

GSETA Meeting Minutes

8/9/23

Hybrid: In-person at Rowan College South Jersey; Virtual via Zoom

GSETA Members Present:

Atlantic	In-person	Virtual
Fran Kuhn	X	
Bergen		
Tammy Molinelli		X
Lynda Wolf		X
Denise Friedland (ALT to L. Wolf)		X
Burlington		
Kelly West		X
Camden		
Frank Ciri		X
Jeff Swartz (excused)		
Leslie Williams	X	
Cumberland/Salem/Cape May		
Jamie Gomez		X
Bobbi-Jo Taylor (ALT J. Gomez)		X
Kathy Lockbaum	X	
Essex		
Howard Weiss		X
Gloucester		
Michelle Shirey	X	
Allison Spinelli	X	
Alisha Thompson	X	
Greater Raritan		
Paul Grzella		X
Monica Mulligan (ALT to C. Peake)	X	
Hudson		
William Holt		X
Keri Sullivan		X
Middlesex		
Dana Jordan		X
Kevin Kurdziel	X	
Monmouth		
Joan Desamaris		X
Lawrence Sternbach	X	
Yolanda Taylor	X	
Morris/Sussex/Warren		
Diane Paz		X
Karen Lauridsen (ALT to D. Paz)		X
Kelly O'Neill McGuire (ALT for V. Bollhardt)		X
Ocean		
Kim Liguori		X
Kimberly Clayton (ALT K. Liguori)		X
Cheryl Meyer		X
Diana Monte	X	
Passaic County		
Davidene Alpart		X
Duwan Bogert		X
Sofia Comas-Phillips (ALT for L. Murphy)		X
Velanae Rojas		X
Staff		
Samantha Pfeiffer	X	
Guests		
Victor Conforti/Hudson		X
Deanine Muniz/Hudson		X
Leidy Ramirez/Hudson		X

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Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:11AM and welcomed membership to the August meeting. Kevin introduced Fred Keating, President of Rowan College South Jersey. President Keating welcomed membership to campus and emphasized the importance of the partnership between the community colleges and GSETA. He indicated that workforce development and education have a symbiotic relationship and need each other to be successful. He indicated that RCNJ utilizes data generated by local workforce to drive the development of programs and curriculum. He indicated helps to support the needs of employers and jobseekers alike. He thanked everyone again for coming and indicated he would be happy to host membership meetings in the future.

Consent Agenda

Correspondence

Monica Mulligan reported that there was one email received from Paul Grzella indicating that he would be participating virtually due to a prior commitment at 4H Fair. Kevin Kurdziel indicated that Jeff Swartz had an emergency and was excused.

July 12, 2023 Minutes

The minutes of the July 12, 2023 GSETA General Membership meeting were presented by Monica Mulligan. Membership noted no changes to the minutes.

Treasurer's Report

Allison Spinelli presented the Treasurer's Report (see attached). She reported that the balance on the GSETA account as of 8/7/23 is \$378,527.82. The Treasurer's report shows the activity for accounts payable and accounts receivable. When all accounts receivable come current GSETA assets will be \$605,238.82. GSETA still owes \$100,000.00 to EDSI for the second round of training provided on the Local Governance policy. Allison indicated that there are only a handful of AR beyond 90 days past due. Those invoices will be sent directly from Allison to the person who needs to pay the invoice, to avoid the auto-generated invoices from QuickBooks getting stuck in spam folders.

Tammy Molinelli inquired about the total payment amount being paid to EDSI. Allison indicated that the total cost is \$200,000 for two parts of training.

Leslie Williams made a motion to approve the Consent Agenda as presented; Larry Sternbach seconded it. There were no objections or abstentions. The motion passed.

President's Report

Kevin Kurdziel indicated that he, Fran Kuhn, and Jeff Swartz had a virtual Listening Session with Operations on Monday, 8/7/23. He indicated that Operations membership voiced feeling isolated as a result of the WIOA Governance policy along with lack of information of what was happening at the Executive Committee. Kevin indicated that membership of GSETA will remain as it is now: each local area has three voting memberships along with three alternates. He indicated that members of the Executive Committee are elected by GSETA General membership and according to the by-laws can take action on items between General membership meetings. He indicated that the WDB Director's Retreat was not meant to be secretive and that moving forward this type of information will be better communicated to membership.

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Kevin Kurdziel indicated that at the WDB Directors retreat/Strategic Planning Session, there were five main priorities identified with the top two identified as follows:

- Marketing and Branding of GSETA as an organization and of the workforce system.
- System integration considering the MOUs, IFAs, regional and local plans.

Kevin further indicated that High Impact Partners out of Maryland was hired to facilitate the session and will be following up to provide leadership and ensure that the priorities are staying in focus.

Fran Kuhn indicated that the primary emphasis on branding will make GSETA more visible so that others can see who we are and what we do. He indicated that the community college consortium has done this very well and GSETA does not want to be left behind. GSETA needs to ensure people know what we do, as some federal workforce funds are under attack.

