

GSETA Meeting Minutes

3/13/24

Virtual via Zoom

| Local Area/Contact | Virtual |
|-----------------------------------|---------|
| Atlantic County | |
| Fran Kuhn | X |
| Bergen | |
| Tammy Molinelli | X |
| Burlington | |
| Barbara Weir | X |
| Kelly West | X |
| Camden | |
| Frank Cirii | X |
| Jeff Swartz | X |
| Leslie Williams | X |
| Cumberland/Salem/Cape May | |
| Christy DiLeonardo | X |
| Jamie Gomez | X |
| Bobbi-Jo Taylor (ALT J. Gomez) | X |
| Amy Ronketty | X |
| Essex County | |
| Valentina Richardson-Green | X |
| Janine Schaeffer | X |
| Gloucester | |
| Eileen Gallo | X |
| Michelle Shirey | X |
| Allison Spinelli | X |
| Alisha Thompson (ALT to S. Hart) | X |
| Greater Raritan | |
| Paul Grzella | X |
| Monica Mulligan (ALT to C. Peake) | X |
| Christopher Peake | X |
| Fernandel Almonor | X |
| Hudson | |
| Keri Sullivan | X |
| William Holt | X |
| Middlesex County | |
| Kevin Kurdziel | X |
| Monmouth | |
| Yolanda Taylor | X |
| Morris/Sussex/Warren | |
| Victoria Bollhardt | X |
| Diane Paz | X |
| Beth Rodgers | X |
| Newark | |
| Karen Gaylord | X |
| Ocean | |
| Kimberly Clayton (ALT K. Liguori) | X |
| Kim Liguori | X |
| Cheryl Meyer | X |
| Diane Monte | X |
| Passaic County | |
| Davidene Alpart | X |
| Sofia Comas-Phillips | X |
| Velanae Rojas (ALT to D. Alpart) | X |
| Guests | |
| Deanine Muniz (Hudson) | X |
| Curtia Orr (Newark) | X |
| Staff | |
| Samantha Pfeiffer | X |

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Welcome and Introductions

Kevin Kurdziel called the meeting to order at 10:02AM and welcomed membership to the March meeting.

Correspondence

Monica Mulligan indicated that there was no new correspondence.

February 14, 2024 Minutes

The minutes of the February 14, 2024 GSETA General Membership meeting were presented by Monica Mulligan.

Jeff Swartz made a motion to approve the minutes as presented; Yolanda Taylor seconded the motion. There were no objections or abstentions. The motion passed.

Treasurer's Report

Allison Spinelli presented the Treasurer's Report through March 6, 2024 (see attached).

Kevin Kurdziel reported that GSETA's non-profit status had been suspended while the finances have been straightened out due to the legal issues around the previous Treasurer. He indicated that the 501c3 status is now back in place and GSETA is in good standing with the IRS.

Leslie Williams made a motion to approve the Treasurer's Report as presented; Fran Kuhn seconded it. There were no objections or abstentions. The motion passed.

President's Report

Kevin Kurdziel reported that he has finished his medical treatments and thanked everyone for their support. He also indicated that he heard from Larry Sternbach, and he is enjoying retirement and wanted to send his well wishes to GSETA. Kevin introduced Valentina Richardson-Green, a new GSETA member from Essex County. Kevin indicated he would have to leave the meeting at about 10:30AM for another meeting.

Executive Director Report

Samantha Pfeiffer reported that conference planning and GSETA institute planning continue underway.

Antonio Rivera asked if GSETA would be paying conference fees up front or if staff would have to pay out of pocket and be reimbursed. Samantha indicated that GSETA is in the process of securing a credit card so that nobody would have to pay out of pocket.

Leslie Williams indicated that Camden County needs additional back-up documentation for some of the training. Samantha indicated she would talk to Leslie offline to discuss her needs.

Christy DiLeonardo indicated that the local area also needs additional documentation as there are questions about procurement for training. Kevin Kurdziel indicated that there is no need for procurement since the allocation for local areas from NJDOL earmarked 1% of the total grant fund from each area to go to GSETA. Christy indicated that she would still need

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additional documentation. Lelie Williams indicated that NJDOL issued a NJWIN addressing training. Antonio Rivera indicated that there are no procurement issues because the NJDOL has a policy in place indicating 1% of funds must go to GSETA. He indicated he could provide more information to Christy after the meetings. Frank Cirri expressed concerns about the training funds and how NJDOL would view that during an audit. Kevin Kurdziel indicated that he does not understand why New Jersey considers themselves different than any other state, as this process that GSETA is following is in alignment with what other states do with WIOA funds. Fran Kuhn indicated these training funds are necessary to sustain the GSETA Institute and give GSETA a national presence.

