.00	\$25,384.38
HC JC Workforce Development Board				700.00	2,375.00	\$3,075.00
Hudson County c/o NJDOL	51,106.72					\$51,106.72
Hudson County Community College			600.00			\$600.00
Hudson County Schools of Technology					1,300.00	\$1,300.00
Jacqueline Jetter			470.00			\$470.00
Jeannette Stevens					175.00	\$175.00
Jewel Daniels					275.00	\$275.00
Karen Gaylord					275.00	\$275.00
Kate Read					79.00	\$79.00
Leaders For Life NJ					1,200.00	\$1,200.00
Lillian Pichardo-Mancheno					175.00	\$175.00
Lucille Rivera			1,200.00	600.00	7,800.00	\$9,600.00
Maureen Ochse				600.00	275.00	\$875.00
Mercer County Workforce Development Board	22,477.15			600.00		\$23,077.15
Michelle Deflippo					150.00	\$150.00
Middlesex County Workforce Development Board	45,456.88			600.00	1,200.00	\$47,256.88
Monmouth Workforce Development Board	31,827.83					\$31,827.83
Morris/Sussex/Warren Workforce Development Board	38,794.01					\$38,794.01
Newark Emergency Services					4,200.00	\$4,200.00
Newark Workforce Development Board	50,199.95				22,456.00	\$72,655.95
Newark WORKS			7,200.00			\$7,200.00
Ocean County PIC	35,179.72					\$35,179.72
Passaic County Workforce Development Center	57,287.42				7,844.00	\$65,131.42

Garden State Employment and Training Association, Inc.

A/R Aging Summary

As of December 6, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Paula Genschow					600.00	\$600.00
Rebecca Clarke					600.00	\$600.00
Rutgers, The State University of NJ					600.00	\$600.00
Samantha Ross			300.00			\$300.00
Sarah Singer-Quast			470.00			\$470.00
the Work Effect			600.00			\$600.00
Union County American Job Center				1,800.00		\$1,800.00
Union County One-Stop					700.00	\$700.00
Union County Workforce Development Board	38,991.60					\$38,991.60
Virgen Velez			3,600.00	1,200.00		\$4,800.00
Welsey Jones			300.00			\$300.00
TOTAL	\$647,218.40	\$0.00	\$15,940.00	\$33,225.00	\$139,929.00	\$836,312.40

A Stronger Workforce for America Act

WIOA Reauthorization HR 6655

Key Points

- 50% or Adult/DW must be allocated toward upskilling workers ie... ITAs, IWT and OJT
- Increase Employer Led Initiatives
- Streamline ETPL to Align with Skill and Hiring Demands
- Greater Emphasis on WBL especially for Youth and Formerly Incarcerated. Enhance Workforce Programs at Community Colleges
- Establish Innovative Approach to Workforce Development, Local Board Collaboration, 5 Year Funding Cycle. Certain Criteria Applies.

Upgrades the Skills of More Americans

- Dedicates 50 percent of the adult and dislocated worker funding toward upskilling workers through “individual training accounts” (ITAs), on-the-job learning, and other employer-led and industry relevant initiatives.
- Provides eligible displaced workers with ITAs with a value of \$5,000 to enroll in high-quality reskilling programs and reconnect with the workforce by repurposing existing resources at the Department of Labor
- Raises the cap on “incumbent worker training” to (30%) so local workforce boards, particularly in areas with low unemployment or high labor force participation.

Delivers greater accountability and program quality

- Streamlines the “eligible training provider list” to ensure programs are aligned with the skill and hiring demands of employers by focusing the eligibility process on employment outcomes, providing an on-ramp for newer programs to receive eligibility under a performance-funding model, and creating a process for employers to “sponsor” a program as a signal of high quality and industry-relevance
- The bill makes the percentage employed during the fourth quarter after exiting a program a labor market retention measure to hold programs accountable for ensuring participants have the skills to stay in the workforce

Strengthens pathways to economic opportunity

- Creates a new definition of “opportunity youth” to replace “out-of-school youth” and provides greater flexibility to respond to local needs by requiring 65 percent of youth funds statewide be dedicated towards serving opportunity youth while allowing states to work with their local boards to determine the appropriate percentage for each local area.
- Places a greater emphasis on work-based learning for youth and enhances the quality of summer and year-round employment opportunities available, while authorizing the use of ITAs for in-school youth.
- Codifies and strengthens a program to help individuals released from the nation's prisons transition back to meaningful employment and access skills and career pathways.

Fuels innovation for a Skills-based Economy

- Authorizes a demonstration authority to allow several states and local workforce boards to receive their Title I funds as a consolidated grant for five years, with flexibility to restructure their state or local workforce system to meet the needs of their workers and employees.
- Facilitates skills-based hiring by authorizing state and local boards to provide on their own or in partnership with industry associations technical assistance to employers on implementing skills-based hiring practices

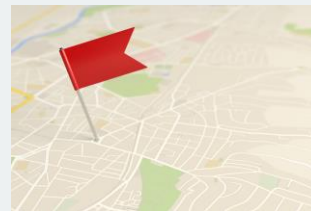
Other Notable Revisions



Eliminates IFA



Local Plans due
every 4 years.



Review of Local Area
Designation by
Governor 8 Years



CTE Schools and
Libraries Can Serve
as OSO.

Things to Remember

- This a proposal and amendments could be made.
- Reconciliation with U.S. Senate
- Presidential Election Year could have Impact on Movement of Bill.
- Business as Usual, until Bill becomes Law

Stay Informed

GSETA will Provide Updates, via
email and social media.

GSETA.org

12/12/2023



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