Kevin Kurdziel indicated that it was a positive session and that it was noted that WDBs can't seem to get out of their own way and are often sidetracked with other responsibilities. He indicated that the facilitators will help to keep WDB Directors accountable for the betterment of the GSETA organization. Kevin indicated that Larry Sternbach summed it up well with three words – skill, reskill and upskill – which speaks to GSETA's strategic impact and operational excellence.

Larry Sternbach indicated that while there are changes down at the state, GSETA needs to be the rock – the one constant in the workforce system. He indicated that elected officials come and go. GSETA needs to stop and reflect and reassess who we are and what we want to be. He indicated that this is the time to do this and GSETA needs to figure out what value it brings to the table.

Kevin Kurdziel indicated that this is not WDBs vs. Operations. Both are needed for success. He indicated GSETA needs to look at if it will be expanding membership.

Tammy Molinelli indicated that there needs to be a clear picture of the roles and responsibilities of each partner. Operations need to be asked what do people we serve need? GSETA should not lose sight of everyone being equal partners. The system needs to be built around the people we serve. She indicated that GSETA should be like Switzerland so that relationships are not lost.

Kevin Kurdziel reminded membership that NJDOL is an equal partner as well.

Kevin Kurdziel gave an update on the local governance training by EDSI. He indicated that Module 7 is up on the GSETA YouTube account and can be viewed by anyone, including elected officials. Kevin indicated it is incumbent upon GSETA to educate system partners. Module 8 will be on the IFA/MOU; Module 9 will be on Monitoring and Module 10 will be on Budgeting. The curriculum for budgeting is still being developed so membership should forward any concerns about budgeting to Kevin for inclusion. He indicated that flexibility of funding is a topic that needs to be discussed as there seems to be a disconnect between NJDOL's program side and audit side. There are also questions about what money can be spent on. There is also a concern about what WFNJ funds can be used on. Fran Kuhn indicated that DFD needs to be brought into that discussion as the funds originate there. Larry Sternbach asked about technical assistance after the final module. Kevin indicated that he thinks this is part of the plan. Michelle Shirey expressed concerns about the length of time that it is taking NJDOL to release its MOU template. She would like to be able to start this work. In addition, will the MOU allow for centralized signatures? Kevin indicated he will bring this question to Sarah Singer-Quast. In addition, he will also inquire about whether there be a deadline change for the due date of the IFA/MOU. Kevin also indicated that NJDOL has a new

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position that it will be posting for someone who will be able to provide technical assistance to local areas. Fran Kuhn indicated that the IFA/MOU will be individualized to the local areas, so technical assistance is needed.

Kevin Kurdziel indicated that per a letter from Yolanda Allen, 2% of allocations is to be spent on staff development, which can include training through the GSETA Institute. The Institute is still discussing a way for local areas to make one payment that would cover participation in training for anyone from the local area along with a certain number of GSETA conference slots. There was a question about whether the 2% includes WFNJ funding and a suggestion to check with DFD since the money flows from NJDOL from that entity. It was further reported that a survey was sent to membership asking about the types of training local areas need. The link to the survey will be re-sent and membership should check their spam to see if it ended up there. 25 responses have been received thus far. Kathy Lockbaum indicated that DFD has a training institute that is a good model for GSETA to explore. It is used by the CWA, AOC and Probation and all newly hired staff go through a series of mandatory trainings through its institute. Kevin indicated that WDBs can mandate through contracts that One Stop Career Training Services and One Stop Operators attend training.

Kevin Kurdziel indicated that he would like to see future meetings held in person, as hybrid meetings with technology issues cause distractions.

Executive Director's Report

Samantha Pfeiffer reported that she is working on confirming all the hotel reservations. She reminded everyone to register by 9/1/23 if they have not already done so because the hotel needs a final number by 9/15/23. GSETA members automatically get a hotel room on 10/17/23. On that same date there will be a membership dinner at 6:30PM. This will be for members and alternates. There will be a true vegan option on the menu. There will be a 3 or 4 course meal, soup/salad, seasonal dessert and members and alternates will be getting a gift.

At the conference there will be ten workshops in each timeslot giving attendees a wide range of choices of what to attend. There will be a networking gala in the main Hard Rock theater called Soundwaves. This event will be a bit dressier than the business casual dress for the rest of the conference. There is an app with info on how to navigate the conference and register for specific workshops. On or around October 1st, information will be sent out on how to use the app. So far there are 350 people registered to attend the conference. Davi Alpart mentioned that there is a group registration form available from Samantha. She also indicated that there is a reduced hotel rate for any non-member who wants to stay on Tuesday night. That information is on the conference flyer.