By-law Changes

Samantha Pfeiffer indicated that with all the changes going on with the local governance policy, service integration and co-enrollment, GSETA will be holding off making any changes right now and will leave any changes to the by-laws up to the new GSETA leadership that will be elected in May and start their terms in July.

Membership Levels

Samantha Pfeiffer indicated that she wanted GSETA to consider adding a new associate membership level for GSETA in the amount of \$250.00. Membership at this level will allow organizations to attend meetings and receive GSETA contact info. They would not have any voting rights.

Membership Dues

Samantha Pfeiffer reported that she and Allison Spinelli reviewed the GSETA budget for the last few years and determined that \$700.00 is not enough to keep the organization running when the Executive Director position is included. She indicated that in researching other states, \$1250.00 per membership seems reasonable for the new membership fee. Leslie Williams indicated that she would like to see a budget outline. Davi Alpart expressed interest in what GSETA dues support. Allison indicated that she is working on a budget that will separate conference from membership from professional development and will present that to members. She indicated that dues had not been raised since at least 2019, though the \$700.00 membership fee may have been in place longer than that. Antonio Rivera indicated that he supports raising the dues and it helps support capacity or GSETA since it is not fully reliant on volunteers to accomplish tasks. Samanth also asked GSETA to consider expanding the number of GSETA slots per local area from three to five. She also indicated that in the new program year, there would be stricter adherence to members vs. alternates attending. Tammy Molinelli gave her support for the dues increased indicating that GSETA must be all in if it wants to build capacity. Fran Kuhn agreed. Beth Rodgers indicated that this is a significant increase and inquired if the number of memberships were expanded, would there be any discount in membership dues. Monica Mulligan indicated that if membership per local area was increased from three to five, it would mean that there would be 85 primary GSETA members. Jamie Gomez asked if the increase in membership slots could be applied only to areas that represent more than one county. Leslie Williams indicated that she did not think 85 members would be difficult to manage, as she belongs to an organization that has about 300 members and they occasionally have in-person meetings. Yolanda Taylor asked who the additional memberships would be for if expanded from three to five. Antonio River stated that he thinks the expansion would be a terrible idea. He indicated that each local area is organized under one WDB and GSETA should follow that model. Victoria Bollhardt indicated that the three memberships would give one spot each for WDB, One Stop Operator and Career Services. Though her local area covers three counties, she manages services in all three – there are no separate entities providing services in the three counties. Jeff Swartz agreed that GSETA should keep things simple and remain with the 17 local areas and three membership slots. Frank Cirri suggested that GSET do some strategic planning for the organization. Antonio Rivera agreed, indicating GSETA should be updating the state on the direction it is taking and. Davi Alpart indicated that GSETA should re-evaluation the mission statement so that if

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everyone is all in, they know that they are all going in the same direction. Samantha will send out a survey on the topic of expanding membership slots to GSETA members.

Committee Consolidation

Samantha Pfeiffer indicated that with an on-going goal of reducing the number of meeting members need to attend, the topic of consolidating GSETA subcommittees was discussed. She indicated that members of the Executive Committee would take the lead with running subcommittees, with assistance from a co-chair. Davi Alpart indicated that if this change is made the by-laws would have to be updated.

Election of Officers

Samantha Pfeiffer indicated that she would be reaching out to Davi Alpart about the process of nominating and electing officer. Virgen Velez also has assisted in this area, but she is in the middle of a major monitoring. Samantha indicated that attendance from July – April would be included in the requirement for 75% meeting attendance for all nominees. If anyone is interested in any of the positions, please reach out to someone in that position now to find out more about the position. Nominees must also have their current year membership paid.

Transition of Officers

Samantha Pfeiffer indicated that elections will be in May and that the Executive Committee in June would allow for the old and the new officers to meet and transition.

Committee Updates

WDB Directors – Fran Kuhn reported that at the last meeting there was discussion of TEG 323 on advertising and what can be done under this guidance. Jeff Swartz indicated that there was also discussion about the ETPL and IGX issues.

