GSETA Meeting Minutes May 24, 2023

			L
Local Area/Contact	٧	ı	Р
Atlantic			
Fran Kuhn		Χ	
John Fata (ALT/F. Kuhn)			
Bergen			
Tammy Molinelli	Х		
Carol Polack (ALT)			
Lynda Wolf	Х		
Roberta Espinosa			
Burlington			
Barbara Weir			
Kelly West			
Camden			
Frank Cirii	Х		T
Nidia Sinclair (ALT)	T	Х	T
Jeff Swartz			
Leslie Williams			T
Cumberland/Salem/Cape			
May			
Terri Bryan	Х		
Christy Di Leonardo	Х		
Jamie Gomez (ALT/A. Spinelli)		Χ	
Tom Halligan (ALT/T. Bryan)			
Kathy Lockbaum		Х	
Amy Ronketty (ALT)			
Essex			
Jobi Odeneye (ALT)		Х	Ī
Janine Schaeffer (ALT)			
Josette VanDyke (ALT)	Х		
Howard Weiss		Х	
Gloucester			
Tom Bianca			
Eileen Gallo (ALT)	Х		
Michelle Shirey			
Greater Raritan			
Jeanne Cassano (ALT/P. Grzella)		T	Т
Paul Grzella		Х	
Monica Mulligan		Х	
Christopher Peake	t	Х	T
Hudson County			t
Leidy Ramirez			T
Michelle DeFilippo	T	Х	H
Deanine Muniz (ALT)	t	Ť	t
Keri Sullivan	Х	T	t
	Ť		t
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Local Area/Contact	٧		Р
Mercer			
Virgen Velez	Х		
Middlesex County			
Hilda Alonso		Х	
Claudia Dorsch (ALT)			
Kevin Kurdziel		Х	
Monmouth County			
Lawrence Sternbach		Х	
Yolanda Taylor	Î	Х	
Joan Desamaris	Х		
Morris/Sussex/Warren			
Victoria Bollhardt		Х	Г
Diane Jainarine (ALT)	х		
Karen Lauridsen	Х	İ	Ī
Kelly O'Neill McGuire (ALT)			
Beth Rodgers (ALT)		Х	
Newark			
Eva Anochi (ALT)	Х	T	T
Karen Gaylord			
LaToya Joseph	Ť		T
Ocean			ı
Kimberly Clayton	T	Х	Т
Candy Fortier	Ť		T
Kim Liguori (ALT/P. Leahey)		Х	
Cheryl Meyer	Х		
Passaic County			
Davidene Alpart	T	Х	T
Duwan Bogert			
Sofia Comas-Phillips (ALT/L. Murphy)	Х		
Lauren Murphy	Х		
Velanae Rojas (ALT/D.Alpart)	Х	Ī	T
Union			
Perle Almeida	T	T	T
Debbie-Ann Anderson	T	Ī	T
Robert Croom (ALT/D.Anderson)	Х	T	T
Antonio Rivera	T	х	İ
GSETA Staff			
Samantha Pfeifer, Exec Dir		х	T
Guests			
Allison Spinelli, RCSJ		х	T
Stephen Rudolph, Multiple	T	х	T
Natures			

P = Attended by phone; V = Attended virtually, I= Attended in person; Blank=Not present

Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:07AM and welcomed membership to the May being held at Middlesex County Community College (MCCC) in Edison. Attendance was taken via sign in for those in person by Monica Mulligan and for virtual participants via Zoom by Samantha Pfeiffer. In-person introductions were conducted.

Kevin thanked all in attendance for coming and mentioned that those who came in person and could see the new building going on around the campus of MCCC, which includes the economic development workforce center.

Correspondence

Monica Mulligan reported that there was no correspondence.

Approval of the February 8, 2023 Minutes

The minutes of the February 8, 2023 GSETA meeting were presented by Monica Mulligan. There were no changes to the minutes as presented.

Treasurer's Report

Allison Spinelli reported that the GSETA account currently has a balance of \$468,987.89. The Treasurer's report shows the activity for accounts payable and accounts receivable. There are still the following outstanding payments due: for 2020, 1; 2021, 7; 2022, 45 and 2023, 6.

Paul Grzella made a motion to approve the February minutes and the Treasurer's Report as presented; Jeff Swartz seconded it. There were no objections or abstentions. The motion passed.

Kevin Kurdziel thanked Leslie Williams for her years of service as the Treasurer and thanked Allison Spinelli for stepping into fill that role.