Committee Updates

Operations Committee: Fran Kuhn reported that the committee met on 8/7/23. There was discussion about WFNJ with Alicia Eubanks and Melissa Moody in the meeting. There was discussion about how to engage WFNJ customers in a voluntary environment. There was discussion about TANF being the largest funding pool but Alicia Eubanks indicated that there is a significant amount of SNAP funds sent to NJDOL and she wanted to know where that was going if not to the local areas. TDFD does not get back any unspent funds from NJDOL so there was a question about how those funds are spent down. The idea of using stipends to help engage customers was once again asked about but there is no clear answer. ON 10/1/23 sanctioning will be back in place. The committee asked Melissa Moody and Alicia Eubanks to provide best practices for engaging WFNJ customers from other parts of the county. Troy Moore indicated that for many customers in Newark, the priority is getting a job right away and then to fold them into training. Newark has been working with Berkley College, putting individuals in EKG and phlebotomy classes that are fast paced so that certifications can be received in 8 weeks

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instead of 15 weeks. 85% of participants passed their certification exams. It is important to give individuals hope that their lives will change.

Monitoring: Yolanda Taylor that the next meeting is scheduled for 8/24/23. She has a call into NJDOL so that someone can come to provide updates to the committee.

Fiscal Committee: No update. Next meeting scheduled for 9/26/23.

Youth Committee: Kim Ligouri reported that the next meeting is scheduled for 9/6/23. NJDOL is scheduled to participate.

MIS Committee: No update. Next meeting is scheduled for 8/30/23.

Professional Development: Committee has been on hold due to conference planning.

Monica Mulligan reported that the calendar on the GSETA website is updated with meeting dates for GSETA membership meetings as well as all the other committees.

Adjournment:

Larry Sternbach made the motion to adjourn the meeting; Yolanda Taylor seconded it. There were no objections or abstentions. The motion was approved. The meeting was adjourned at 12:13PM.

Garden State Employment and Training Association, Inc.

Statement of Activity

July 1 - September 6, 2023

	TOTAL
Revenue	
GSETA Annual Conference 2022	
2022 Conference Registration	275.00
Total GSETA Annual Conference 2022	275.00
Sales	110,350.00
Total Revenue	\$110,625.00
GROSS PROFIT	\$110,625.00
Expenditures	
Consulting	18,380.02
GSETA Conference	-24,478.00
Promotional	9,212.65
Total GSETA Conference	-15,265.35
Insurance	429.00
Legal & Professional Services	53.30
Website Maintenance	1,817.50
Total Legal & Professional Services	1,870.80
Meeting Expense	1,034.98
Office/General Administrative Expenses	
Dues, Subscriptions & Memberships	883.00
Total Office/General Administrative Expenses	883.00
Reimbursable Expenses	75.01
Total Expenditures	\$7,407.46
NET OPERATING REVENUE	\$103,217.54
NET REVENUE	\$103,217.54

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of August 7, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Main Operating Account	378,527.82
Total Bank Accounts	\$378,527.82
Accounts Receivable	
Accounts Receivable (A/R)	226,708.00
Total Accounts Receivable	\$226,708.00
Total Current Assets	\$605,235.82
TOTAL ASSETS	\$605,235.82
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	100,000.00
Total Accounts Payable	\$100,000.00
Total Current Liabilities	\$100,000.00
Total Liabilities	\$100,000.00
Equity	
Opening Balance Equity	156,944.15
Retained Earnings	315,023.74
Net Revenue	33,267.93
Total Equity	\$505,235.82
TOTAL LIABILITIES AND EQUITY	\$605,235.82