Operations – Fran Kuhn reported that NJDOL realized that it made some mistakes with the rollout of IGX but that they are in the process of trying to fix them. He indicated that Leslie Hirsch believes the problems should be worked out in the next week. Davi Alpart indicated that it did seem that there was some movement with changes in IGX. Fran also reported that there will need to be more discussion around co-enrollment and service integration. Samantha Pfeiffer indicated that there is a meeting scheduled with NJDOL to discuss training in this area.

Monitoring – Yolanda Taylor reported that they have not met and the 2024 meeting dates are being developed.

MIS -The next meeting is scheduled for 3/27/24. M/S/W may have someone interested in chairing. Samantha Pfeiffer indicated that she may run the next meeting since there is currently no chair.

Professional Development – Samantha Pfeiffer reported that the committee is meeting on 3/19/24. She reminded. She reported that there will be no Wellness Wednesdays in April and May, but they will resume in June. The MHANJ is providing these trainings for free.

Conference Committee – Samantha indicated that the committee is meeting on 3/15/24. They have two confirmed \$7500 sponsors and one \$1,000 sponsor. She is putting out a call for speakers and is looking for best practices from other states, youth, and apprenticeships for workshop slots. Samantha indicated that NJDOL indicated they will be registering 250 staff to attend the conference. Ideal from Atlantic County will be providing youth to again help direct people at the conference, as it worked out well last year.

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Youth Committee – Kim Ligouri reported that there is no update. The next meeting is scheduled for 6/5/24. Apryl Caldwell from Essex County volunteered to chair the committee. Samantha Pfeiffer indicated that she would follow up with her.

Fiscal Committee - Victoria Bollhardt reported that the committee met on 3/5/24. There will be a demo of the new system replacing Sage on March 19th from 1PM – 3PM. WDBs are encouraged to send representation as the new system will be replacing Sage. Terri Vallely from OIA indicated that USDOL is looking closely at the fiscal agent WDB organizational structure and that they may be requesting personnel files to make sure jobs were posted appropriately. They have also been requesting local treasury contacts. There was also a reminder from NJDOL to make sure supporting documents for state reports are uploaded to Sage. The next committee meeting is tentatively scheduled for 5/21/24. Antonio wanted to know if there was any policy updates around indirect costs. Victoria indicated that NJDOL indicated they are working on that, and that Emily Watts requested County contacts in treasury to discuss. Fran Kuhn indicated that that he had some discussion with OIA with for-profit organizations. Victoria indicated that OIA indicated Ramona was the USDOL contact on this issue.

Open Discussion

None

Adjournment:

Davi Alpart made a motion to adjourn the meeting; Yolanda Taylor seconded the motion. There were no objections or abstentions. The motion passed. The meeting was adjourned at 11:34 AM.

Garden State Employment and Training Association, Inc.

Statement of Financial Position

As of March 6, 2024

| | TOTAL |
|-------------------------------------|---------------------|
| ASSETS | |
| Current Assets | |
| Bank Accounts | |
| Main Operating Account | 248,503.58 |
| Total Bank Accounts | \$248,503.58 |
| Accounts Receivable | |
| Accounts Receivable (A/R) | 578,123.17 |
| Total Accounts Receivable | \$578,123.17 |
| Total Current Assets | \$826,626.75 |
| TOTAL ASSETS | \$826,626.75 |
| LIABILITIES AND EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Accounts Payable | |
| Accounts Payable (A/P) | 0.00 |
| Total Accounts Payable | \$0.00 |
| Total Current Liabilities | \$0.00 |
| Total Liabilities | \$0.00 |
| Equity | |
| Opening Balance Equity | 156,944.15 |
| Retained Earnings | 327,418.74 |
| Net Revenue | 342,263.86 |
| Total Equity | \$826,626.75 |
| TOTAL LIABILITIES AND EQUITY | \$826,626.75 |

Garden State Employment and Training Association, Inc.