Presentation - Multiple Natures

Kevin Kurdziel introduced Stephen Rudolph from Multiple Natures. Samantha Pfeiffer indicated that Stephen presented at last year's GSETA conference and would do so again in the fall, in tandem with Jan Goodman from Greater Raritan One Stop.

Stephen Rudolph provided an overview of Multiple Natures, which is a tool that shows where your natural talents lie. It was while Stephen began his work in India in 1994 as an ESL teacher that he began to conceptualize the concept of a tool that would help people discover who they are and to find career paths that match those natural talents. Using eastern methodology and western framework the framework identifies intelligences (western) as well as natures (eastern). Once this tool was fully developed, it was offered globally beginning in 2015 to those who wanted to help young people find their career path and/or help adults who wanted to find a new career path. Practitioners who are trained to administer and interpret the tool, share its results with those who have taken it and follow up with them to ensure connections are made to career pathways that are the best fit. Stephen provided information on how to match these natures with career paths that are part of the tool using filters that help to focus in on very specific career pathways.

Stephen indicated that there are currently about 200 practitioners that are administering Multiple Natures in 6 languages. He indicated that he has been successfully working with Greater Raritan One Stop and Jan Goodman for over four years. He is looking forward to presenting at GSETA again in the fall.

More information about Multiple Natures for GSETA members can be found by clicking on this link: https://www.multiplenatures.com/GSETA

President's Report

Kevin Kurdziel indicated that it was great to be back in person after two years of virtual meetings. He thanked everyone who kept GSETA moving forward during a very chaotic time, helping to keep continuity in the workforce system. Kevin indicated that though his 2-year term as GSETA President was winding down, this was the first in-person meeting he has presided over.

Kevin mentioned that the local governance policy from NJDOL would be significantly changing the landscape of local workforce. He indicated that Howard Weiss and Essex County are still fighting the good fight with NJDOL on its governance policy. Kevin indicated that after consulting with an attorney, GSETA membership would not need to change. However, the by-laws need to be reviewed and updated and then brought to full membership to vote on any changes.

Kevin reminded membership that the 2-year terms of the Executive Committee are due to expire on June 30th. With only 12 members eligible to be nominated for office with many of those eligible already serving on the Executive Committee, there had been some discussion to extend the current board for an additional year. This was thought to ensure continuity during a time of change for the organization due to the local governance policy. Kevin indicated that there would be more discussion on this item later in the meeting.

Kevin spoke about the upcoming GSETA conference that will be held in-person at the Hard Rock Hotel in Atlantic City. This is the first time that this event will be held at this venue. He and others from the Conference Committee toured the facilities and were very impressed with the space. He indicated that the cost of the conference has increased and that is a result of several things including inflation and the cost of many items, including food. He indicated that the economy has changed drastically since GSETA's last in-person conference. Hard Rock provided GSETA with the best deal when compared to other hotels in Atlantic City. GSETA wants the conference to be profitable and wants local areas to be able to send as many staff as possible to hear from the wide range of speakers who will be presenting.

Kevin indicated that feedback on meetings has been received and in the new program year, GSETA will go back to monthly meetings with half being virtual and half being in person every other month.

Kevin thanked Samantha Pfeiffer for her work and indicated that GSETA's move to hire an Executive Director is an investment that is paying dividends. Having this position lightens the load for GSETA members who all have full time jobs to which they must attend.

Executive Director's Report

Samantha Pfeiffer reported that she has met with Fran Kuhn to discuss the GSETA Institute and there is some thought that the best way to handle professional development going forward it to have each local area pay one cost per program year which allows anyone from the local area to attend any of the sessions. There is also discussion about doing smaller sessions instead of the larger series that were scheduled in the current program year.

Antonio Rivera suggested creating an MOU between GSETA and the local areas to avoid any procurement issues and to memorialize the intent of the training relationship between GSETA and WDBs. There was some discussion about whether training through the GSETA Institute is required or who will pay the bill for training (WDBs or One Stops). Victoria Bollhardt indicated that there is a lot of gray area with the managing of budgets through this transition time due to local governance. There was further discussion about the MOU for training and who it covers. Would local area payment cover costs for NJDOL, CWA, ES and other local partners? Samantha indicated that there are many details that must be discussed before moving forward with an MOU for a single local area payment.