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of September 6, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
91 or more days past due						
08/04/2021	Pledge	1071	Essex County Division of Training & Employment	09/03/2021	700.00	700.00
08/05/2021	Pledge	1076	HC JC Workforce Development Board	09/04/2021	700.00	700.00
10/01/2021	Pledge	1103	Mercer County Workforce Development Board	10/31/2021	158.00	158.00
11/10/2021	Pledge	1145	Christine Gillespie	12/10/2021	225.00	225.00
02/11/2022	Pledge	1269	Virgen Velez	03/13/2022	79.00	79.00
02/11/2022	Pledge	1281	Deborah Fleming	03/13/2022	79.00	79.00
02/14/2022	Pledge	1296	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1308	Virgen Velez	03/16/2022	79.00	79.00
02/14/2022	Pledge	1322	Kate Read	03/16/2022	79.00	79.00
08/02/2022	Pledge	1337	Newark Workforce Development Board	09/01/2022	5,070.00	5,070.00
08/03/2022	Pledge	1340	Mercer County Workforce Development Board	09/02/2022	1,560.00	1,560.00
08/08/2022	Pledge	1367	Hudson County Schools of Technology	09/07/2022	700.00	700.00
08/08/2022	Pledge	1369	Mercer County Workforce Development Board	09/07/2022	700.00	700.00
08/09/2022	Pledge	1384	Union County One-Stop	09/08/2022	700.00	700.00
09/08/2022	Pledge	1405	Maureen Ochse	10/08/2022	275.00	275.00
09/30/2022	Pledge	1540	Dorothy Murray	10/30/2022	275.00	275.00
10/03/2022	Pledge	1549	Jewel Daniels	11/02/2022	275.00	275.00
10/04/2022	Pledge	1555	Karen Gaylord	11/03/2022	275.00	275.00
10/12/2022	Pledge	1594	HC JC Workforce Development Board	11/11/2022	275.00	275.00
10/20/2022	Pledge	1608	Newark Workforce Development Board	11/19/2022	550.00	550.00
11/04/2022	Pledge	1618	Mercer County Workforce Development Board	12/04/2022	3,651.00	3,651.00
11/04/2022	Pledge	1617	HC JC Workforce Development Board	12/04/2022	7,710.00	7,710.00
11/04/2022	Pledge	1622	Newark Workforce Development Board	12/04/2022	8,418.00	8,418.00
11/30/2022	Pledge	1643	Virgen Velez	12/30/2022	150.00	150.00
11/30/2022	Pledge	1642	Virgen Velez	12/30/2022	525.00	525.00
12/20/2022	Pledge	1647	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1648	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1649	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1650	Virgen Velez	01/19/2023	150.00	150.00
12/20/2022	Pledge	1652	Michelle Deflippo	01/19/2023	150.00	150.00
01/11/2023	Pledge	1658	Jeannette Stevens	02/10/2023	175.00	175.00
01/11/2023	Pledge	1659	Lillian Pichardo-Mancheno	02/10/2023	175.00	175.00
03/03/2023	Pledge	1666	Virgen Velez	04/02/2023	150.00	150.00
03/03/2023	Pledge	1665	Charles Wallace	04/02/2023	175.00	175.00
05/04/2023	Pledge	1681	Greater Raritan Workforce Development Board	06/03/2023	3,308.00	3,308.00
05/04/2023	Pledge	1683	Mercer County Workforce Development Board	06/03/2023	3,651.00	3,651.00
05/04/2023	Pledge	1685	Monmouth Workforce Development Board	06/03/2023	4,879.00	4,879.00
05/04/2023	Pledge	1679	Essex County Workforce Development Board	06/03/2023	5,167.00	5,167.00
05/04/2023	Pledge	1674	Atlantic County Workforce Development Board	06/03/2023	5,431.00	5,431.00
05/04/2023	Pledge	1677	Camden County WDB	06/03/2023	5,831.00	5,831.00
05/04/2023	Pledge	1687	Morris/Sussex/Warren Workforce Development Board	06/03/2023	5,962.00	5,962.00
05/04/2023	Pledge	1682	HC JC Workforce Development Board	06/03/2023	7,710.00	7,710.00
05/04/2023	Pledge	1689	Passaic County Workforce Development Center	06/03/2023	7,844.00	7,844.00
05/04/2023	Pledge	1686	Newark Workforce Development Board	06/03/2023	8,418.00	8,418.00
Total for 91 or more days past due					\$92,913.00	\$92,913.00
61 - 90 days past due						
05/30/2023	Pledge	1693	Lisa Infantes	06/29/2023	600.00	600.00
05/30/2023	Pledge	1692	Lisa Infantes	06/29/2023	2,400.00	2,400.00
05/30/2023	Pledge	1695	Denise Givens	06/29/2023	55,930.00	55,930.00
05/31/2023	Pledge	1700	Hudson County Schools of Technology	06/30/2023	600.00	600.00
05/31/2023	Pledge	1699	Leaders For Life NJ	06/30/2023	1,200.00	1,200.00
06/05/2023	Pledge	1709	Paula Genschow	07/05/2023	600.00	600.00
06/05/2023	Pledge	1711	Rebecca Clarke	07/05/2023	600.00	600.00
06/05/2023	Pledge	1712	Sherwood Taylor	07/05/2023	600.00	600.00
06/05/2023	Pledge	1710	Paula DeRosa	07/05/2023	1,800.00	1,800.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of September 6, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