Statement of Activity

July 1, 2023 - March 6, 2024

| | TOTAL |
|---|---------------------|
| Revenue | |
| GSETA Annual Conference 2022 | |
| 2022 Conference Registration | 275.00 |
| Total GSETA Annual Conference 2022 | 275.00 |
| Sales | 786,569.89 |
| Total Revenue | \$786,844.89 |
| GROSS PROFIT | \$786,844.89 |
| Expenditures | |
| Bank Charges & Fees | 110.00 |
| Consulting | 56,219.50 |
| GSETA Conference | 200,416.11 |
| Consulting | 1,500.00 |
| Hotel Fees | 68,481.79 |
| Promotional | 8,863.10 |
| Supplies & Materials | 662.52 |
| Workshop Vendor | 8,000.00 |
| Total GSETA Conference | 287,923.52 |
| GSETA Institute | |
| Training Vendor | 8,750.00 |
| Total GSETA Institute | 8,750.00 |
| Insurance | 1,558.62 |
| Legal & Professional Services | 1,270.70 |
| Audit and Tax Service | 5,750.00 |
| Website Maintenance | 5,930.50 |
| Total Legal & Professional Services | 12,951.20 |
| Meeting Expense | 10,796.05 |
| Office/General Administrative Expenses | |
| Dues, Subscriptions & Memberships | 2,515.38 |
| Office Supplies & Software | 7,049.00 |
| Postage | 13.20 |
| Total Office/General Administrative Expenses | 9,577.58 |
| Other Business Expenses | 33.00 |
| Professional Development | 50,000.00 |
| Conferences | 4,470.00 |
| Total Professional Development | 54,470.00 |
| Reimbursable Expenses | 1,339.03 |
| Rent & Lease | 833.90 |
| Total Expenditures | \$444,562.40 |
| NET OPERATING REVENUE | \$342,282.49 |
| Other Expenditures | |
| Other Miscellaneous Expense | 18.63 |
| Total Other Expenditures | \$18.63 |

Garden State Employment and Training Association, Inc.

Statement of Activity

July 1, 2023 - March 6, 2024

| | TOTAL |
|-------------------|---------------------|
| NET OTHER REVENUE | \$ -18.63 |
| NET REVENUE | \$342,263.86 |

Garden State Employment and Training Association, Inc.

Statement of Activity Detail

February 2024

| DATE | TRANSACTION TYPE | NUM | NAME | CLASS | MEMO/DESCRIPTION | SPLIT | AMOUNT | BALANCE |
|--|------------------|---------------------|--|------------|---|------------------------|----------------------|----------|
| Ordinary Revenue/Expenditures | | | | | | | | |
| Expenditures | | | | | | | | |
| Consulting | | | | | | | | |
| 02/22/2024 | Bill | Feb. 2024 | Samantha Pfeiffer | Conference | Consulting Services for 1/29/24 to 2/23/24 Conference (40 hours @ \$49) | Accounts Payable (A/P) | 1,960.00 | 1,960.00 |
| 02/22/2024 | Bill | Feb. 2024 | Samantha Pfeiffer | General | Consulting Services for 1/29/24 to 2/23/24 General (38 hours @ \$46) | Accounts Payable (A/P) | 1,748.00 | 3,708.00 |
| 02/22/2024 | Bill | Feb. 2024 | Samantha Pfeiffer | Institute | Consulting Services for 1/29/24 to 2/23/24 Institute (40 hours @ \$48) | Accounts Payable (A/P) | 1,920.00 | 5,628.00 |
| Total for Consulting | | | | | | | \$5,628.00 | |
| GSETA Institute | | | | | | | | |
| Training Vendor | | | | | | | | |
| 02/01/2024 | Bill | 10112228542 | LinkedIn Corporation | Institute | LinkedIn Learning Pro for Government 2/1/24 to 6/30/24 | Accounts Payable (A/P) | 8,750.00 | 8,750.00 |
| Total for Training Vendor | | | | | | | \$8,750.00 | |
| Total for GSETA Institute | | | | | | | \$8,750.00 | |
| Legal & Professional Services | | | | | | | | |
| Audit and Tax Service | | | | | | | | |
| 02/05/2024 | Bill | 114222 | Bowman & Company | General | Preparation of 1099 forms for the year 2023 | Accounts Payable (A/P) | 750.00 | 750.00 |
| Total for Audit and Tax Service | | | | | | | \$750.00 | |
| Website Maintenance | | | | | | | | |
| 02/01/2024 | Bill | 2390 & INV-27550-24 | Bayshore Solutions/Spinutech, LLC | General | GSETA Website Hosting Feb. 2024 - Invoice 2390 | Accounts Payable (A/P) | 173.50 | 173.50 |
| 02/01/2024 | Bill | 2390 & INV-27550-24 | Bayshore Solutions/Spinutech, LLC | General | GSETA Website Maintenance Web Support (11.75hour) - INV-27550-24 | Accounts Payable (A/P) | 1,997.50 | 2,171.00 |
| Total for Website Maintenance | | | | | | | \$2,171.00 | |
| Total for Legal & Professional Services | | | | | | | \$2,921.00 | |
| Professional Development | | | | | | | | |
| Conferences | | | | | | | | |
| 02/22/2024 | Bill | Forum-Burlington | National Association of Workforce Boards | Institute | 2024 NAWB Conference Advance Registration for K. West and B. Weir | Accounts Payable (A/P) | 2,700.00 | 2,700.00 |
| Total for Conferences | | | | | | | \$2,700.00 | |
| Total for Professional Development | | | | | | | \$2,700.00 | |
| Total for Expenditures | | | | | | | \$19,999.00 | |
| Net Ordinary Revenue | | | | | | | \$ -19,999.00 | |
| Other Revenue/Expenditure | | | | | | | | |
| Other Expenditure | | | | | | | | |
| Other Miscellaneous Expense | | | | | | | | |
| 02/05/2024 | Bill | Feb. 2024 | Fiserv-CloverConnect | Conference | Credit Card Processing Fee | Accounts Payable (A/P) | 18.63 | 18.63 |
| Total for Other Miscellaneous Expense | | | | | | | \$18.63 | |
| Total for Other Expenditure | | | | | | | \$18.63 | |
| Net Other Revenue | | | | | | | \$ -18.63 | |
| Net Revenue | | | | | | | \$ -20,017.63 | |