Tammy Molinelli indicated that Bergen County is moving forward with an initiative to have all its staff receive the Certified Workforce Development Professional credential as part of professional development. Tammy indicated that customers are

encouraged to obtain credentials to upskill and so should the local staff. Monica Mulligan indicated that Greater Raritan One Stop just had all its staff certified this spring. Chris Peake indicated that there is online training in five modules and tests must be passed at the end of each module. Work experience is also reviewed by the National Association of Workforce Development Professionals (NAWDP) before the credential is awarded. Fran Kuhn asked if this increase in skill is connected to an increase in pay in Greater Raritan, as the increase in skills should be reflected in increased pay. Monica Mulligan indicated that there was no change in salary.

Samantha let membership know that EDSI will be producing additional modules of training on local governance that should be available to view by June 15th. These modules include budgeting, IFA, and monitoring.

Samantha indicated that after speaking with GSETA election nomination team, Davidene Alpart and Virgen Velez, there was discussion about extending the terms of the current GSETA Executive Board members by one year. Kevin Kurdziel indicated that there is precedent for this with a one-year extension of terms happening due to covid. Kevin opened the floor for discussion. Antonio Rivera indicated that he thought the one-year extension was a great idea to help the organization through the chaos of transition of the system due to the local governance policy. Paul Grzella made a motion to extend the current terms of GSETA Executive Committee for one additional year through June 2024. Yolanda Taylor seconded the motion. There were no abstentions or objections. The motion passed.

Samantha reported that the GSETA annual conference will be held on October 18th – October 19th at the Hard Rock Hotel. She has been working closely with Larry Sternbach, Davi Alpart, Fran Kuhn, Allison Spinelli and the rest of the conference committee on planning the event. She indicated that the energy of the venue is very positive, the line up of speakers and presenters thus far is impressive and that there has already been interest from NJDOL in sending more than 100 of its own personnel. Samantha indicated that the rooms at Hard Rock are very nice. The food costs have gone up significantly and information from past conference indicate that there was a lot of food waste. This year, there will be a boxed lunch provided as well as a gift card for conference participants to use at several food venues in the hotel. Kevin Kurdziel indicated that this is what was done at the recent NAWB conference, which cost about \$1500 to register. He also indicated that the recent SHRM conference was \$2100 for members to register. Samantha indicated that it will be \$600.00 per person for GSETA's conference for paid GSETA members, hotel accommodations will be included for Tuesday night and there may also be a member dinner Tuesday night. Samantha indicated that it is why it will be very important to know who the three members from each local area (and alternates) will be. Samantha indicated that there is a large ballroom and there will be 8 breakout rooms that can hold between 45 – 75 people in each. Some workshops will be repeated so that participants have a chance to hear the presentations. There will be 600 registrations. The dress will be business casual. The STAR Awards will be presented at a separate event in the Spring 2024. There will be some smaller awards, including recognition of Pat Leahey and Jane Armstrong for their years of service. If anyone has any other suggestions for awards, please let Samantha know. There are about 5 or 6 sponsors right now. There will be an app available for participants to use during the conference. Registration will be on-line. There are a few spaces for additional presenters so if anyone has any suggestions, please reach out to Samantha.

Committee Updates

Operations Committee: Next meeting is scheduled for 6/5/23. At its last meeting, there was discussion about extending WFNJ funds through September 2023 so that local areas have more time to spend down those funds. NJDOL had been pushing "right-sizing" WFNJ allocations, but that seems to have been put off for now. There was also discussion about the future of the 28-day protocol for GA and SNAP. There is verbiage in the state budget to do away with this process, but nothing is set in stone until the budget is passed and it is seen if taking away this requirement is indicated. There was concern about DFD and DOL being on the same page in terms of sanctioning. Kathy Lockbaum reported that the state had an issue with huge parts of the SNAP population having benefits skimmed or phished through their benefits cards. This was due to no fault of the individual user, but to a bigger issue. DFD has been working on rectifying this issue and replacing the

missing benefits with their focus being that issue, not sanctioning. Once this issue is resolved, DFD will work on the sanctioning piece. There was also discussion about IGX and some of its glitches.

Monitoring:

Fiscal Committee: Next meeting scheduled for 6/5/23 at 9AM.

Youth Committee: Next meeting scheduled for 6/7/23.

Monitoring Committee: Next meeting scheduled for 5/25/23

MIS Committee: Next meeting scheduled for 5/31/23.

Open Discussion

Fran Kuhn asked membership if anyone was using cash cards with their customers. Everyone present indicated they were not.