Total for 61 - 90 days past due					\$64,330.00	\$64,330.00
31 - 60 days past due						
06/20/2023	Pledge	1724	Burlington County Workforce Development Board	07/20/2023	1,400.00	1,400.00
06/20/2023	Pledge	1726	Union County Workforce Development Board	07/20/2023	1,400.00	1,400.00
06/21/2023	Pledge	1730	Middlesex County Workforce Development Board	07/21/2023	2,100.00	2,100.00
06/21/2023	Pledge	1729	Passaic County Workforce Development Center	07/21/2023	2,400.00	2,400.00
06/26/2023	Pledge	1739	Danielle Bryant	07/26/2023	600.00	600.00
06/26/2023	Pledge	1732	Mercer County Workforce Development Board	07/26/2023	700.00	700.00
06/26/2023	Pledge	1734	Lucille Rivera	07/26/2023	1,200.00	1,200.00
06/26/2023	Pledge	1740	Middlesex County Workforce Development Board	07/26/2023	1,200.00	1,200.00
06/26/2023	Pledge	1731	Morris/Sussex/Warren Employment & Training Services	07/26/2023	2,100.00	2,100.00
06/26/2023	Pledge	1733	Union County Workforce Development Board	07/26/2023	3,000.00	3,000.00
06/29/2023	Pledge	1744	Camden County One-Stop Career Center	07/29/2023	700.00	700.00
06/30/2023	Pledge	1747	Newark Emergency Services	07/30/2023	4,200.00	4,200.00
07/17/2023	Pledge	1723	Greater Raritan Workforce Development Board	07/31/2023	1,400.00	1,400.00
07/06/2023	Pledge	1751	Bergen County Workforce Development Board	08/05/2023	1,400.00	1,400.00
Total for 31 - 60 days past due					\$23,800.00	\$23,800.00
1 - 30 days past due						
07/12/2023	Pledge	1754	Denise Givens	08/11/2023	4,700.00	4,700.00
07/24/2023	Pledge	1766	Cape May County Division of Workforce Development	08/23/2023	470.00	470.00
07/24/2023	Pledge	1765	Joan Desmarais	08/23/2023	600.00	600.00
07/24/2023	Pledge	1769	Middlesex County Workforce Development Board	08/23/2023	600.00	600.00
07/24/2023	Pledge	1772	Mercer County Workforce Development Board	08/23/2023	600.00	600.00
07/24/2023	Pledge	1770	Camden County WDB	08/23/2023	1,070.00	1,070.00
07/24/2023	Pledge	1771	Blessed Ministries	08/23/2023	1,200.00	1,200.00
07/24/2023	Pledge	1775	Hudson County c/o NJDOL	08/23/2023	1,400.00	1,400.00
07/24/2023	Pledge	1764	Lucille Rivera	08/23/2023	6,600.00	6,600.00
08/01/2023	Pledge	1776	Denise Givens	08/31/2023	2,820.00	2,820.00
08/03/2023	Pledge	1777	Mental Health Association of NJ	09/02/2023	478.00	478.00
Total for 1 - 30 days past due					\$20,538.00	\$20,538.00
Current						
08/14/2023	Pledge	1790	Burlington County Workforce Development Board	09/13/2023	470.00	470.00
08/14/2023	Pledge	1780	Atlantic Cape Community College	09/13/2023	600.00	600.00
08/14/2023	Pledge	1781	Ocean County Dept. of Human Services	09/13/2023	600.00	600.00
08/14/2023	Pledge	1782	Maureen Ochse	09/13/2023	600.00	600.00
08/14/2023	Pledge	1784	Lunch Break	09/13/2023	600.00	600.00
08/14/2023	Pledge	1785	Rutgers University	09/13/2023	600.00	600.00
08/14/2023	Pledge	1786	Lucille Rivera	09/13/2023	600.00	600.00
08/14/2023	Pledge	1787	Dun & Bradstreet	09/13/2023	600.00	600.00
08/14/2023	Pledge	1789	Mental Health Association of NJ	09/13/2023	600.00	600.00
08/14/2023	Pledge	1779	Equus Workforce Solutions	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1783	Greater Raritan Workforce Development Board	09/13/2023	1,200.00	1,200.00
08/14/2023	Pledge	1791	Cape May County Division of Workforce Development	09/13/2023	3,290.00	3,290.00
08/14/2023	Pledge	1792	Davidene Alpart	09/13/2023	6,600.00	6,600.00
08/14/2023	Pledge	1788	Cumberland County Workforce Development Board	09/13/2023	7,200.00	7,200.00
08/18/2023	Pledge	1793	City of Newark One Stop	09/17/2023	275.00	125.00
08/18/2023	Pledge	1794	Shanya Webb Jules	09/17/2023	700.00	700.00
08/23/2023	Pledge	1803	Michael Goonan	09/22/2023	470.00	470.00
08/23/2023	Pledge	1800	Camden County One-Stop Career Center	09/22/2023	600.00	600.00
08/23/2023	Pledge	1798	Burlington County Workforce Development Board	09/22/2023	1,200.00	1,200.00
08/23/2023	Pledge	1806	Pathstone Corporation	09/22/2023	1,200.00	1,200.00
08/23/2023	Pledge	1801	Hunterdon E.S.C.	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1802	Mercer County Workforce Development Board	09/22/2023	1,800.00	1,800.00
08/23/2023	Pledge	1799	Trenton Soup Kitchen	09/22/2023	2,400.00	2,400.00
08/23/2023	Pledge	1805	Aspire Youth Development	09/22/2023	3,000.00	3,000.00
08/23/2023	Pledge	1804	NJ Community College Consortium	09/22/2023	12,340.00	12,340.00