Garden State Employment and Training Association, Inc.

A/R Aging Detail

As of March 6, 2024

| DATE | TRANSACTION TYPE | NUM | CUSTOMER | DUE DATE | AMOUNT | OPEN BALANCE |
|---|------------------|------|--|------------|---------------------|---------------------|
| 91 or more days past due | | | | | | |
| 08/04/2021 | Pledge | 1071 | Essex County Division of Training & Employment | 09/03/2021 | 700.00 | 700.00 |
| 08/05/2021 | Pledge | 1076 | HCJC Workforce Development Board | 09/04/2021 | 700.00 | 700.00 |
| 11/10/2021 | Pledge | 1145 | Christine Gillespie | 12/10/2021 | 225.00 | 225.00 |
| 02/11/2022 | Pledge | 1281 | Deborah Fleming | 03/13/2022 | 79.00 | 79.00 |
| 02/14/2022 | Pledge | 1322 | Kate Read | 03/16/2022 | 79.00 | 79.00 |
| 08/08/2022 | Pledge | 1367 | Hudson County Schools of Technology | 09/07/2022 | 700.00 | 700.00 |
| 08/09/2022 | Pledge | 1384 | Union County One-Stop | 09/08/2022 | 700.00 | 700.00 |
| 09/08/2022 | Pledge | 1405 | Maureen Ochse | 10/08/2022 | 275.00 | 275.00 |
| 10/12/2022 | Pledge | 1594 | HCJC Workforce Development Board | 11/11/2022 | 275.00 | 275.00 |
| 12/20/2022 | Pledge | 1652 | Michelle Deflippo | 01/19/2023 | 150.00 | 150.00 |
| 01/11/2023 | Pledge | 1658 | Jeannette Stevens | 02/10/2023 | 175.00 | 175.00 |
| 01/11/2023 | Pledge | 1659 | Lillian Pichardo-Mancheno | 02/10/2023 | 175.00 | 175.00 |
| 03/03/2023 | Pledge | 1665 | Charles Wallace | 04/02/2023 | 175.00 | 175.00 |
| 05/04/2023 | Pledge | 1681 | Greater Raritan Workforce Development Board | 06/03/2023 | 3,308.00 | 3,308.00 |
| 05/04/2023 | Pledge | 1677 | Camden County WDB | 06/03/2023 | 5,831.00 | 5,831.00 |
| 05/31/2023 | Pledge | 1700 | Hudson County Schools of Technology | 06/30/2023 | 600.00 | 600.00 |
| 05/31/2023 | Pledge | 1699 | Leaders For Life NJ | 06/30/2023 | 1,200.00 | 1,200.00 |
| 06/05/2023 | Pledge | 1709 | Paula Genschow | 07/05/2023 | 600.00 | 600.00 |
| 06/05/2023 | Pledge | 1711 | Rebecca Clarke | 07/05/2023 | 600.00 | 600.00 |
| 06/26/2023 | Pledge | 1739 | Rutgers, The State University of NJ | 07/26/2023 | 600.00 | 600.00 |
| 06/26/2023 | Pledge | 1740 | Middlesex County Workforce Development Board | 07/26/2023 | 1,200.00 | 1,200.00 |
| 08/14/2023 | Pledge | 1782 | Maureen Ochse | 09/13/2023 | 600.00 | 600.00 |
| 08/14/2023 | Pledge | 1787 | Dun & Bradstreet | 09/13/2023 | 600.00 | 600.00 |
| 08/14/2023 | Pledge | 1779 | Equus Workforce Solutions | 09/13/2023 | 1,200.00 | 1,200.00 |
| 08/31/2023 | Pledge | 1818 | Mercer County Workforce Development Board | 09/30/2023 | 600.00 | 600.00 |
| 08/31/2023 | Pledge | 1820 | Virgen Velez | 09/30/2023 | 1,200.00 | 1,200.00 |