Kevin Kurdziel indicated that while GSETA will go back to monthly meetings, it may not meet in July or August because of vacation schedules. More info to come once that is decided.

Howard Weiss reported that Essex County met with Yolanda Allen regarding the local governance policy. Essex County's County Counsel is involved and cannot find anywhere in the legislation that indicates local area must procure. Essex County found information from California concerning WIOA that indicated procurement is encouraged but not required.

It was reported that there is a new USDOL Regional Administrator – Greg Wells.

Adjournment:

Howard Weiss made the motion to adjourn the meeting. Paul Grzella seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 12:10PM.

Statement of Activity Detail

OATE	TRANSACTIC TYPE	N NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Reven	nue/Expenditure	es						
Revenue								
GSETA Annu	ual Conference	2022						
2022 Confer	rence Registrat	ion						
04/13/2023	Pledge	1671	The Patterson Public Schools	Conference	39th ANNUAL GSETA CONFERENCE	Accounts Receivable (A/R)	825.00	825.00
Total for 202	22 Conference	Registration				· · ·	\$825.00	
Total for GSE	TA Annual Co	nference 202	22				\$825.00	
Sales								
04/25/2023	Pledge	1672	Davidene Alpart	Institute	GSETA Institute Training Series: one session for following individuals, Larry Young, Carolyn Williams-Jones, Stephen Aggi- Monge, Jasmen Mickens, Jalyssa Marquez, Ysabel Jorgensen, Nainesh Rana, Roberta Espinal to attend No One is Unemployable on April 26, 2023	Accounts Receivable (A/R)	240.00	240.00
05/02/2023	Pledge	1673	Middlesex County Workforce Development Board	Conference	Cost of Lanyards for 2023 Conference	Accounts Receivable (A/R)	1,781.47	2,021.47
05/04/2023	Pledge	1686	Newark Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	8,418.00	10,439.47
05/04/2023	Pledge	1685	Monmouth Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	4,879.00	15,318.4
05/04/2023	Pledge	1684	Middlesex County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	7,661.00	22,979.47
05/04/2023	Pledge	1683	Mercer County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	3,651.00	26,630.4
05/04/2023	Pledge	1682	Hudson County One-Stop Center	General	Local Governance Training	Accounts Receivable (A/R)	7,710.00	34,340.4
05/04/2023	Pledge	1681	Greater Raritan Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	3,308.00	37,648.4
05/04/2023	Pledge	1680	Gloucester County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	2,849.00	40,497.4
05/04/2023	Pledge	1679	Essex County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	5,167.00	45,664.4
05/04/2023	Pledge	1678	Cumberland County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	8,910.00	54,574.4
05/04/2023	Pledge	1677	Camden County WDB	General	Local Governance Training, see NJDOL letter attached	Accounts Receivable (A/R)	5,831.00	60,405.4
05/04/2023	Pledge	1676	Burlington County Workforce Development Board	General	Local Governance Training, see NJDOL letter attached	Accounts Receivable (A/R)	3,777.00	64,182.4
05/04/2023	Pledge	1675	Bergen County Workforce	General	Local Governance Training, see NJDOL letter attached.	Accounts	7,751.00	71,933.47

Statement of Activity Detail

	RANSACTION YPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANC
	· · -		Development Board			Receivable (A/R)		
05/04/2023 Ple	ledge	1674	Atlantic County Workforce Development Board	General	Local Governance Training Allocation, see NJDOL letter attached.	Accounts Receivable (A/R)	5,431.00	77,364.4
05/04/2023 Plo	ledge	1687	Morris/Sussex/Warren Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	5,962.00	83,326.4
05/04/2023 Ple	ledge	1688	Ocean County PIC	General	Local Governance Training	Accounts Receivable (A/R)	4,975.00	88,301.4
05/04/2023 Ple	ledge	1690	Union County Workforce Development Board	General	Local Governance Training	Accounts Receivable (A/R)	5,876.00	94,177.4
05/04/2023 Ple	ledge	1689	Passaic County Workforce Development Center	General	Local Governance Training	Accounts Receivable (A/R)	7,844.00	102,021.4
Total for Sales							\$102,021.47	
Total for Revenue	9						\$102,846.47	
Expenditures								
Consulting								
04/24/2023 Bil	ill		Samantha Pfeiffer	General	Executive Director Consulting Fees for April 2023 Invoice	Accounts Payable (A/P)	3,290.00	3,290.0
Total for Consulti	ing					, ,	\$3,290.00	
GSETA Conferer	nce							
04/11/2023 Ple	ledge	1668	Lincoln Tech	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-2,500.00	-2,500.0
05/05/2023 Ple	ledge	1691	Jersey Tractor Trailer Training Inc.	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-4,000.00	-6,500.0
Total for GSETA	A Conference						\$ -6,500.00	
Promotional								
04/24/2023 Bil	ill	24833367	4 imprint	Conference	Conference merchandise and freight	Accounts Payable (A/P)	6,458.63	6,458.6
Total for Promot	tional						\$6,458.63	
Total for GSETA	Conference w	ith sub-acc	ounts				\$ -41.37	
GSETA Institute								
04/24/2023 Bil		1122	Adaptive Human Capital LLC	Institute	Rick Maher's Workshop 3 Masterclass Sessions, Support/Psychological Safety, Participatory Management, Capstone Session	Accounts Payable (A/P)	7,777.50	7,777.5
04/24/2023 Bil	ill	1120	Adaptive Human Capital LLC	Institute	Rick Maher's Workshop Masterclass Session, Building Trust	Accounts Payable (A/P)	2,592.50	10,370.0
Total for GSETA	A Institute						\$10,370.00	
Training Vendor	r							