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of September 6, 2023

DATE	TRANSACTION TYPE	NUM	CUSTOMER	DUE DATE	AMOUNT	OPEN BALANCE
08/24/2023	Pledge	1807	Hudson County Schools of Technology	09/23/2023	700.00	700.00
08/28/2023	Pledge	1810	Ocean Community College	09/27/2023	600.00	600.00
08/28/2023	Pledge	1815	Middlesex County Workforce Development Board	09/27/2023	600.00	600.00
08/28/2023	Pledge	1816	Burlington County Workforce Development Board	09/27/2023	600.00	600.00
08/28/2023	Pledge	1811	Carol Polack	09/27/2023	1,200.00	1,200.00
08/28/2023	Pledge	1812	Ocean Community College	09/27/2023	1,200.00	1,200.00
08/28/2023	Pledge	1814	Mercer County Workforce Development Board	09/27/2023	1,200.00	1,200.00
08/28/2023	Pledge	1809	Ocean Community College	09/27/2023	2,400.00	2,400.00
08/28/2023	Pledge	1813	Union College of Union County, New Jersey	09/27/2023	2,400.00	2,400.00
08/28/2023	Pledge	1808	Denise Givens	09/27/2023	7,050.00	7,050.00
08/31/2023	Pledge	1817	Dara Harkay	09/30/2023	600.00	600.00
08/31/2023	Pledge	1818	Mercer County Workforce Development Board	09/30/2023	600.00	600.00
08/31/2023	Pledge	1819	Cheryl Neas	09/30/2023	600.00	600.00
08/31/2023	Pledge	1820	Paula DeRosa	09/30/2023	600.00	600.00
08/31/2023	Pledge	1821	New Brunswick Public School	09/30/2023	600.00	600.00
08/31/2023	Pledge	1822	Mercer County Board of Social Services	09/30/2023	600.00	600.00
08/31/2023	Pledge	1823	Union County American Job Center	09/30/2023	1,800.00	1,800.00
Total for Current					\$73,895.00	\$73,745.00
TOTAL					\$275,476.00	\$275,326.00