| 08/31/2023 | Pledge | 1823 | Union County American Job Center | 09/30/2023 | 1,800.00 | 1,800.00 |
| 09/07/2023 | Pledge | 1826 | Council of Carpenters | 10/07/2023 | 300.00 | 300.00 |
| 09/07/2023 | Pledge | 1829 | Welsey Jones | 10/07/2023 | 300.00 | 300.00 |
| 09/07/2023 | Pledge | 1831 | Ashton Stripling | 10/07/2023 | 300.00 | 300.00 |
| 09/07/2023 | Pledge | 1832 | Samantha Ross | 10/07/2023 | 300.00 | 300.00 |
| 09/07/2023 | Pledge | 1833 | Newark WORKS | 10/07/2023 | 7,200.00 | 7,200.00 |
| 09/09/2023 | Pledge | 1837 | Virgen Velez | 10/09/2023 | 3,600.00 | 3,600.00 |
| 10/02/2023 | Pledge | 1845 | Sarah Singer-Quast | 11/01/2023 | 470.00 | 470.00 |
| 10/02/2023 | Pledge | 1847 | Jacqueline Jetter | 11/01/2023 | 470.00 | 470.00 |
| 10/02/2023 | Pledge | 1844 | the Work Effect | 11/01/2023 | 600.00 | 600.00 |
| Total for 91 or more days past due | | | | | \$37,887.00 | \$37,887.00 |
| 61 - 90 days past due | | | | | | |
| 12/01/2023 | Pledge | 1853 | Atlantic County Workforce Development Board | 12/31/2023 | 36,060.87 | 36,060.87 |
| 12/01/2023 | Pledge | 1856 | Camden County WDB | 12/31/2023 | 40,841.55 | 40,841.55 |
| 12/01/2023 | Pledge | 1854 | Bergen County Workforce Development Board | 12/31/2023 | 47,428.65 | 47,428.65 |
| 12/01/2023 | Pledge | 1857 | Cumberland County Workforce Development Board | 12/31/2023 | 53,768.16 | 53,768.16 |
| 12/04/2023 | Pledge | 1860 | Greater Raritan Workforce Development Board | 01/03/2024 | 17,666.81 | 17,666.81 |
| 12/04/2023 | Pledge | 1859 | Gloucester County Workforce Development Board | 01/03/2024 | 18,605.73 | 18,605.73 |
| 12/04/2023 | Pledge | 1862 | Mercer County Workforce Development Board | 01/03/2024 | 22,477.15 | 22,477.15 |
| 12/04/2023 | Pledge | 1864 | Monmouth Workforce Development Board | 01/03/2024 | 31,827.83 | 31,827.83 |
| 12/04/2023 | Pledge | 1867 | Ocean County Dept. of Human Services | 01/03/2024 | 35,179.72 | 35,179.72 |
| 12/04/2023 | Pledge | 1865 | Morris/Sussex/Warren Workforce Development Board | 01/03/2024 | 38,794.01 | 38,794.01 |
| 12/04/2023 | Pledge | 1869 | Union County Workforce Development Board | 01/03/2024 | 38,991.60 | 38,991.60 |
| 12/04/2023 | Pledge | 1866 | Newark Workforce Development Board | 01/03/2024 | 50,199.95 | 50,199.95 |
| 12/04/2023 | Pledge | 1861 | HCJC Workforce Development Board | 01/03/2024 | 51,106.72 | 51,106.72 |
| 12/04/2023 | Pledge | 1868 | Passaic County Workforce Development Center | 01/03/2024 | 57,287.42 | 57,287.42 |
| Total for 61 - 90 days past due | | | | | \$540,236.17 | \$540,236.17 |
| TOTAL | | | | | \$578,123.17 | \$578,123.17 |