Statement of Activity Detail

DATE	TRANSACTION TYPE	N NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
04/24/20	23 Bill	4	Education Data Systems Inc	Institute	Local Governance Module 3B, 3C Project 331204 Local Governance	Accounts Payable (A/P)	22,000.00	22,000.00
Total for 7	Training Vendor						\$22,000.00	
Total for G	SETA Institute with	sub-acco	unts				\$32,370.00	
-	rofessional Service: Maintenance	S						
04/24/20	23 Bill	1903	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Monthly Maintenance and hosting fee for April 2023	Accounts Payable (A/P)	173.50	173.50
Total for \	Website Maintenan	се					\$173.50	
Total for L	egal & Professiona	l Services					\$173.50	
	neral Administrative bscriptions & Memb	•	:					
04/24/20	23 Bill	245	Allison Spinelli	General	Standard Drop Box for 11/6/22 to 12/6/202 and 12/6/22 to 1/6/23 at \$54 per each	Accounts Payable (A/P)	108.00	108.00
Total for [Dues, Subscriptions	s & Membe	erships				\$108.00	
Total for O	Office/General Admi	nistrative E	Expenses				\$108.00	
Reimbursa	able Expenses							
04/24/202	23 Bill		Samantha Pfeiffer		Legal Notice Reimbursement & Retirement Gift	Accounts Payable (A/P)	101.40	101.40
04/24/202	23 Bill		Samantha Pfeiffer	General	Legal Notice Reimbursement	Accounts Payable (A/P)	346.77	448.17
Total for R	teimbursable Exper	nses					\$448.17	
Total for Ex	penditures						\$36,348.30	
Net Revenue	•						\$66,498.17	

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Consulting								
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04/24/2023 Bil	ill	1120	Adaptive Human Capital LLC	Institute	Rick Maher's Workshop Masterclass Session, Building Trust	Accounts Payable (A/P)	2,592.50	10,370.0
Total for GSETA	A Institute						\$10,370.00	
Training Vendor	r							

Statement of Activity Detail

DATE	TRANSACTION TYPE	N NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
04/24/20	23 Bill	4	Education Data Systems Inc	Institute	Local Governance Module 3B, 3C Project 331204 Local Governance	Accounts Payable (A/P)	22,000.00	22,000.00
Total for 7	Training Vendor						\$22,000.00	
Total for G	SETA Institute with	sub-acco	unts				\$32,370.00	
-	rofessional Service: Maintenance	S						
04/24/20	23 Bill	1903	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Monthly Maintenance and hosting fee for April 2023	Accounts Payable (A/P)	173.50	173.50
Total for \	Website Maintenan	се					\$173.50	
Total for L	egal & Professiona	l Services					\$173.50	
	neral Administrative bscriptions & Memb	•	:					
04/24/20	23 Bill	245	Allison Spinelli	General	Standard Drop Box for 11/6/22 to 12/6/202 and 12/6/22 to 1/6/23 at \$54 per each	Accounts Payable (A/P)	108.00	108.00
Total for [Dues, Subscriptions	s & Membe	erships				\$108.00	
Total for O	Office/General Admi	nistrative E	Expenses				\$108.00	
Reimbursa	able Expenses							
04/24/202	23 Bill		Samantha Pfeiffer		Legal Notice Reimbursement & Retirement Gift	Accounts Payable (A/P)	101.40	101.40
04/24/202	23 Bill		Samantha Pfeiffer	General	Legal Notice Reimbursement	Accounts Payable (A/P)	346.77	448.17
Total for R	teimbursable Exper	nses					\$448.17	
Total for Ex	penditures						\$36,348.30	
Net Revenue	•						\$66,498.17	