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
Ordinary Revenue/Expenditures								
Revenue								
GSETA Annual Conference 2022								
2022 Conference Registration								
08/18/2023	Pledge	1793	City of Newark One Stop	Conference	39th ANNUAL GSETA CONFERENCE: Towanna Campbell	Accounts Receivable (A/R)	275.00	275.00
Total for 2022 Conference Registration							\$275.00	
Total for GSETA Annual Conference 2022							\$275.00	
Sales								
08/01/2023	Pledge	1776	Denise Givens	Conference	2023 Conference Registration for: Whitney Baylor, Hugh Bailey, Nicole Ruiz, Chalare Baykal-Allen, Meghan Bower, Tonya Watkins	Accounts Receivable (A/R)	2,820.00	2,820.00
08/03/2023	Pledge	1777	Mental Health Association of NJ	Conference	2023 Conference Speaker Registration for: Krista Klie	Accounts Receivable (A/R)	300.00	3,120.00
08/14/2023	Pledge	1788	Cumberland County Workforce Development Board	Conference	2023 Conference Registration for: Jamie Gomez, Adriana Alvarado, Amanda Barnes, Anthony Scott, Ivonne Walker, Christy DiLeonardo, Jaylynn Canseco, Brenda Todd, Patti Gilmore, Essie Allen, Aida Torres, Kate Speck	Accounts Receivable (A/R)	7,200.00	10,320.00
08/14/2023	Pledge	1791	Cape May County Division of Workforce Development	Conference	2023 Conference Registration for: Donna Groome, Roberta Taylor, Thomas Halligan, Angela Bostic, Jocelyn McNear, Missy Hays Krysta Hickman (hotel stay not included)	Accounts Receivable (A/R)	3,290.00	13,610.00
08/14/2023	Pledge	1787	Dun & Bradstreet	Conference	2023 Conference Registration for: Michelle Scagliotti	Accounts Receivable (A/R)	600.00	14,210.00
08/14/2023	Pledge	1786	Lucille Rivera	Conference	2023 Conference Registration for: Donald Miragliotta	Accounts Receivable (A/R)	600.00	14,810.00
08/14/2023	Pledge	1783	Greater Raritan Workforce Development Board	Conference	2023 Conference Registration for: Jeanne Cassano & Paul Grzella	Accounts Receivable (A/R)	1,200.00	16,010.00
08/14/2023	Pledge	1792	Davidene Alpart	Conference	2023 Conference Registration for: Davidene Alpart, Sofia Comas-Phillips, Jose Lopez, Monica Galas, Jack Caltabiano, Hossam Mohamed, Reginnia Bethune, Christina Torres, Stephen Aggi, Priscilla Wade, & Ysebel Jorgesen	Accounts Receivable (A/R)	6,600.00	22,610.00
08/14/2023	Pledge	1780	Atlantic Cape Community College	Conference	2023 Conference Registration for: Barbara Kozek	Accounts Receivable (A/R)	600.00	23,210.00
08/14/2023	Pledge	1785	Rutgers University	Conference	2023 Conference Registration for: Meeta Desai	Accounts Receivable (A/R)	600.00	23,810.00
08/14/2023	Pledge	1789	Mental Health Association of NJ	Conference	2023 Conference Registration for: Angela Dinicola-Beeh (hotel stay 10/18 included)	Accounts Receivable (A/R)	600.00	24,410.00
08/14/2023	Pledge	1782	Maureen Ochse	Conference	2023 Conference Registration for: Maureen Osche	Accounts Receivable (A/R)	600.00	25,010.00
08/14/2023	Pledge	1781	Ocean County Dept. of Human Services	Conference	2023 Conference Registration for: Cheryl Meyer	Accounts Receivable (A/R)	600.00	25,610.00
08/14/2023	Pledge	1790	Burlington County Workforce Development Board	Conference	2023 Conference Registration for: Kelly West (hotel not included)	Accounts Receivable (A/R)	470.00	26,080.00
08/14/2023	Pledge	1784	Lunch Break	Conference	2023 Conference Registration for: Kevin McGee	Accounts Receivable (A/R)	600.00	26,680.00
08/14/2023	Pledge	1779	Equus Workforce Solutions	Conference	2023 Conference Registration for: Michael Salazar & William Holt	Accounts Receivable (A/R)	1,200.00	27,880.00
08/18/2023	Pledge	1794	Shanya Webb Jules	General	Membership dues for Chris Peake	Accounts Receivable (A/R)	700.00	28,580.00
08/23/2023	Pledge	1804	NJ Community College Consortium	Conference	2023 Conference Registration for: Carol McCormick & Catherine Starghill (no hotel stay included)	Accounts Receivable (A/R)	940.00	29,520.00
08/23/2023	Pledge	1801	Hunterdon E.S.C.	Conference	2023 Conference Registration for: Maria Marnell, Lisa Visco, Robin Pulsinelle	Accounts Receivable (A/R)	1,800.00	31,320.00
08/23/2023	Pledge	1806	Pathstone Corporation	Conference	2023 Conference Registration for: Daryl Thomas, & Carla Goldsboro	Accounts Receivable (A/R)	1,200.00	32,520.00
08/23/2023	Pledge	1800	Camden County One-Stop Career Center	Conference	2023 Conference Registration for: Lynn Martin	Accounts Receivable (A/R)	600.00	33,120.00
08/23/2023	Pledge	1805	Aspire Youth Development	Conference	2023 Conference Registration for: Shana Jarvis, Anthony Johnson, Payton Mohamed, Durrell Marsh, Erin Minero	Accounts Receivable (A/R)	3,000.00	36,120.00
08/23/2023	Pledge	1802	Mercer County Workforce Development Board	Conference	2023 Conference Registration for: Marrietta Mason-Leonard, Cynthia Grier, RObert Copeland	Accounts Receivable (A/R)	1,800.00	37,920.00
08/23/2023	Pledge	1799	Trenton Soup Kitchen	Conference	2023 Conference Registration for: Calmia Hart, Paul Jensen, Sean Ford, Carolyn Burke	Accounts Receivable (A/R)	2,400.00	40,320.00
08/23/2023	Pledge	1798	Burlington County Workforce Development Board	Conference	2023 Conference Registration for: Rob Wells and Barbara Weir	Accounts Receivable (A/R)	1,200.00	41,520.00
08/23/2023	Pledge	1803	Michael Goonan	Conference	2023 Conference Registration for: Michael Goonan	Accounts Receivable (A/R)	470.00	41,990.00
08/23/2023	Pledge	1804	NJ Community College Consortium	Conference	2023 Conference Registration for: Tamara Vaughn, Chris Carrol, Alexandra Hoffman, Ramon D'Aguilar, Jessica Mulkeym Aileen Flanagan, Virginia Biase, Renee Griggs, Aubrey Flanagan, Cindy Phillips, Allen Magid, Stacy Hunt, Vicky Hoskins, Lisa Hiscano, Dawn Smith, Kaina Hanna, Laura Riano, Gonzalo Perez, Angela Androla	Accounts Receivable (A/R)	11,400.00	53,390.00
08/24/2023	Pledge	1807	Hudson County Schools of Technology	General	2023-24 Membership dues for Keri Sullivan	Accounts Receivable (A/R)	700.00	54,090.00
08/28/2023	Pledge	1813	Union College of Union County, New Jersey	Conference	2023 Conference Registration for: Marlene Loff, Jackie Zdziarski, Maritza Batista, & Rocio Morales	Accounts Receivable	2,400.00	56,490.00