Statement of Financial Position

As of May 8, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	303,266.42
Total Bank Accounts	\$303,266.42
Accounts Receivable	
Accounts Receivable (A/R)	165,721.47
Total Accounts Receivable	\$165,721.47
Total Current Assets	\$468,987.89
TOTAL ASSETS	\$468,987.89
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	0.00
Total Accounts Payable	\$0.00
Total Current Liabilities	\$0.00
Total Liabilities	\$0.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	69,237.60
Net Revenue	242,806.14
Total Equity	\$468,987.89

A/R Aging Summary

As of May 8, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Ashley Rastelli			450.00		275.00	\$725.00
Atlantic County Workforce Development Board	5,431.00					\$5,431.00
Bergen County Workforce Development Board	7,751.00					\$7,751.00
Burlington County Workforce Development Board	3,777.00					\$3,777.00
Camden County WDB	5,831.00					\$5,831.00
Charles Wallace			175.00			\$175.00
Christine Gillespie					225.00	\$225.00
City of Newark One Stop					-150.00	\$ -150.00
Claudia Dorsch					675.00	\$675.00
County of Ocean					700.00	\$700.00
Cumberland County Workforce Development Board	8,910.00					\$8,910.00
Davidene Alpart	240.00					\$240.00
Deborah Fleming					79.00	\$79.00
Dorothy Murray					275.00	\$275.00
Eric Romolini					150.00	\$150.00
Essex County Division of Training & Employment					700.00	\$700.00
Essex County Workforce Development Board	5,167.00				7,427.00	\$12,594.00
Eva Anochi					1,350.00	\$1,350.00
Gloucester County Workforce Development Board	2,849.00				4,524.00	\$7,373.00
Greater Raritan Workforce Development Board	3,308.00				275.00	\$3,583.00
Hudson County One-Stop Center	7,710.00				8,685.00	\$16,395.00
Hudson County Schools of Technology	,,				700.00	\$700.00
Irene Perez					275.00	\$275.00
Jeannette Stevens				175.00	275.00	\$175.00
Jewel Daniels				175.00	275.00	\$275.00
John Harmon					225.00	\$225.00
Joseph Stead					275.00	\$275.00
Karen Gaylord					275.00	\$275.00
Kate Read					79.00	\$79.00
Lillian Pichardo-Mancheno				175.00	79.00	
Lincoln Tech		2,500.00		175.00		\$175.00
Lucille Rivera		2,300.00			692.00	\$2,500.00
Maureen Ochse					683.00	\$683.00
Mercer County One-Stop Career Center					275.00	\$275.00
Mercer County Workforce Development Board	3,651.00				700.00	\$700.00
Michael Muckle	3,051.00				6,069.00	\$9,720.00
Michelle Deflippo					275.00	\$275.00
Middlesex County Workforce Development Board	0.440.47				150.00	\$150.00
Mindy Rosenbluth	9,442.47					\$9,442.47
Monmouth Workforce Development Board	4.070.00				275.00	\$275.00
Morris/Sussex/Warren Workforce Development Board	4,879.00				4,879.00	\$9,758.00
Newark Workforce Development Board	5,962.00					\$5,962.00
Newark WORKS	8,418.00				15,013.00	\$23,431.00
Ocean County PIC	4.075.00				700.00	\$700.00
Cooun County 1 10	4,975.00					\$4,975.00

A/R Aging Summary

As of May 8, 2023

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
Passaic County Workforce Development Center	7,844.00				7	\$7,844.00
Syasia Dystant					175.00	\$175.00
The Patterson Public Schools	825.00					\$825.00
Tonya Moore					275.00	\$275.00
Towanna Campbell					275.00	\$275.00
Union County One-Stop					700.00	\$700.00
Union County Workforce Development Board	5,876.00					\$5,876.00
Virgen Velez			150.00		1,512.00	\$1,662.00
TOTAL	\$102,846.47	\$2,500.00	\$775.00	\$350.00	\$59,250.00	\$165,721.47