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
08/28/2023	Pledge	1808	Denise Givens	Conference	2023 Conference Registration for: 15 new registrations	(A/R) Accounts Receivable	7,050.00	63,540.00
08/28/2023	Pledge	1812	Ocean Community College	Conference	2023 Conference Registration for: Kaitlin Everett & Gina Opauski	(A/R) Accounts Receivable	1,200.00	64,740.00
08/28/2023	Pledge	1815	Middlesex County Workforce Development Board	Conference	2023 Conference Registration for: Joanie Coffaro	(A/R) Accounts Receivable	600.00	65,340.00
08/28/2023	Pledge	1816	Burlington County Workforce Development Board	Conference	2023 Conference Registration for: Martin Nook	(A/R) Accounts Receivable	600.00	65,940.00
08/28/2023	Pledge	1809	Ocean Community College	Conference	2023 Conference Registration for: Claudia Ahle, Laura Dunn, Jarrett Van Ollefen, & Raquel Olivo	(A/R) Accounts Receivable	2,400.00	68,340.00
08/28/2023	Pledge	1810	Ocean Community College	Conference	2023 Conference Registration for: Allyson McNamee	(A/R) Accounts Receivable	600.00	68,940.00
08/28/2023	Pledge	1814	Mercer County Workforce Development Board	Conference	2023 Conference Registration for: Virgen Velez, & Frank Stillitano	(A/R) Accounts Receivable	1,200.00	70,140.00
08/28/2023	Pledge	1811	Carol Polack	Conference	2023 Conference Registration for: Carol Polak & Denise Friedland	(A/R) Accounts Receivable	1,200.00	71,340.00
08/31/2023	Pledge	1822	Mercer County Board of Social Services	Conference	2023 Conference Registration for: Margaret Lewallen	(A/R) Accounts Receivable	600.00	71,940.00
08/31/2023	Pledge	1819	Cheryl Neas	Conference	2023 Conference Registration for: Cheryl Neas	(A/R) Accounts Receivable	600.00	72,540.00
08/31/2023	Pledge	1820	Paula DeRosa	Conference	2023 Conference Registration for: MAria Alleva	(A/R) Accounts Receivable	600.00	73,140.00
08/31/2023	Pledge	1817	Dara Harkay	Conference	2023 Conference Registration for: Dara Harkay	(A/R) Accounts Receivable	600.00	73,740.00
08/31/2023	Pledge	1821	New Brunswick Public School	Conference	2023 Conference Registration for: Ushindi Lewis	(A/R) Accounts Receivable	600.00	74,340.00
08/31/2023	Pledge	1823	Union County American Job Center	Conference	2023 Conference Registration for: Nasrene Mondol, Lillian Roman, & Christina DeLaGuardia	(A/R) Accounts Receivable	1,800.00	76,140.00
08/31/2023	Pledge	1818	Mercer County Workforce Development Board	Conference	2023 Conference Registration for: Anita Pollack	(A/R) Accounts Receivable	600.00	76,740.00
Total for Sales							\$76,740.00	
Total for Revenue							\$77,015.00	
Expenditures								
Consulting								
08/16/2023	Bill	Jul-Aug 2023	Samantha Pfeiffer	General	Consulting Services for 7/24/23 to 8/18/23 and reimbursement for postage and meeting expenses	Accounts Payable (A/P)	4,828.40	4,828.40
Total for Consulting							\$4,828.40	
GSETA Conference								
08/01/2023	Pledge	1670	Lincoln Tech	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-2,500.00	-2,500.00
08/03/2023	Pledge	1777	Mental Health Association of NJ	Conference	Conference Hotel room accommodations for Krista Klie check in 10/17, check out 10/19	Accounts Receivable (A/R)	-178.00	-2,678.00
08/07/2023	Pledge	1778	Data Recognition Corp	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-1,500.00	-4,178.00
08/18/2023	Pledge	1796	Allegheny Educational Systems	Conference	Conference Sponsorship (\$1500) and additional registration (\$300)	Accounts Receivable (A/R)	-1,800.00	-5,978.00
08/18/2023	Pledge	1797	Rutgers, The State University of NJ	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-1,500.00	-7,478.00
08/18/2023	Pledge	1795	Parisian Beauty Academy	Conference	Conference Sponsorship	Accounts Receivable (A/R)	-500.00	-7,978.00
Total for GSETA Conference							\$ -7,978.00	
Legal & Professional Services								
Website Maintenance								
08/16/2023	Bill	2188	Bayshore Solutions/Spinutech, LLC	General	GSETA Website Hosting August 2023	Accounts Payable (A/P)	119.00	119.00
Total for Website Maintenance							\$119.00	
Total for Legal & Professional Services							\$119.00	
Meeting Expense								
08/09/2023	Bill	392600185	Gourmet Dining Services	General	GSETA Retreat Lunch 8/2/23	Accounts Payable (A/P)	319.95	319.95
08/09/2023	Bill	8/9/23	Kevin J Kurdziel	General	Reimbursement for breakfast and lunch items (Bagel World and Costco)	Accounts Payable (A/P)	165.03	484.98
Total for Meeting Expense							\$484.98	
Office/General Administrative Expenses								
Dues, Subscriptions & Memberships								
08/09/2023	Bill	102	Allison Spinelli	General	Reimbursement for Standard Drop Box for July and August 2023 at \$54 each	Accounts Payable	108.00	108.00

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

August 2023

DATE	TRANSACTION TYPE	NUM	NAME	CLASS	MEMO/DESCRIPTION	SPLIT	AMOUNT	BALANCE
						(A/P)		
Total for Dues, Subscriptions & Memberships							\$108.00	
Total for Office/General Administrative Expenses							\$108.00	
Reimbursable Expenses								
08/14/2023	Bill	8/3/23	Lawrence Sternbach	General	Reimburse member for breakfast expenses for retreat	Accounts Payable (A/P)	75.01	75.01
Total for Reimbursable Expenses							\$75.01	
Total for Expenditures							\$ -	
							2,362.61	
Net Revenue							\$79,377.61	